



A Global Alliance of Investigators and Security Professionals

W.A.D. NEWS

Vol. 60, Issue 3 www.wad.net July-Sept 2009

INSIDE THIS ISSUE:

- **PRESIDENTIAL BRIEFING**
- **FROM THE CHAIRMAN'S PEN**
- **FROM THE EXECUTIVE DIRECTOR**
- **FROM THE 1ST VICE-PRESIDENT**
- **FROM THE 3RD VICE-PRESIDENT**
- **NEW MEMBERS RECOGNITION**
- **W.A.D. AREA GOVERNORS & AMBASSADORS**
- **W.A.D. - NCISS CONNECTION**





PUBLISHED BY THE
WORLD ASSOCIATION OF DETECTIVES, INC.
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All expressions of opinions and statements are published on the authority of the writer over whose signature they appear and cannot be regarded as expressing the views or policies of the **World Association of Detectives**. Articles submitted by other than the author shall require the author's written permission.

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January issue: December 1
April issue: March 1
July issue: June 1
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PRESIDENTIAL BRIEFING

By Greg Scott



Well, this is my last column as President of WAD. It has seemed like a long year as we have worked hard to adapt to the changing economic climate while at the same time seeking to give more value to our Members from the Association.

Our efforts this year have resulted in new protocols for frugality and accountability in our conference and meeting expenses, a balanced budget, an improved, informative, and valuable website, increased Membership and renewals, a contract with PI Magazine and PI Now for promoting our Membership, an exciting Partnership with prestigious Boston University, and great advancements in our on-going Partnership with our Executive Director.

WAD is beginning its 85th year and for it to continue in longevity and greatness we simply need to continue its great traditions. Seeking quality Members is a vital part. All of us know some professional of experience and integrity that we should introduce to WAD. We need more Members in more countries and especially in South America, Eastern Europe, and Africa. Please help your Officers and Ambassadors to identify these potential Applicants.

I cannot leave this office without thanking all of you who have worked so hard this year. I can't name everyone, but please join me in appreciation for the efforts of your Officers, Area Governors, Ambassadors, and Committee Members for what they do for us all. None of them are paid and all are volunteers. Some spend as much time on WAD matters as they do on their own businesses.

Most of you have noticed and many have commented positively on the vastly improved and timely performance of our Executive Director's office. Imagine, if you will, that they serve a diverse Membership from 77 different countries, in all time zones, and almost every culture and language on earth! Please continue to be considerate and complimentary to them for the huge job they perform for us. Continue to work with them and help them as they continue to help us. We should not consider them our employee but instead they are very much our working Partner in making WAD as valuable to our Membership as it can be.

I close with just these three thoughts: First, I thank you for the honor of serving our Association and you, my friends and colleagues. Second, stay positive. The world economic situation will surely improve, but it may get worse before it gets better. The key to prosperity for us all is NETWORKING. Remember that word. There is plenty of business for us all. We simply have to band together and network with each other! Want more business? USE your Association and ATTEND meetings. Many cases are assigned and exchanged at WAD Conferences! Conferences are not an expense. They are an Investment!

Last, let's ensure that integrity and civility reign supreme in our endeavors. Seek out only the best in our professions for Membership. Help each other in every way you can. Point out differences of opinion in a constructive way. Give extra effort on Member to Member referrals and exchange reports and payments on a timely basis. Above all, be civil and respectful to each other. The world seems to have become so much more critical and negative about everything. Take the time to be considerate, ask questions, explain your views and appreciate the friendships and camaraderie we are so fortunate to share.

Our incoming President is a very special and interesting professional. A great man in his own country and highly sought after around the world as a Speaker on Security and Anti-Terrorism. Brig. General (ret'd) Rashid Ali Malik is a man of many honors and we are both honored and fortunate that he has committed himself to serve as our President and Chief Executive Officer. Assisting Rashid this year, we are further incredibly blessed by the talents of Vladimir Solomanidin as 1st VP, Siti Naidu as 2nd VP, and Fernando Molina as 3rd VP. Surely, we have seldom had such a great executive team working for us. Wish them all well and help them continue the great legacy of WAD.

Best wishes always,

Greg Scott
W.A.D. PRESIDENT

FROM THE CHAIRMAN'S PEN

A Farewell Message



Dear Fellow Members,

As this is my final report as Chairman of the Board, I will first take this time to thank our Executive Committee, Executive Director's staff and sitting officers for their time and dedication to the benefit of the World Association of Detectives, which benefits the Investigative and Security industry as a whole.

It has been a privilege to represent you, the members of this association. I am truly grateful for the experience although, sometimes trying; I consider the five year commitment to the leadership of this association to have been rewarding, educational and of great growth for me as a person.

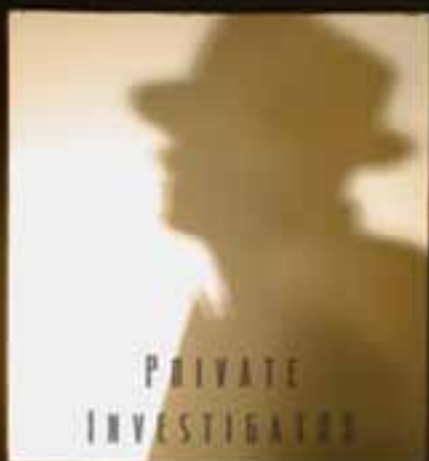
I recognize a passion for this association and the high standards we bring to this industry in many of our board members as well as some of our newer members. I look forward to returning to the board room table to assist the incoming leadership in whatever way I can.

Respectfully,

Allen Cardoza

W.A.D. Chairman

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FROM THE 1ST VICE PRESIDENT

W.A.D and What You Miss By Not Being a Member



Let me share a personal story with you regarding one of the best organizations for security professionals globally.....

I served over 32 years in the Pakistan Army. After retirement I entered the field of Private Security and in 1998 someone introduced me to the World Association of Detectives. Ever since there has been no looking back. WAD has helped me acquire professional skills, competencies and it has boosted my business significantly. Some say that business worth over IB US dollars has been exchanged between WAD members all over the world. Beside business, WAD is an extended family. We have fathers / mothers, their sons / daughters as members. We take pride in our lineage. We are constantly looking for the best professionals and amongst them reputable ones to join our Association. My best friends today are fellow WAD members, many from India. Thanks to WAD, I have a greater understanding of the world. This is why I ask you to join the Association.

Brig.Gen.Rashid Ali Malik (R)
1st Vice-President, WAD

W.A.D.

- Almost the oldest Security Association - founded 1925
- Almost the largest collection of security professionals - over 700
- Represented Worldwide - almost 80 countries
- Comprised of investigators, security practitioners, related businesses
- Recognized - locally, nationally and internationally

Membership Musts

- Government / State licence / qualification for what you do
- Clean professional conduct
- Ability to be a competent service provider

Membership Advantages

- Listing in the prestigious Annual WAD membership directory
- Helps business development through worldwide referrals
- Annual seminars, platform for continuing education
- As a family, grow with different races, religions and cultures

WAD not the UN. Truly global. Nationals from:

- Chairman Former - England, Current US
- President Emeritus - Germany, Current US
- 3 VPs - Pakistan, Russia and Malaysia
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- Sergeant at Arms - India

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FROM THE EXECUTIVE DIRECTOR

We appreciate getting to know the membership of WAD. We have made great strides in the services and day-to-day operation of the WAD Association this past year. New memberships are up and the office is extremely busy. The daily tasks and special projects require two full-time positions, although all of the members of the JV team are aware of WAD day-to-day operations. The JV office maintains a staff of six.

The Executive Director has worked very closely with President Scott for the past year and it has been a great working relationship. We at Julian Vail, LLC look forward to working as close with in-coming President Malik. The financial status of WAD continues to increase with conservative spending by your board of directors and the Executive office.

We are excited to share with you the many upgrades and services offered to WAD members. The newsletter look has been updated and many of you are now advertising in this publication. Your participation and support is appreciated.

As we are completing the layout and design of the WAD 2009-2010 Directory, your membership information is current and available both on the WAD website and in the directory. It is very important that you notify the WAD office when your contact information changes so that we can update the database and the website.

This September the new website will be unveiled. This has been a goal of WAD leadership for some time, and while it is an expensive undertaking, your WAD team has been creative in making this happen. Most importantly

the new web site allows you, the member, to change your own contact information interactively on the site, register for conferences and renew your membership. This is a secured site and all financial activity can take place immediately, rather than sending the WAD office an e-mail message and we then process. The website will also offer a legislative page and a membership blog for your member-to-member communication.

The changing world and economy also make it necessary for associations such as WAD to change to meet member's demands. This is sometimes frustrating as change can be hard.

The team at Julian Vail, LLC, thoroughly enjoys working with WAD and its membership. The past year has not been without its glitches; however with patience of the members, compliments by some and corrective criticism by others, we have survived. We look forward to a long, prosperous and valued relationship with WAD.

We look forward to communication with each and every one of you. Please, always feel free to contact us at the WAD office.

To those of you attending the 2009 Annual Conference, we will see you there. We anticipate meeting each of you in the near future.

Sincerely,

Val, Larry and Team
Julian Vail, LLC



VAL VAIL-SHIREY



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Please join us in welcoming the newest members to our W.A.D. family.

It would be great if you could send them a welcoming email.



Jaspreet Arora

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THE W.A.D. NCISS CONNECTION:

34 Years of Working Together for Investigation and Security Services

The idea for NCISS, the “National Council of Investigation and Security Services”, was born in Cincinnati, Ohio at the Annual Conference of the World Association of Detectives in 1975.

W.A.D. members from twenty-one nations were present. Many of those in attendance were officers of national associations in their own country. A prescient Joe Duncan posed an idea to members asking if there would be interest in exploring the concept of an American national association. Eighteen W.A.D. members met and agreed. Bert Hinds, a Past President of both W.A.D. and NCISS who co-hosted the Cincinnati meeting, eloquently relates that the follow-up meeting of thirty-five concerned Security Service and Investigation Agency owners in Joe’s hometown (Nashville, Tennessee, USA) resulted in the formation of NCISS.

All of the founders were prominent W.A.D. members. By-laws were promulgated and officers and Board members were elected. Then a lobbying - management firm in Washington, D.C. was engaged and representation of our professions with American lawmakers had begun.

The Council immediately made its presence felt in Washington, DC by taking a position on several pieces of pending legislation including security matters and a 1977 proposed revision of the Privacy Act of 1974. A white paper, prepared by attorney/lobbyists for the California Association of Licensed Investigators, was adopted by the Council.

In the ensuing years, NCISS has grown from the original 43 individual company members and seven state association members to over 1,200 company members and fifty-seven state, regional, national, and international association members.

In 1988, NCISS joined with the National Association of Security Companies (formerly CONSCO), the National Armored Car Association, Independent Armored Car Operators Association and the National Burglar and Fire Alarm Association to form SCOLA, “Security Companies Organized for Legislative Action”. Although the makeup of sister associations participating in SCOLA changes, NCISS has remained steadfast in supporting SCOLA’s representation of its security members’ issues.

Initially, a part of NCISS dues were used to engage lobbyists on a per assignment basis to represent the Council and tackle various issues. “Privacy Issues” that began in 1974 did not blossom into major headaches for the investigative community until the 1980’s when personal computers became widely available and the World Wide Web became a reality. Suddenly legislators and regulators became aware of how much information was available on the Internet, and their opposition to Investigators’ access to information they considered “personal” began to build.

It is difficult for the associations that represent our professions in any country to be ‘proactive’ rather than “reactive” on legislation. We are usually on the defense, pointing out to legislators the unintended consequences of bills they have introduced. In spite of this, NCISS has been successful in having our wording adopted into legislation that would otherwise result in the closure of critical record sources and the prohibition of legitimate investigative practices.

The increased requirement for more professional lobbying to augment the dedicated work of volunteers resulted in the need for more funding. In 1997, the NCISS Legislative Fund was inaugurated as a vehicle where investigators and security operators could donate for the sole purpose of

CONTINUED ON PAGE 14

funding a full time NCISS lobbyist. Funds donated by members and associations are used for no other purpose than paying for a professional lobbyist in Washington D.C. This lobbyist has represented the Council for over fifteen consecutive years.

A substantial number of NCISS officers and Board members have also served as officers and Board members of W.A.D. and CII. W.A.D. leaders have long recognized that unfavorable legislation from bellwether states and countries is often copied and adopted by imitators.

Although international in make-up, W.A.D. has long been a major supporter of NCISS's work in the USA to stem the tide of ill-conceived laws and regulation. W.A.D. members and their clients benefit from NCISS's efforts when they require investigative work accomplished in the USA.

In addition, when NCISS members seek assistance on assignments all over the world, their requests are often answered by the professional services of W.A.D. Members. This long-term relationship between these two great associations is invaluable to the modern investigation and security professional in America and benefits the professions worldwide.

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The screenshot shows the homepage of the World Association of Detectives (W.A.D.) website. At the top left is the W.A.D. logo featuring a globe and the text 'WORLD ASSOCIATION OF DETECTIVES' and 'ESTABLISHED IN 1972'. To the right is a photo of a man in a dark shirt talking on a mobile phone. Below the header, there are several sections: 'W.A.D. ANNOUNCEMENTS' with 'Upcoming Events' (2008 Annual Conference Sept 1-6, 2008 in Rio de Janeiro, Brazil and 2008 Board Meeting Oct 29-31, 2008 in New York, New York), 'Latest News' with 'Issue Resolved: Magna Dept 1' and 'Where Oh Oh No', 'Web Site Sponsor' (USA Federal Agency), 'Directory of World's Best Investigators and Security Professionals', 'Since 2002 History - Who and What is W.A.D.', 'Job Us - Join Us - Contact Us', 'Are You Good Enough? How and Why to Join Us!', 'World's Highest Awards - See Who Won and How to Nominate', and 'True World Professionals - Sponsors of This Website'.

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