



WORLD ASSOCIATION OF DETECTIVES

# W.A.D. NEWS

Vol. 58, Issue 4 [www.wad.net](http://www.wad.net) Oct-Dec 2007

*Mid-Term*  
*May 1-3, 2008*  
*Marbella, Spain*



*Happy Holidays*  
*to our members around the Globe*





Panoramic Consulting Limited  
全景信息咨询有限公司



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- 扮演顾客，实地调查
- 品牌定位考察及品牌分析方案

# W.A.D. BOARD OF DIRECTORS 2007-2008

## PAST PRESIDENTS

with voting rights

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Richard D. Jacques-Turner – *Hull, England*  
Robert A. Heales – *Denver, Colorado, USA*  
William J. Lapworth – *Indianapolis, Indiana, USA*  
Philip J. Stuto – *Concord, California, USA*  
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Rockne F. Cooke – *Baltimore, Maryland, USA*  
Werner E. Sachse – *Aschaffenburg, Germany*  
Louis Laframboise – *Laval, Quebec, Canada*  
Jan Stekelenburg – *Bavel, Netherlands*  
John G. Talaganis – *Long Beach, California, USA*  
JD Vinson, Jr. – *New Orleans, Louisiana, USA*  
Eric Shelmerdine – *Blackpool, England*

### Term Ending 2008

Manuel Graf  
Simon Jacobs  
Maureen Jacques-Turner  
Kimberly King  
Siti Naidu  
Jean Schmitt  
Candace Tal

### Term Ending 2009

R. P. Chauhan  
Jim Foster  
Sumio Hiroshima  
Lothar Kimm  
Fernando Molina  
Dato Mohamad Som Sulaiman  
Dale Wunderlich

### Term Ending 2010

Nigel Brown  
Fred Coward  
David Grimes  
Gerd Hoffmann, Jr.  
Davie Milne  
Christine Vinson  
Matthias Willenbrink

### Designated Directors

#### Term Ending 2008

Jacob Ofir  
Rita Pala

**Parliamentarian**  
Rockne F. Cooke

**Historian**  
Robert Heales

**Sergeant at Arms**  
Shivindra Singh

## EXECUTIVE DIRECTOR

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**Vladimir Solomanidin**  
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# W.A.D. NEWS

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## Managing Editor

Val Vail-Shirey

## Newsletter Committee

Robert Heales

Kimberly King

## Submission of Articles

All expressions of opinions and statements are published on the authority of the writer over whose signature they appear and cannot be regarded as expressing the views or policies of the **World Association of Detectives**. Articles submitted by other than the author shall require the author's written permission.

## Article and Advertising Deadlines

**January issue:** December 1

**April issue:** March 1

**July issue:** June 1

**October issue:** September 1

## Advertising

Acceptance of advertising does not constitute W.A.D.'s endorsement or warranty of any products or services. All advertisements must be received in the correct size and must be remitted with a completed W.A.D. Advertising form, along with payment in full. Advertisements should be submitted in PDF or JPG file format.

## Non-Member Advertising Rates

Advertising rates for non-members are 50% higher than those for members as stated on the W.A.D. Advertising form. The minimum advertising space for non-members is a quarter-page advertisement.

*The Association reserves the right to refuse advertising.*

## Past Presidents – Ex-Officio Board Members

**Frank Watts** – *Birmingham, Michigan USA*

**Anthony R. Zinkus** – *Tucson, Arizona USA*

**John K. Forrest** – *Tampa, Florida USA*

**Claude E. "Bert" Hinds** – *Cincinnati, Ohio USA*

**Zena Scott-Archer** – *Cumbria, England*

**James L. Mickle** – *Southfield, Michigan USA*

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**John G. Talaganis** – *Long Beach, California USA*

**JD Vinson, Jr.** – *New Orleans, Louisiana USA*

**Eric Shelmerdine** – *Blackpool, England*

## W.A.D. Committee Chairs

**Audit, Budget and Finance** – Joel Michel

**Awards** – Werner E. Sachse

**Conference, Seminar & Mid-Term Site**

**Recommendation & Management** –

Robert A. Heales

**Ethics** – Dale Wunderlich

**Friends of W.A.D.** – Candice Tal

**Grievance** – Dale Wunderlich

**International Liaison** – Rashid Ali Malik

**Legislation** – Rockne Cooke, Eric Shelmerdine

**Membership** – M. Gregory Scott

**New Business & Public Relations** – Allen Cardoza,

Louis Laframboise

**Newsletter** – Kim King

**Protocol** – Richard D. Jacques-Turner

**Seminar** – Robert Heales

**Technology** – Simon Jacobs

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# PRESIDENTIAL BRIEFING

## A World Association with a Global Purpose

I am truly honored to have reached this position in this great Association. Having been a member for nearly 25 years, I take great pride in our history and accomplishments.

The member attendance at the 82nd W.A.D. Annual Conference in Zurich, Switzerland was one of their best supported conferences in the World Association of Detective's long history. With educational seminars and in-depth discussion on industry integrity and common goals, this conference reflected many professionals' realization that the best way to address Government licensing bodies and multi national corporations is by having one large, highly reputable and professional, representative body which can demonstrate high standards and self regulation.

The Zurich Conference saw the election and installation of additional W.A.D. officers such as 1st V.P. Greg Scott from North Carolina, U.S.A., 2nd V.P. Rashid Malik from Pakistan and 3rd V.P. Vladimir Solomanidin from Russia. Retiring President Eric Shelmerdine from England was elected and installed as

Chairman of the Board of Directors and was also presented with the coveted "Investigator of the Year" Award. This list of elected officers truly reflects the International representation of the Association's global membership.

My vision for WAD 2008 and beyond is to bring our members more business through new and existing technologies. This will be achieved by improving the way we promote the vast talent we have within WAD. We are indeed fortunate to have exceptional resources available within our membership.

My goal is to increase and improve the way we promote these services throughout the world. By promoting our variety of investigative talents and geographical locations to major corporations and international law firms, we can and will add value to being a WAD member. WAD must aspire to be the main security and investigative source for businesses anywhere in the world!

**My goal is to increase and improve the way we promote these services throughout the world.**



**Allen Cardoza**

We will need help from our membership. We need you to come forward with the talents that made you a success in your own business and integrate them into WAD. When you are marketing to large law firms, insurance companies and corporations, tell them they can contact you or our executive offices to get a quality investigator anywhere in the world. Make sure they know that WAD does background checks on all our prospective members. Make sure they know we have members in over 70 countries with a wide variety of specialties. Make sure they know our 82 year history.

By using web crawlers that find articles with the words "International Investigations" and other "key" words, I am able to comment on the articles written anywhere in the world while at the same time referring any future readers to go to [www.wad.net](http://www.wad.net) for more information or to find a quality investigator in their area. (You can do this too!)

[CONTINUED ON PAGE 6]

A quote I honor greatly in my own business and in life says “without pursuit, a persons desires are just unfulfilled intentions”... You as members desire leads and contacts; and rightfully so. But, make no mistake about it; this must be a joint pursuit. We need every member’s talents to blanket international legal firms and large corporations. Imagine an investigation firm loosing consideration for new business because they are NOT a WAD member? Yes...membership has its privileges and...with your help it can happen.

As many of you know, our first order of business since returning from Zurich was to conduct a search for a new executive director. A committee consisting of Bob Heales, Kim King, John Talaganis, Rockne Cooke and myself conducted a diligent search which was eventually narrowed down to two finalists. Kim, John, Bob and I personally visited both companies, met their principles and staff before making a unanimous recommendation to hire Julian Vail LLC in Lansing, Michigan. Our executive committee and board of directors took that recommendation and voted to hire Julian Vail LLC as of December 1<sup>st</sup>, 2007. This vote

will be re-visited in Marbella for ratification. My thanks go out to Kim King for hanging in there as our interim E.D. until then.

Figuratively speaking my door is open to you, as I am here to serve you and this great association for the coming year.

*Allen Cardoza*  
**PRESIDENT**



**“Without pursuit, a persons desires  
are just unfulfilled intentions”**

## **ATTENTION MEMBERS:**

The Board proposes the following changes to the WAD by-laws:

*Article VI, Section 1 and Section 1 (b). Change twenty-one (21) Directors in both places to read eighteen (18) Directors.*

The changes are as follows:

*“Whenever the term Board of Directors is used in these by-laws, it shall mean and include the elected Officers, the eighteen (18) elected Directors, the ex-officio Directors, and any Designated Directors.”*

*“(b) The elected Directors shall consist of eighteen (18) directors, each elected for a staggered term of three (3) years.*

**This by-law change will be voted on at the 2008 Mid-Term in Marbella, Spain**

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# FROM THE CHAIRMEN'S PEN



**A**s we prepare to say farewell to 2007, we look back on a year which history will show proved to be a testing time for our association. I do not believe in dwelling on the past. However, nor do I believe we should forget our past, as it is our past which guides and moulds our future.

So when the midnight bells ring in a brand new year, we will look to the future and to 2008 with renewed enthusiasm. We will welcome in the new year and the start of a new era for W.A.D.

We have a new professional management company running our Executive office and an experienced but forward looking leadership team in place to guide us.

I believe 2008 will see a dramatic increase in our membership as the private security and investigation industry in India and China grows at the same dramatic rate as those countries prolific economic rise. This will lead to even more trade between East and West and will present "inter agency" business opportunities for all W.A.D. members.

Our 82<sup>nd</sup> annual meeting in Zurich was extremely well attended and attracted members from all parts of the globe, truly reflecting the width and breadth of our worldwide family.

Our mid term meeting in Marbella, Spain 1<sup>st</sup> to 3<sup>rd</sup> May 2008 promises the perfect setting not only to take stock of our new position, but also to provide a relaxing atmosphere where members can combine business with pleasure, with families and friends more than welcome along.

I cannot close without paying tribute to certain members whose dedication to W.A.D. has shone throughout adversity. In particular I publicly thank the ED search committee of Bob Heales, John Talaganis, Kim King, Rockne Cooke and also President Allan Cardoza who accompanied the committee during their due diligence visits.

I look forward to seeing you all in 2008.



**Eric Shelmerdine**



*Eric  
Shelmerdine*

**CHAIRMAN OF THE BOARD**

**I believe 2008 will see a dramatic increase in our membership as the private security and investigation industry in India and China grows at the same dramatic rate as those countries prolific economic rise.**

# FROM THE EXECUTIVE DIRECTOR



**T**hank you so much for giving me the opportunity to serve this great Association for the past year, I wish all of you a wonderful holiday season and a New Year of good health and prosperity.

We have had a very good year with an increase in our financial reserves and an addition of 47 new members. In addition, we have 30 applications being worked on right now, most of which will be approved by the time you receive this edition of the *WAD News Magazine*. We also held two incredible meetings this year that were very well attended and some of our most successful – the San Diego, California, USA Mid-Term and the 82<sup>nd</sup> Annual Conference in Zurich, Switzerland. It was my deep pleasure to meet so many of you at those meetings. We are so very fortunate to be able to meet so many professionals from around the world who become our life long friends. For that, I will always be grateful to WAD.

As you know, we have selected an Association Management firm, Julian Vail, to take over the duties of Executive Director. Their official start date was December 1, 2007. I am assisting with the transition and still working daily on WAD business. If you have any issues that you would like to address directly with me, please do not hesitate to contact me. However, any new business or concerns should be addressed to the new ED.

## Please make a note of their office information:

**Val Vail-Shirey**  
**+1-517-482-1200 phone**  
**+1-517-372-1501 fax**  
**235 N. Pine Street**  
**Lansing, MI 48933**

Please continue to send articles of interest to the ED's office. Also remember to let us know when you receive an award or accolade in your country so that we may feature your accomplishments, as well.

Below is a picture of the staff of Julian Vail so that you can put a face to those that will be assisting you with your WAD needs well into the future.



**Kimberly U. King**

*Kim King*

**EXECUTIVE DIRECTOR**



*Top row – Allen Cardoza, Kim King, Bob Heales, John Talaganis; Bottom row – Larry Julian, Stephanie Kucynski, Nicole Campbell, Val Vail-Shirey*



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# ARTICLE

## Sub-contracting: Checking the Facts

By Roy Whitehouse

**A**s Investigators, we spend a great deal of time making sure that the people, our clients use, are who they say they are, we spend many hours looking into prospective employee's, business partners and contractors, ensuring that our clients get the complete information regarding these people or companies, and all that they have said about themselves checks out.

But do we undertake the same diligence when we are sub-contracting work to other investigators? Do we take them at face value? Do we assume that they are what and who they say they are? And that they have the credentials they are claiming to have?

Just because the investigator is a member of a 'Professional Association' or we meet them at a conference or a social function does not mean they have the education, qualifications, titles, honors or positions they say they have.

They may well have any number of them proudly displayed on their business cards, pamphlet Bio or web site. But how do we know that some or indeed all of it was not purchased from the internet? Just because it is written down does not make it fact. These days you can buy almost anything on the net, educational and professional qualifications, even titles and honors. See [www.speedydegrees.com](http://www.speedydegrees.com).

When you engage an investigator or other professional who does not legally have the qualifications or honors and titles they purport to have, it could cause very serious problems for you if these dubious claims are discovered by the client or worst still, are exposed when giving evidence in court.

**But do we undertake the same  
diligence when we are  
sub-contracting work to  
other investigators?  
Do we take them at face value?**

Some years ago my business partner was giving evidence in a long fraud case we had worked on. My partner's first two hours of cross-examination was taken up with him verifying his PhD. The defense lawyer obviously tried to destroy his credibility before his evidence. Luckily he had earned his PhD.

Another recent libel case I worked on where the client had libeled another, by accusing him in an email of being a con-man. The person libeled, who everyone believed to be a 'Sir' (Knight of the realm) produced all the paperwork with the fancy seals, etc., to prove the title. However our investigation discovered that he had purchased this title for 1000 GBP's from an internet site (e.g. [www.Lords'R'Us.com](http://www.Lords'R'Us.com)). By using the title he had paid for and not having been honored by the state or the Queen, it was shown to the court that he was in fact a con-man. My client won the case and was awarded all his costs.

Remember that many cases that we work on can and do end up in court, so when engaging sub-contracting investigators, if you do not know beyond doubt that their credentials are bone fide, you should check the claimed qualifications. When it is not possible to confirm these claimed qualifications or other titles with the issuing authority, they should be checked with a third party, preferably with another member located in the same jurisdiction as the sub-contractor.

Can you imagine having to explain the following to your client? "The reason why your case was lost, is that the qualifications or title of the agent that we used were shown to be a sham." After the defense lawyer had pulled your guy to pieces for "His/her self proclaimed or purchased qualifications living in a world of self-elevation" all other statements and explanations coming from your agent's mouth would be viewed with the same contempt as the fairy tale of his 'self-delusionary' opinion of him/herself.

[CONTINUED ON PAGE 18]

# 2007 Award Winners

## Norman J. Sloan Memorial Award

The **Norman J. Sloan Memorial Award** is The World Association of Detectives' highest honor and is presented at the Annual Conference. The recipients are W.A.D.'s members who have contributed an exceptional amount of their time, energy and effort to the betterment of the investigative or security professions.



### *Larry Webb*

Larry Webb has been a WAD member for 40 years. He and his wife Bette, also a WAD member, were among the first people I met at my first conference in Hawaii in 1983. They quickly made me feel welcome and have been like family members in the 23 years since.

Larry was extremely active in WAD in the years before and after I met him. It is true that he hasn't been quite as active in the past decade, and I'm afraid for that reason some of our newer members that don't know him as well may overlook him. But, I want to honor Larry for all the years that he was at the forefront. Larry is still an active ambassador for WAD and is always recruiting new members and welcoming them once they join. We often see his cheerful face at our meetings that he usually attends with wife Bette who also joined WAD in 1983.

Larry has just turned 70 years old and is in the process of winding down his business. He has never been selfish when helping newer and younger members with suggestions on how to improve and increase their business. He has always been a constant source of referral cases to other WAD members. Larry received the Investigator of the Year in 1996 and Security Professional of the Year in 2003. I feel he represents the qualities we look for in a nominee for our most prestigious award. I forgive him for lobbying for it a couple times in the past, but that just shows how much importance he places on the award and how sincerely honored he would be. He is probably one of the few remaining members who actually knew Norman. It's not like other recipients didn't lobby for an award at some point.

As I look at past recipients, I can think of several additional deserving members for this award, mostly some of our past presidents. Because most are many years younger than Larry, I would like to recognize him this year before moving toward that group. He is basically one of the few "elders" I can think of who is a past president, has an active history in the association, and has yet to receive the award.

## Investigator of the Year

The **Investigator of the Year** is presented to those who have demonstrated outstanding professional service in the calendar year.

The criteria for the award is:

- *Outstanding professional achievement*
- *Special contribution of service to the profession*
- *Exceptional service to the public*



### *Eric Shelmerdine*

Eric became a member of W.A.D. in 1989 and served as a board member and Chairman of a number of W.A.D. committees before progressing through the VP roles to be elected President in Tokyo in August 2006.

It is no secret that Eric inherited a very difficult tenure, at a time when the association was experiencing serious problems in a number of areas. His dedication and leadership skills helped to pull together a team of experienced senior members who worked diligently to resolve matters and lay a foundation for the association to build a new future.

A Past President of the Association of British Investigators and recipient of the ABI Investigator of the Year Award 2003 and the coveted Frank Martin Award 1995, Eric celebrates 31 years as a private investigator this year and continues to be a loyal member of the W.A.D. leadership team as Chairman of the Board.

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# 2007 Award Winners

## Neal Holmes Security Professional of the Year Award

The **Neal Holmes Security Professional of the Year Award** is presented to those who have demonstrated outstanding professional service in the calendar year.

The criteria for the award is:

- *Outstanding professional achievement*
- *Special contribution of service to the profession*
- *Exceptional service to the public*



## *Dale Wunderlich*

Dale is a retired U.S. Secret Service agent that served under two US Presidents. Dale has done numerous security surveys throughout the world before Presidents arrived at their perspective locations. Dale was responsible for setting up an implementation and coordination for the Presidents' upon and departure from destinations. Dale currently runs a successful security consulting business where his expertise is particularly in the security consulting of gold diamond mines.

Dale has served the WAD as Board Member and our Grievance and Ethics committee chairperson fro many years. I feel that Dale's style and class is the perfect example of what WAD should represent.

## Hal Lipset "Truth in Action" Award

The **Hal Lipset "Truth in Action" Award** is The World Association of Detectives' highest honor and is presented at the Annual Conference. The recipients are W.A.D.'s members who have contributed an exceptional amount of their time, energy and effort to the betterment of the investigative or security professions.

## *Horst Oertle*

Mr. Oertle served between 1989 and 1991 as a Papal Swiss Guard under Pope John Paul II. He is a board member of the association of former Papal Swiss Guards and editor of the magazine "*Der Schweizergardist*". He currently works as a detective in the narcotics-unit of the County Police of Zurich. He lives with his wife and two children just outside the city of Zürich.

*Congratulations*

*to all of the W. A. D.*

*award winners*



# *Mid-Term*

## *May 1-3, 2008*

### *Marbella, Spain*



Everything is in place for our 2008 Mid-Term Board of Directors Meeting in Marbella, Spain at the Westin La Quinta Golf Resort, a first class property. Those who have been to Marbella before know what a magical place this is, and that it is one of the most beautiful places on earth. The dates are May 1 - 3, 2008. There will be a Welcome Reception on Thursday evening, followed by the Board Meeting on Friday. We will have a group dinner on Saturday evening.

The resort is just 5 minutes down the road from the famed shops, restaurants and night life of Puerto Banus. The Costa del Sol and beaches of the Mediterranean Sea are 2 minutes away. An hour away is the Rock of Gibraltar. A short half hour drive will take you to the ancient village of Ronda.

You may make hotel reservations and see hotel information and photos by going to the following link:

**<http://www.starwoodmeeting.com/StarGroupsWeb/booking/reservation?id=0708164962&key=5CF06>**

Registration details will be following soon and will also be in the next newsletter. The registration fee will be US\$195 for members and US\$175 for guests.

The hotel rates are 165 Euros single/189 Euros double. This is currently about US\$230 single/US\$265 double. The rate includes a full buffet breakfast.

The hotel is surrounded by a beautiful 27 hole golf course, 3 outdoor pools and gardens, and has just opened its new spa.

We are aware that these dates unfortunately conflict with the NCISS Annual Conference in New York. Members unable to attend this meeting in Spain may wish to support NCISS at this conference. For more details please go to [www.nciss2008.org](http://www.nciss2008.org).

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# World Association of Detectives, Inc.



## Mid Term Board Meeting – Marbella, Spain

All Members Invited May 1 through 3, 2008

Reservations only online at:

[www.starwoodmeeting.com/StarGroupsWeb/booking/reservation?id=0708164962&key=5CF06](http://www.starwoodmeeting.com/StarGroupsWeb/booking/reservation?id=0708164962&key=5CF06)

Reserve as soon as possible. Limited supply available.

Hotel Information: [www.westinlaquinta.com](http://www.westinlaquinta.com)

### Meeting Registration Form (Registration Deadline March 28, 2008)

Name(s): \_\_\_\_\_

Company Name: \_\_\_\_\_

City: \_\_\_\_\_ Country: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

#### **REGISTRATION FEES**

\_\_\_ Member \$195  
\_\_\_ Spouse/Guest \$175

#### **Thursday May 1st**

19:00 to 20:00 Welcome Reception

#### **SPONSORSHIPS**

\_\_\_ \$500 for Corporate Sponsors  
\_\_\_ \$300 for Welcome Reception Sponsors  
\_\_\_ \$200 for Dinner Party Sponsors  
\_\_\_ \$100 for Coffee Break Sponsors

#### **Friday May 2nd**

09:00 to 16:00 Board Meeting w/ Lunch

#### **Saturday May 3rd**

18:00 to 20:00 Reception and Dinner

**TOTAL SUBMITTED: US \$** \_\_\_\_\_.

**VISA or MASTERCARD #:** \_\_\_\_\_ **Exp.** \_\_\_\_\_.

Please fax form to Val Vail-Shirey at +1-517-372-1501 or mail to W.A.D. at 235 N. Pine Street  
Lansing, MI 48933 USA

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# *2007 Annual Conference Zurich, Switzerland*



**Group picture before the 82<sup>nd</sup> Annual Gala Banquet**



**S.J. Park, Angela Segal, Allen Cardoza,  
Jin-Ho (Andy) Seo**



**Maureen and Richard  
Jacques-Turner**

**August 28 - September 1, 2007**

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# 2007 Annual Conference Zurich, Switzerland



**Jean Schmitt and Norma Stekelenburg**



**Greg Scott, Dale Wunderlich, Allen Cardoza**



**Lauran and Eric Shelmerdine**



**President Emeritus, Werner Sachse**



**David Grimes,  
Dale Wunderlich**



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# 2007 Annual Conference Zurich, Switzerland



**Rita Pala with her children  
and Allen Cardoza**



**Maureen Jacques-Turner, Eric Shelmerdine,  
Tracey Snape**



**Vladimir Solomanidin**



**The Shelmerdine family at the waterfalls**



**Diane and Greg Scott  
and Laila Saleh**



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# 2007 Annual Conference Zurich, Switzerland



**Larry Webb, Kenneth Webb,  
Jacob Ofir, Samuel Shevach,  
Joe Hochman**



**Mark Fernandez, Diane Scott,  
Louise and Fred Coward**



**Kim King and family, Mark  
Fernandez, Danielle, Alexa  
and Gabriella**



**Kim King, Siti Naidu and her  
sisters, Lia Brown**



**Lia and Nigel Brown**



**Sachit Kumar, Kim King,  
Vivek Kumar**



**Janet , Luran and Anne  
Shelmerdine, Siti Naidu,  
Gabriella Fernandez**



**Nicole and Louis Laframboise**

Congratulations to Werner Sachse from Aschaffenburg, Germany.  
He was elected President Emeritus at our 82nd Annual Conference.

## Sub-contracting: Checking the Facts, continued from page 9

This may also result in litigation against you from the client for failing to be diligent in the case management.

Some associations do vet investigators at the application stage, however the applicant may not have disclosed all. So the vetting is completed without a hitch.

Then at a later stage as a full member, they slip in, the acquired qualifications, titles, positions or honors where by then, they are more likely to be taken at face value and the accepted as true without question.

To protect all concerned, the association, its members and the public in general. Newly claimed qualifications, titles and positions that are being declared should be investigated and confirmed. When invalid or false claims are made this should be taken as serious breach of confidence, as it would be quite obvious that the false claim was intended to mislead.

In my opinion it is an insult and dishonor to all who have studied and worked for many hours or indeed years to gain educational or professional qualifications, and to those who have been truly and respectfully honored by government and the people for deeds of bravery, humanity and service to their country.

Just because it says it on the label does not mean it is true.

Roy Whitehouse CFE. CII.

WIS International / [www.wis-int.com](http://www.wis-int.com)

### PLEASE NOTE:

**WAD thoroughly investigates all applicants to our association through our members, Area Governors and Ambassadors. Although we cannot guarantee everything a member claims, we certainly have a process that makes every attempt to accept only the most qualified and respected professionals in our industries.**



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Managing Director Juergen F r i t z Hebach

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# WELCOME NEW MEMBERS

Please join us in welcoming the newest members to our W.A.D. family.  
These members come from all over the world.



*It would be great if you could send them a welcoming email.*

**Jung-Nam Chi**  
Providers Korea  
Seoul, Korea  
[proch@providers.co.kr](mailto:proch@providers.co.kr)

**Vladislavs cernousovs**  
**Sia “Daka”**  
Riga, Latvia  
[vlad@balticsecurity.org](mailto:vlad@balticsecurity.org)

**Hani Dalkamoni**  
Jordan Anti Piracy Alliance  
Amman, Jordan  
[info@jordanip.com](mailto:info@jordanip.com)

**Mr. Yitzhak Dekel**  
D.I. Solutions-Special  
Investigations  
Ramat-Gan, Israel  
[Itzik@solution-pi.co.il](mailto:Itzik@solution-pi.co.il)

**Helena Dvorsak**  
Detektivska Agencija Ahd  
Ljubljana, Slovenia  
[cdsgi@siol.net](mailto:cdsgi@siol.net)

**Liming Fan**  
CUIPPC (China United  
Intellectual Property  
Protection Center)  
Beijing, China  
[fanliming@cuippc.com](mailto:fanliming@cuippc.com)

**Vladimir Filchenko**  
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[altcon@cea.ru](mailto:altcon@cea.ru)

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[asi@investigazione.com](mailto:asi@investigazione.com)

**Shmuel Guzman**  
Gil Private Investigation  
Agency Ltd.  
Ramat-gan Israel  
[Sam@gilinv.co.il](mailto:Sam@gilinv.co.il)

**Sid Jordan**  
Jordan And Associates  
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[Sjordan44@aol.com](mailto:Sjordan44@aol.com)

**Mansur Khan**  
Vigilante Services Pvt Ltd  
Mumbai, India  
[Vigilante96@gmail.com](mailto:Vigilante96@gmail.com)

**Taralika Lahiri**  
National Detectives &  
Corporate Consultants  
New Delhi, India  
[ndcc@sify.com](mailto:ndcc@sify.com)

**Jessica Leykam/Barbieri**  
P.D.I. Investigations, Inc.  
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[Pdi1@pdi-web.com](mailto:Pdi1@pdi-web.com)

**Guorong Li**  
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Intellectual Property  
Protection Center)  
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[liguorong@cuippc.com](mailto:liguorong@cuippc.com)

**Renos Lyssiotis**  
Argus Information Service  
Nicosia, Cyprus  
[janett@cytanet.com.cy](mailto:janett@cytanet.com.cy)

**Roderick McGregor**  
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Services, LLC  
Miramar, Florida  
[Rmcgregor@cla-investigations.com](mailto:Rmcgregor@cla-investigations.com)

**Sujeet Menezes**  
IBI Detectives, Pvt. Ltd.  
Mumbai India  
[sujeetmenezes@ibidetectors.com](mailto:sujeetmenezes@ibidetectors.com)

**Scott Moritz**  
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[Vmp@mmcinvestigator.com](mailto:Vmp@mmcinvestigator.com)

**Robert Pertuso**  
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[Rpertuso@veritas-global.com](mailto:Rpertuso@veritas-global.com)

**Guido Scavo**  
Europolice Investigazioni  
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[Gscavo@iol.it](mailto:Gscavo@iol.it)

**Ion Todea**  
Total Trust Investigations  
Bucharest, Romania  
[Office@totalinvestigations.com](mailto:Office@totalinvestigations.com)

**Rathinavelu Varadaraj**  
Sun Detective Intelligence  
Network India (P) Limited  
Tamil Nadu, India  
[info@sundetiveindia.net](mailto:info@sundetiveindia.net)

# W.A.D. AREA GOVERNORS & AMBASSADORS

## Area Governors

**Dato' Mohd. Som Sulaiman - Asia & Australia - dmsom@pc.jaring.my**

**Rita Pala - Europe, Africa & Middle East - csi@hi-net.it**

**Jim Foster - The Americas - peye069@aol.com**

## Ambassadors

AREA	NAME	LOCATION	EMAIL ADDRESS
Africa (Central)	Johnson Okebukola	Lagos, Nigeria	aptchamber@aol.com
Africa (South)	Werner Meisch	Johannesburg, South Africa	invsecser@icon.co.za
Australia (North & NSW)	Peter Harkin	Brisbane	pth@idsgroup.com.au
Australia (Southern)	Craig Douglas	Melbourne	craig@nationwide.net.au
Austria	Arthur Haeefe	Graz	detektei.haeefe@utanet.at
Brazil	David Sullivan	Rio de Janeiro	sullivanpi@jps.net
Canada (Central)	Thomas O'Carroll	Mississauga, Toronto	tomocar@microsoft.com
Canada (East)	Position Vacant		
Canada (West)	Syd Perkins	Edmonton	syd@bsgedmonton.com
Central America	Seth Derish	Puriscal, Costa Rica	seth@privateeyes.com
France	Jean Schmitt	Paris	jcs@france-investigation.com
France	Dominique Leligois	Montpellier	direction@ld2renseignements.fr
Germany	Lothar Kimm	Dortmund	kimm-@t-online.de
Germany	Liane Reinecke	Berlin	mueller-investigations@t-online.de
Hong Kong	Theodore Kavowras	Hong Kong	ted@panoramicconsulting.com
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Norway	Harald Olsen	Billingstad	harald@verdisikring.as
Pakistan	Rashid Ali Malik	Karachi	rashid@security2000.com
Phillipines	Jeffrey A. Williams, CPP	Makati City	jwilliams@osi.com.ph
Russia & CIS	Vladimir Solomanidin	Moscow	info@vlasta-s.com
Singapore	Wilfred Anthony	Singapore	asis@pacific.net.sg
Spain	Francisco Marco	Barcelona	mail@metodo3.es
Spain	David Sanmartin Oliver	Barcelona	dsanmartin@has.es
Switzerland	Fritz Nyffeler	Basel	ndmmumpf@bluewin.ch
Thailand	David Milne	Bangkok	PI@investigationsasia.com
United Arab Emirates	Rashid Ali Malik	Karachi	rashid@security2000.com
UK-England & Wales	Frank Hull	Nottingham	frank.hull@btinternet.com
USA (Central)	Jim Szell	Cleveland, Ohio	jimszell@cispros.com
USA (East)	Jim Foster	Winston-Salem, North Carolina	peye069@aol.com
USA (South)	Position Vacant		
USA (North West)	Georgia Kearns	Seattle, Washington	kearns@oz.net
USA (South West)	Dan Jones	Santa Clarita, California	dan@djassociates.com

USA Central: IA, IL, IN, KS, MI, MN, MO, NE, OH, WI

USA East: CT, DC, DE, KY, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, TN, VA, VT, WV

USA South: AL, AR, FL, GA, LA, MS, OK, TX

USA North West: AK, CA(N), ID, MT, ND, OR, SD, WA, WY

USA South West: AZ, CA(S), CO, HI, NM, NV, UT

# World Association of Detectives Newsletter Advertising Rates for 2008

## Special Cover Requests – Based on availability

- Outside Back Cover .....7.5" w x 10" h / 19cm x 25cm ..... \$525.00 per issue
- Inside Front Cover.....7.5" w x 10" h / 19cm x 25cm ..... \$475.00 per issue
- Inside Back Cover.....7.5" w x 10" h / 19cm x 25cm ..... \$425.00 per issue

Ad Size	Dimension	1 Insert - USD	3 Inserts - USD	4 Inserts - USD
<input type="checkbox"/> Full Page	7.5" wide x 10" high 19cm wide x 25cm high	\$225.00	\$607.50	\$800.00
<input type="checkbox"/> Half-Page	7.5" wide x 5" high 19cm wide x 12cm high	\$125.00	\$337.50	\$400.00
<input type="checkbox"/> Quarter-Page	3.75" wide x 5" high 9cm wide x 12cm high	\$100.00	\$270.00	\$320.00
<input type="checkbox"/> Business Card	Standard Size 9cm wide x 5cm high	\$50.00	\$135.00	\$160.00

## Issue

- Volume 59, Issue 1: January 2008
- Volume 59, Issue 2: April 2008
- Volume 59, Issue 3: July 2008
- Volume 59, Issue 4: October 2008

## Deadlines for Ad Submission: December 1, March 1, June 1, September 1

- Ads must be submitted in a .jpg or .tif or .pdf file. Faxes will not be accepted.
- Ads must be submitted in the correct dimensions.
- Full payment in USD must accompany all advertisement orders.

**Non-Member Advertising Rates:** Non-member advertising rates are 50% higher than those stated above. The minimum advertising size for non-members is a quarter page.

## Payment

- Check Enclosed – Checks must be drawn on a US bank, in US funds
- Visa  MasterCard  American Express

Cardholder Name \_\_\_\_\_

Card Number \_\_\_\_\_ Expiration \_\_\_\_\_

Zip/Postal Code \_\_\_\_\_ Amount USD \$ \_\_\_\_\_

NAME: \_\_\_\_\_

AGENCY: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**Please remit payment with advertisement and completed form to:**

**World Association of Detectives, Inc.**  
235 N. Pine Street, Lansing, MI 48933  
Tel: +1-517-482-1200



**www.wad.net**



# WORLD ASSOCIATION OF DETECTIVES, INC.

## APPLICATION FOR MEMBERSHIP

### MAIL COMPLETED APPLICATION TO:

**WORLD ASSOCIATION OF DETECTIVES, INC., VAL VAIL-SHIREY, EXECUTIVE DIRECTOR**

**235 N. Pine Street, Lansing, MI 48933**

**Tel: +1-517-482-1200, Fax: +1-517-372-1501, wad@wad.net | www.wad.net**

The official language of the Association shall be English. As such, at least one person of each member's office should be fluent in the English language.

### APPLICATIONS FOR MEMBERSHIP MUST BE SUBMITTED IN ENGLISH.

An applicant for Active membership shall be an individual who is a Principal or the Manager or Branch Manager of an agency, firm, or corporation, which has been in operation for one (1) year, legally qualified to practice the profession of Private Investigator or Security Service, and has been employed as such for a period of three (3) years, unless decided otherwise by the Executive Committee, and licensed where required and be a legal representative. Combined experience from more than one agency, firm or corporation shall apply. An applicant who is not a Principal must submit, in English, a letter of authorization from the President of the Company, on company letterhead, verifying their stated position. The Board of Directors shall also consider applications from persons in countries where three (3) years of business experience was not possible.

**The following must be provided or explanation given as to why it is not. Incomplete applications will not be considered.**

- One (1) recent passport type photo (digitalized are preferable). **Note:** Names & photographs of applicants are usually printed in the *W.A.D. NEWS*. If you do not wish your photograph to appear in our Newsletter and/or on our Website please inform us.
- Money order, bank draft or check (payable in U.S. dollars and drawn on a U.S. bank) in the amount of \$200 (this includes the application fee of \$50, which is non refundable, and annual dues of \$150).
- A copy of your certificate of insurance and bond, where applicable or required, **together with an English translation.**
- A copy of your license certificate, where applicable or required, **together with an English translation.**
- A one-page letter of introduction, **in English**, on your company letterhead, stating the nature of your business and expertise. Full contact details of new members will later be published in our Newsletter.
- List the languages spoken by you or your office staff.
- A letter from your company, **in English**, authorizing you to act in the capacity of Director, General Manager or Manager if you are not the owner.

1. Last Name: \_\_\_\_\_

First Name: \_\_\_\_\_ Middle Name: \_\_\_\_\_

2. Full international address of legal residence: \_\_\_\_\_

3. Residence telephone number: Country Code: \_\_\_\_\_ City or Area Code: \_\_\_\_\_ Number: \_\_\_\_\_

4. Birthplace: \_\_\_\_\_ 5. Marital Status: \_\_\_\_\_ 5a. Spouse's Name: \_\_\_\_\_

6. Date of Birth (spell month): \_\_\_\_\_ 7. Nationality: \_\_\_\_\_

8. Your agency name: \_\_\_\_\_

9. **Full international business address:** \_\_\_\_\_

10. Business telephone number: Country Code: \_\_\_\_\_ City or Area Code: \_\_\_\_\_ Number: \_\_\_\_\_

FAX number: Country Code: \_\_\_\_\_ City or Area Code: \_\_\_\_\_ Number: \_\_\_\_\_

E-mail address: \_\_\_\_\_ Web Site: \_\_\_\_\_

11. Your position with agency: \_\_\_\_\_ 11a. Do you have financial control of the Agency/Company? YES/NO

12. Time in position: \_\_\_\_\_ 13. Date agency established: \_\_\_\_\_ 14. Date you entered above agency: \_\_\_\_\_

15. Prior related experience including employer, position, duties (**must be included in the letter of introduction**)

[continued on next page]

- 
16. Is agency subject to licensing regulations? **YES / NOT REQUIRED IN STATE / NOT REQUIRED IN COUNTRY**  
(circle whichever is applicable) **(If YES, include copy license)**
17. Have you ever been convicted in any criminal proceeding? **YES/NO** (If yes, explain on a separate sheet of paper where, why and when.)
18. Are you bonded? **YES / NOT REQUIRED (If yes, include a copy of the bond.)**
19. Type of work handled (choose up to 10 from the attached list of codes): \_\_\_\_\_  
\_\_\_\_\_
20. Do you maintain a full-time office? **YES/NO** \_\_\_\_\_ 21. Do you maintain branch office(s)? **YES/NO**  
21a. If yes, list branch offices on a separate sheet of paper.
22. Are you connected in any way, directly or indirectly, with any other business profession? **YES/NO**  
If yes, please explain \_\_\_\_\_  
\_\_\_\_\_
23. Do you hold a degree on a college or university level? **YES/NO** (If yes, include documents; certificate, diploma, etc.)  
\_\_\_\_\_  
\_\_\_\_\_
24. List professional organizations in which you now hold membership: \_\_\_\_\_  
\_\_\_\_\_
25. List social, civic, fraternal, service, or military organizations in which you now hold membership:  
\_\_\_\_\_
26. Please provide names and contact details of referees who belong to W.A.D. or other recognized professional security/investigative organizations.  
\_\_\_\_\_  
\_\_\_\_\_
27. Please list all the languages spoken by you or your staff.  
\_\_\_\_\_  
\_\_\_\_\_
28. Proposed by WAD Member: \_\_\_\_\_
- 

### WAIVER

I give full consent to the World Association of Detectives, Inc., (W.A.D.) its Officers, Members, and/or their Agents, to verify and inquire into my reputation, character, credit and/or standing for membership in the W.A.D. I hereby release, indemnify and hold harmless the above named organization, its Officers, Members, and/or Agents from all liability, claims, (implied or actual) in matters emanating from said review and/or investigation.

Signature of Applicant \_\_\_\_\_ Date \_\_\_\_\_

---

### CERTIFICATION

I hereby certify that all entries made by me in this application and the application process are true, complete, and correct to the best of my knowledge and belief and are made in good faith.

Furthermore, I do hereby certify that I am a person of good character and good behaviour, and that I will abide by the By-Laws, its Preamble and Code of Ethics of the World Association of Detectives.

Signature of Applicant \_\_\_\_\_ Date \_\_\_\_\_

(Revised: October 2006)



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World Association of Detectives).

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Fax: +38 (044) 422-33-03

e-mail: [office@sidcon.com.ua](mailto:office@sidcon.com.ua)

<http://www.sidcon.com.ua>