

W.A.D. beyond GLOBAL

A Quarterly Journal for Investigators and Security Professionals

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EDITOR'S NOTE

Meetings...Meetings...Meetings...
how significant are they?

When we take up membership in any organisation, be it a social or professional body, we ask ourselves this question – how would my membership in the organisation benefit me, my profession and my business.

Being part of any organisation is basically to network and through constant engagement with fellow members are we able to reap the benefits of the membership. The network opportunities varies from today, networking through the various social media platform, educational seminars and workshops for personal development and the traditional annual meetings and conferences, which provides interactive social networking. Through these engagements, new ideas develop, new associates identified which leads to new businesses.

Membership in the World Association of Detectives is no different but W.A.D. is unique as the business we are in is unique in nature. We are a 'World' body in every sense. From the succession of leadership to the general membership, professionals in the field of security and investigation we spread ourselves throughout the globe. Instantly we have associates around the world to support our business. We constantly look out for members in new areas where W.A.D. is not represented. We travel around the world hosting our annual meetings and conferences for the benefit of members. Our business cater for global business. From every security detail, every corporate intelligence, every cyber threat to every human threat, will our services be required, one way or the other.

The question we should ask ourselves instead, is what can we do for the Association and how can we tap the vast resources available within our global membership to develop and expand our business. The simple answer perhaps is getting involved, not for self-glorification but for the benefit of the profession we are in.

This issue of W.A.D. Beyond Global includes the Member's Handbook, an insight into the history of W.A.D., its historical leadership and our travels in the last 92 years. A guide into our strict Code of Ethics and the Bylaws which serve as our guiding principles.

Introducing new members, especially from new fields of related-work and younger professionals, and taking an active role in the leadership are opportunities available in W.A.D. Making W.A.D. Annual conference part of your yearly schedule, will certainly add value to your membership.

I look forward to meeting you at our 2018 Annual Conference in Las Vegas.

Siti Naidu

Editor

We welcome readers' comments.
You may email to the Editor your contributions.



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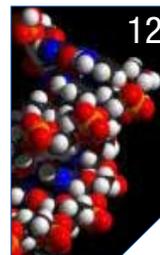


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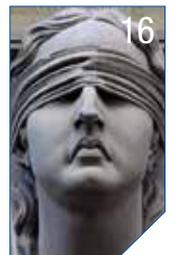
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Dear Fellow Members,

The first 6 months of my term as President has certainly been busy and has gone by very quick.

There is plenty that goes on behind the scenes in order to keep the W.A.D positioned as the forefront leading association of its kind in the world. Your Executive Management Team, fellow Officers, Committee Chairs and Board members regularly interact and communicate. There never seems to be a day where W.A.D business matters need input and discussion. This is vital in order to keep our association running smoothly and developing positively.

I'm very excited in how the W.A.D continues to evolve with membership numbers still remaining at all-time highs. However as with everything, there is always room for improvement. Rest assured, your team of Officers are continually working hard on developing the W.A.D further with fresh ideas being discussed to take our association forward in a positive direction.

We are now in full preparation for our scheduled midterm meeting in the fantastic city of Barcelona. I am really looking forward to this meeting. This is another opportunity for you all to personally meet and interact with members from all over the world. I urge you all to attend our meetings; network, form business relationships, exchange ideas, learn from each other, develop yourself. My message to you all is to Maximise your membership!

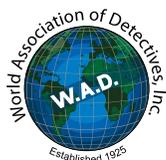
I look forward to seeing many of you in Barcelona, both old friends and certainly making new ones.

It has been an absolute honour to serve you and our fantastic association. I continue to remain approachable to you all.

Yours respectfully,

Mike LaCorte

President
World Association of Detectives Inc.



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THE INTERNET OF THINGS, THE INDUSTRIAL INTERNET OF THINGS AND THE GDPR/2016 (GENERAL DATA PROTECTION REGULATION -EU)

By Laura Giuliani



Are we quite sure we aren't being spied upon in the office, at home or when we're driving our car?

Current hi-tech platforms such as the so-called Internet of Things (IoT) and/or the Industrial Internet of Things (IIoT) are increasingly playing a pivotal role both in sensitive data abuse and in cyberattacks.

Behind these acronyms — IoT, IIoT — lie a host of chip-enabled devices that can be linked to standard servers, PCs and smart devices (tablets and smartphone) for various applications; such as domotics, industrial components, smart sensors, other mobile devices, etc.

The threat of illicit data mining from such devices is compounded by their own characteristics: they are ubiquitous, their usage tends to revolve around sensitive areas (home, office, plant), and at sensitive times; their easy availability through the WEB, and the abundance of computing power in general, are unavoidable facts. In brief, the Internet's capability of data gathering via remote devices has a dark potential, which is being exploited to ever more alarming effect.

But if the objects that surround us, and possibly their makers, so often become the perpetrators, our own carelessness may well be their best accomplice. Only rarely do we concern ourselves with the privacy policies of our items of everyday use; as a consequence, more and more, our "smart" TVs, vacuum cleaners, toys such as dolls might become uncanny, hidden spies of our private and professional lives. Their activities may well include the mapping of our homes and offices; or they might record us, listen in, take pictures, transmit our data to a cloud; they can also become powerful, if possibly illegitimate, business or marketing tools.

Take the famous German doll CAYLA, which hides a potential for crime beneath its silky voice and reassuring air. According to Germany's Federal agency for telecom networks it might also be used as a bug. Cayla has a built-in Bluetooth-enabled mic which can connect with any smart device in a 10-metre range, and might be used for listening in, wiretapping and even communication device. According to the agency, which has banned its sale, hackers might easily tweak the doll for such purposes.

Also, beware of the spying Barbie doll. In the US, the Campaign for a Commercial-Free Childhood (CCFC), an association that fights for kid's rights, has launched an online petition against the «eavesdropping Hello Barbie» Mattel, the manufacturer of the world's most popular toy, had started marketing this hi-

tech, AI-based version, tweaked for maximum kid interaction. A mic embedded in the doll's necklace captures kids' questions, which are then forwarded via WiFi to the servers at ToyTalk, a Californian AI company, which has the recording converted to text data and analyzed to come up with the best answer from a database of over 8k prerecorded soundbites.

Then, there's Roomba, a spy that maps out interiors even as it is ostensibly cleaning them up; iRobot's brand new vacuum cleaner, which can now be controlled via Amazon's Alexa digital PA system, has been gathering data about its areas of deployment for years, in order to enhance its autonomy of movement. Equipped with proximity sensors and a camera, it can perform 3D mappings of its surroundings.

All of which, as can easily be imagined, has a great potential for infringement of privacy: this kind of comes with the territory, you could say, wherever the IoT and its services, as innovative as they are hungry for personal (not to say sensitive) data, are concerned.

Rightly taking such critical issues into account, for the very first time Europe's regulators have now set protection guidelines. Based on a principle of prevention, the General Data Protection Regulation (REG. UE/2016/675) set to become binding as 2018, it requires companies and professional firms to protect the privacy of EU citizen.

In order to avoid any interference in private lives, as well as to regulate the all to great power of the big digital companies, the new European rulebook has been introduced on May 24, 2016, and is set to become enforceable (with heavy sanctions) this year, as of May 25. The EU directive (GDPR – n° 679/2016, substituting the previous Data Protection Directive 95/46/EC) concerns all businesses operating within the digital marketplace handling data of EU citizen. It puts responsibility on those collecting data under the principles of privacy by design and privacy by default. This means that businesses gathering consumer data will be required to proactively implement protection measures for their products and services, or face severe sanctions.

The Regulation guidelines are 1) very detailed and 2) uniformly apply to the European Union, 3) but may also be applied to non-EU businesses (GDPR regarding gathering of data by EU residents by any operator), 4) are effective immediately, as they do not require national governments to pass any legislation and are directly binding; 5) it sets standard requirements that are non-negotiable and 6) sets "Breach notification" rules, so that any operator suffering a data breach

which might “put the rights and liberty of individuals at risk” is required to notify this to authorities within 72 hours of becoming aware of it.

The protection of personal data is itself based on the fundamental, unalienable right to privacy of any individual under art. 8 of the Charter of the Fundamental Rights of the European Union (2000/C 364/01) (the so called Charter of Nice), which states:

Protection of personal data

1. *Everyone has the right to the protection of personal data concerning him or her.*
2. *Such data must be processed fairly for specified purposes and on the basis of the consent of the person concerned*

or some other legitimate basis laid down by law. Everyone has the right of access to data which has been collected concerning him or her, and the right to have it rectified.

3. Compliance with these rules shall be subject to control by an independent authority.

Furthermore, the regulation aims to contain the devastating, uncontrolled impact of new technologies, transcending national boundaries; as a consequence, personal data treatment assumes a transnational character.

All of which represents a big leap forward in the fight against unlegitimate use of personal data, and if correctly enforced it should afford us some degree of comfort and confidence in using those devices which are really meant to make daily life – at home, at play or in the office – easier.



Dear Members,

Barcelona Mid-Term Meeting is approaching. Make sure you are present to socialize, to make new friends and chat with old friends. It's really important to participate, to be present to have direct contact with colleagues, potential partners to discuss more opportunities for your business.

From the last WAD meeting in New Delhi – India I have worked to bring more members from Romania and I am in contact with investigators from Moldova Republic, Hungary and Bulgaria.

Together with Mike LaCorte - our President I participate at ABI Seminar in London about GDPR impact to our industry. I was present at PDPR meeting in Craiova where I was propose and elected as Vice-President of the Board of Directors of the Romanian Private Detective Employers’ Association. I accept this task as it will be a platform for Laura Giuliani’s project “WAD/NATIONAL ASSOCIATIONS RELATIONSHIPS PROJECT”. We are now ready to implement this project in

Romania. With this occasion I present WAD to the members of PDPR and we will have at least 3 more members.

I will mention again my proposal for “WAD MEMBER EXCHANGE” as a tool for better understanding of particular situation in

each country we work with. First example was visit of Mike LaCorte and Matthias Willenbrink in Romania / Sinaia. We present WAD to International Summer School of Private Investigators and they all watch WAD presentation movie created by Mike. There is another 2 colleagues I would like to congratulate and have their opinion about impression after Member exchange between Jacob Ofir from Israel visiting Leonidas Gikas from Greece. They both win from our agency a weekend in Romania.



About my personal project for IPA – WAD partnership project I want you to know that I am in direct contact with International President Pierre Martin Moulin and May-Britt Rinaldo - Chair of the Professional Commission , International Executive Board of IPA and IPA Sweden President.. I will forward a print copy to the Board members with answers and comments of May- Britt about this proposal. I will arrange a visit in Sweden after Barcelona to discuss this proposal.

Immediately after Barcelona Mid Term Meeting we will prepare the seminar for WAD Annual Conference in Las Vegas. One of the seminar session will include the implementation of the GDPR when it takes effect in May 2018.

With friendship,

Dan Rusu
2nd Vice President of WAD



EXECUTIVE DIRECTOR'S BRIEF

Dear Members,

It's time to begin planning your trip to Las Vegas for our 93rd Annual Conference. We will be staying at the Palms Resort Hotel, a well-known Las Vegas landmark. Las Vegas is also known for good deals, and our room rate is only \$99 per night weekdays, and \$129 on Friday and Saturday. Both President Mike LaCorte and I have visited the hotel in recent months. There are numerous casual and fine dining options on site, a spa, night clubs, and a multi-screen movie theater.

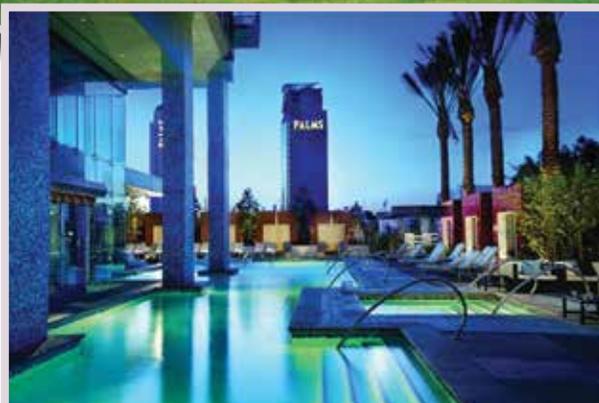
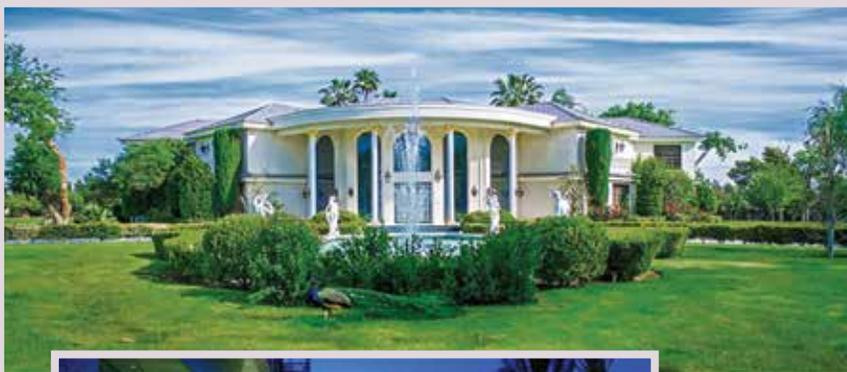
Our arrival date is Thursday September 27th which is the final day for the ASIS International Conference just a short distance away. Our Gala Banquet will be held on Monday evening October 1st. In addition to all of the excellent seminars, networking events, and business meetings, we have a social event planned for an evening cocktail reception at the Casa de Shenandoah, the former home and 52 acre estate of "Mr. Las Vegas", Wayne Newton. www.casadeshenandoah.com Whether this is your first annual conference, or your 30th, we're sure you won't be disappointed. Be sure to plan a couple extra nights to see that all Las Vegas and the surrounding area has to offer. Take a tour to Hoover Dam, visit the Mob Museum, and be sure to spend an evening in old downtown Las Vegas and take in the Fremont Street Experience. Maybe even ride the zip line!



Sincerely,

Bob Heales

WAD Executive Director





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“Great Legends Continue to Inspire”

By W.A.D. President Emeritus Raymond A. Pendleton

The year was 1979 when internationally renowned medical pioneer Dr. Alton Ochsner, President Emeritus of the Alton Ochsner Medical Foundation, addressed the annual conference of the World Association of Detectives and received its Truth in Action award. The doctor’s lifelong work not only created an understanding in patients that smoking causes lung cancer, but caused both patients and society throughout the world to react boldly to shame their governments into lifesaving action.

In addition to his medical work, Dr. Ochsner created and funded lesser-known programs to deter the spread of communist aggression throughout Latin America, using print and radio media of the Information Council of the Americas, and was credited for preserving free societies in three South American countries. W.A.D.’s past president Ray Pendleton served as INCA’s director of security at the time.

Now, 39 years later, Dr. Ochsner will be honored by New Orleans, “America’s Most Interesting City”, as one of its 300 most outstanding citizens during the forthcoming 300th anniversary of the city’s founding. But W.A.D. will recall him as a legend in the medical investigative and security fields that he pioneered.

Article: Alton Ochsner, Sr., MD, 1896-1981
 The Times Picayune, January 28, 2018, page A15



THE ONGOING SEARCH FOR A DECLARED “DEAD MAN”: THE PRECARIOUS PATH TO TRACKING DOWN A MISSING MISSIONARY ABROAD

By: Logan Clarke
WAD Member, USA

There are a reported 60,000 Private Investigators in The United States, according to PI Magazine. Only a very small fraction of those handle international cases, most of which are members of the WAD (World Association of Detectives). Logan Clarke and Stephen Komorek are part of that very small fraction of investigators -both are active members in WAD.

Logan Clarke, a renowned international investigator, and member of WAD since 1986, had originally been contacted by friends of the Krause family in late 2017, in attempts to look into new information that had developed concerning the investigation of Jerry Krause’s death and disappearance. The Krause family had spent a small fortune trying to locate their missing father and husband. Trying to locate someone abroad, who has gone missing, can be a long and costly undertaking. In 2013, the family commissioned Investigator Phil Schlener, who specializes in aircraft investigations to trace the route of Mr. Krause and possibly lead them to him.

Investigator Schleners executive summary stated:

“No evidence of the whereabouts of Jerry Krause or his airplane was found before or during my investigation on São Tomé conducted April 19-29, 2013... The family contacted Congressmen who requested but did not receive U.S. Navy P-3 Orion support. Commercial oil company CEOs and the US Africa Command were contacted -- to date no help has been offered. From the investigation, I’m 99% sure that the aircraft crashed into the Gulf of Guinea due to weather (lightning strike or microburst)... I maintain a 1% probability that he was hijacked due to his cell phone’s apparently ringing in Angola, absolutely no trace of his or his aircraft whereabouts, and the fact that he seems to have flown this flight in an uncharacteristically “not by the book” manner. If he was hijacked, the purpose of the hijacking would likely have been to employ the plane in criminal activity and not for ransom of either the pilot or aircraft, since no ransom demands have been received...”

Ryan Parry, a reporter from the Daily Mail, released an article titled I have seen with my own eyes - Jerry is ALIVE. The extraordinary email pilot’s family received four years after their father vanished without trace in Africa in November 2017.

The Daily Mail article claimed:

“An American family have revealed the extraordinary email which has convinced them that their pilot father is alive years after vanishing in Africa without trace. US pilot Jerry Krause was at the controls of a routine flight from South Africa to the West



African country of Mali where he was working as a missionary on April 7, 2013 when he simply disappeared. The last message from his Beechcraft 17 1900C 17-seat passenger plane was to a control tower on the tiny island of São Tomé, saying he was nine miles from its shore. Then he vanished., But now his family have received an email from one of his friends - who they believe is a former U.S. intelligence officer with high-level contacts in the government - saying that he is definitely still alive. They told DailyMail.com that now they fear he is being held hostage by a criminal gang and used to smuggle weapons and drugs around Africa against his will. The astonishing claim turns what had seemed like a routine tragedy into a mystery which spans two continents, five countries and involves claims of a U.S. government cover-up.”

Clarke and Komorek began the investigation by going over what they knew, figuring out what they didn’t know, and then developing a plan of action.

What they did know:

Jerry Krause vanished on April 7th 2013. A search was organized in the area around San Tome, São Tomé and Príncipe, an island country about 350 miles off the western coast of the African near Gabon. There was no wreckage, no mayday call, and no triggering of the emergency transponder.

The family was approached by a source within a US Government agency operating in Africa claiming to have knowledge of Jerry’s whereabouts – Clarke was able to vet the source and confirmed the information.

What they didn’t know: everything else.

Clarke and Komorek, along with their task force, formed a plan and got to work. The mission was to get current collaborating evidence and actionable intelligence, then be able to plan a rescue mission.

The case started to pick up in December 2017.

The Task Force confirmed that a specific US Agency operating in Western Africa has a file on Jerry Krause and intelligence suggests he is currently in Libya.

Task Force resources in western Africa located a call coming from Ghat, a city in western Libya, during that call there was a mentioning of “Jerry Krause” and “Pilot”. Ghat, located in south western Libya has an old international “heavy airport” left over from Gadhafi which is now run by a local tribe.

They were able to confirm a sighting of Jerry Krause and learned that there is direct Human Trafficking link between the Ambriz airport in Angola and the international airport in Ghat, Libya. Interestingly enough, when Clarke reached out to the State Department asking questions about Krause, he was “shut down”.

The current information at-the-time led them to three distant possibilities;

1. Jerry could be an asset of an agency – although agencies tend not to use ‘death’ as a backstory when you have a family, because it leads to questions and follow-ups.
2. Jerry has been working under duress for 4 years, piloting persons, drugs and weapons – that would be a major case of Stockholm syndrome.
3. Jerry is working willingly for profit.

“If” Jerry is an asset, that posed a problem for the Task Force, as they did not want to jeopardize ANY Intelligence operations or Intelligence assets.

Komorek, a former Intelligence Operator, arranged a meeting with agents in the CIA (Central Intelligence Agency) and the FBI (Federal Bureau of Investigation) in attempts to illicit help and gain information useful to track down Jerry Krause.

Afterward, Komorek met with a senior member of the Senate Select Intelligence committee in D.C.

The Task Force was able to confirm that Jerry was not an asset, nor would their investigation jeopardize any ongoing intelligence assets or operations.



The Task Force has hit some road blocks dealing with Federal Agencies on this case, mostly within the State Department. They’ve had good support from some “rank and file” agents, Intelligence Operators/ Agents and fellow investigators and security professionals from the Private Sector.

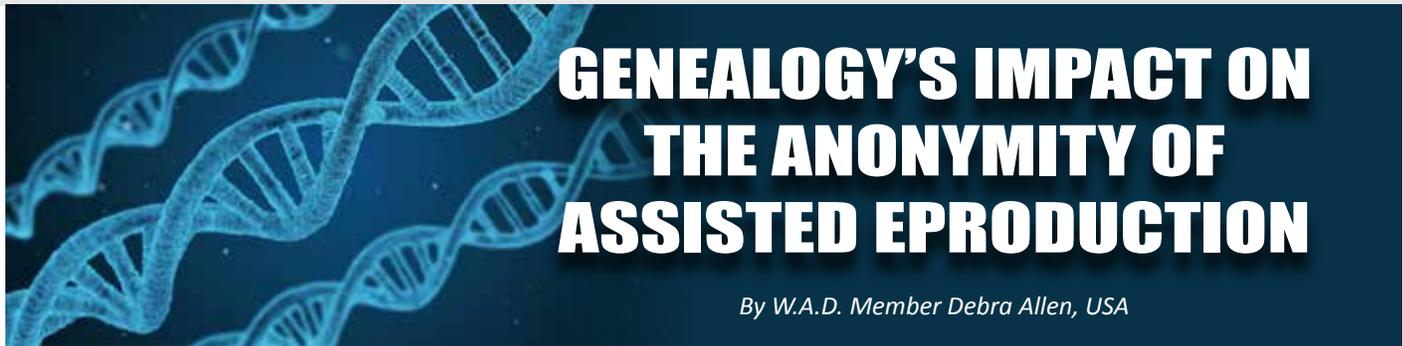
Task Force resources have been in contact with humanitarian organization such as Unicef, Red Cross, Red Crescent and NGO’s (Non-Government Organizations).

Komorek states that “The problem with reaching out is you create a ‘capture/ kill scenario’. When operating in 3rd world countries (where kidnappings are everyday business), and you show a picture or ask around about an American; it makes him a target. The American is then seen as a payday. Local gangs will typically pick him up and ask for a ransom. On the other end of the coin, the local gangs will say ‘the Americans want this guy’ then they will shoot him in the head and leave his body to never be found.”

Currently, the Task Force is trying close in on a “bed down location” for Jerry Krause.

“At this point” says Clarke, “if you want to make an omelet, you need to break some eggs”.

Logan Clarke and Stephen Komorek have taken this case Pro-Bono and are both of the same mindset - “If we were missing, we would hope someone with our skillsets, would help our family find us.”



GENEALOGY'S IMPACT ON THE ANONYMITY OF ASSISTED REPRODUCTION

By W.A.D. Member Debra Allen, USA

As a licensed private investigator and genetic genealogist, who uses DNA information on sites such as www.23andme.com and www.ancestry.com to perform post adoption searches, heir searches, missing person searches, and skip tracing, I know the potential that these sites have for uncovering information that you may not have been looking for. It may also uncover the identity of someone that didn't think they would or could be identified.

While assisted reproduction produces children via a sperm or egg donation, it is far from clear how many children are conceived this way each year. Some estimate though, that this number could be anywhere from 30,000 to 60,000 annually in the United States alone. In recent years, cases have hit the headlines where a donor unknowingly has hundreds of children, with a reported case of one donor fathering up to 150 offspring. Other cases have come up where a donor wasn't properly tested for various genetic diseases. Most of the time this is due to confidentiality agreements, where donors could opt never to be contacted. Other agreements limited contact to after the age of 18.

In this new age of DNA testing, with the ease and relatively low price to have testing done, can a donor truly remain anonymous? Should they remain anonymous? What role does the donation facility have to let potential donors know that it is getting easier than ever to be found, even if they don't test, but a relative does? And, what impact does this have on someone testing with one of these companies who was never told that the person who raised them was not their biological mother or father?

As the databases grow, the chances that a user might find a close genetic relative they didn't know they had, also grows. But none of the genetic testing companies were designed to produce that result.

On the 23andMe website, the company has the following disclaimer:

"Looking at your genetic data might uncover information that some people find surprising. This information can be relatively benign. At other times, the information you learn can have profound implications for both you and your family. 23andMe cannot provide you with an exhaustive list of all the unexpected things you might uncover during your genetic exploration ..."

And goes on further to say, "In a similar way, genetic information can also reveal that someone you thought you were related to is not your biological relative. This happens most frequently in the case of paternity, where someone learns that their biological parent is not who they thought it was."

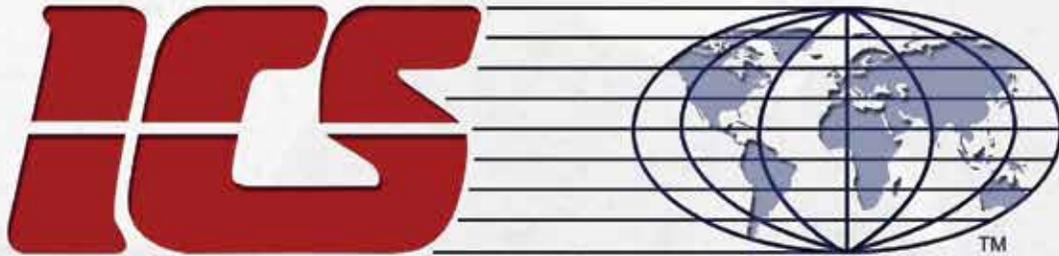
In 2005 researchers discovered that cases of paternity discrepancy, where a child is identified as being biologically different than their purported mother or fathers, occurs between .8% to 30% in the population. (Citation Included) So, how does this relate to the licensed private investigator? Even if a client is able to track down a donor parent or half-siblings on their own, or if they require assistance in their quest to find biological family members, I always recommend that the licensed private investigator act as an intermediary when contacting potential first family members. In the state of Arizona, I do post adoption work via the Confidential Intermediary program, through the Arizona Supreme Court. As part of my mandate, I always act as a go between when family members are found and have made this a standard practice in all potential reunion situations. This generally involves sending a letter from myself, explaining the situation, having the client write a letter to their family member, and including information about their rights to either share identifying or non-identifying (medical history) information. When donor parents or half-siblings agree to share identifying information, the rest is up to them, but most choose to get in contact right away, which I also encourage!

While it may be shocking, or a client may have known all along that they were the product of assisted reproduction, those that I have helped reconnect with their donor parents or half-siblings had very positive experiences.

Citations:

Bellis MA, Hughes K, Hughes S, et al
Measuring paternal discrepancy and its public health consequences
Journal of Epidemiology & Community Health 2005;59:749-754.





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-David Rabern, Michael Rabern,
and all those with ICS.

LAMPEDUSA (SICILY): A DETECTIVE BETWEEN PARADISE AND HELL

By: Alberto Paoletti
WAD Life Member, Florence Italy

The “Spiaggia dei Conigli” in Lampedusa is considered one of the most beautiful beaches in the world. Surrounded by a crystalline sea of a thousand colours, an uncontaminated nature and a beauty that takes your breath away, it is by no means a casual choice of the female “Caretta-Caretta” turtles as a place to make their nests and lay their eggs on the summer nights between March and August.



From the golden beach, this African offshoot and last Sicilian outpost of Europe, thoughts turn to the tragedy in 2013 when, at no more than twenty or thirty metres from the water’s edge, 368 migrants, men, women and many children, lost their lives in the shipwreck of a fishing boat which set out from Misurata in Libya, loaded with dreams and hope. Dr. Piero Bartolo, one of the heroes of Lampedusa, who looked after and assisted thousands of migrants together with the ex-mayor Giusy Nicolini, recounts the tragedy in his own words:

“You never get used to it because you forever relive the agonising cries of who is about to drown in those dark waters, the outstretched arms of mothers who hold forth their own babies in the desperate attempt to hand them over to their saviours on the Coast Guard vessels: who shout out to them: keep calm, keep calm, first who is sick, the women, the children.....”

From a recent survey carried out amongst a group of adolescents who came ashore in Lampedusa and then disappeared into Europe and the rest of the world, it was indicated that one in five of the children under 18 who decided to depart did so after having seen the images of various

foreign cities published on Internet by friends and peers, happy and smiling after their arrival at their destinations. The hard reality of the journey was a much more difficult experience than it appeared on Facebook, where to survive many became the victims of prostitution, exploitation and sexual advances.

The invisible young: a worldwide problem.

In 2016, Lampedusa was the third Italian port on the Mediterranean for the number of underaged migrants coming ashore. However, the problem is actually a worldwide one. It concerns the children and teenagers who have often lost their parents in shipwrecks during their journey or, who have been entrusted by their families to “passeur” (human traffickers).

They have travelled across the Libyan desert and across the Mediterranean Sea, not wanting to remain in Italy for fear of being identified and they continue their journey, which is not without obstacles and dangers, heading towards other European countries.

Beyond the hard numbers of the statistics, one episode which moved people and went around the world, was the rescue of Favour, a baby of a mere 9 months of age who lost her mother on 25th May in the shipwreck of a boat in the Sicilian channel. She was saved by Dr. Piero Bartolo, the doctor who was made famous by the film “Fuocoammare” by Gianfranco Rosi, nominated for an Academy Award in 2017 for the best documentary and winner of the Golden Bear at the Berlin Film Festival.

Little Favour received adoption requests from many countries, but unfortunately the faces of thousands of children originating from the poorest and most tortured parts of the world, who disappear every year, will remain forever “invisible” and absent from reporters’ stories. Amongst the invisible children one must also consider those without any birth certificate. According to a Unicef report, this



concerns 230 million children born, prevalently in sub-Saharan Africa or Southern Asia, who have no official recognition and risk becoming baby soldiers, victims of slavery or sexual abuse, child labourers or unable to join their own families because they are without a birth certificate, a document considered “the child’s passport”.

Missing children: a growing phenomenon

Just as the phenomenon of invisible children is of grave concern, so is that of missing children. In the European Union, Missing Children Europe, represents and unites 28 non-government organisations which are active in supporting victims in the case of missing children and in the prevention of the phenomenon. Missing Children Europe recently publicised some figures that provoke reflection: it indicates approximately 50 thousand cases of child disappearance throughout Europe each year, with 5,742 cases managed by telephone, 116,000 the overall number of missing children in Europe. The trend between 2015 and 2016 revealed a large increase in cases. There are different typologies of missing children: the majority are runaways (57%) and for kidnapping (23%), and in smaller percentages, the removal by other family members or otherwise unidentified disappearance. 27.3% of the cases represented refer to unaccompanied Foreign Minors, the majority of which are male (56.6%); the largest group by age is for those between 15 and 18 years old with 51.92% of cases. Save The Children, the international



humanitarian association which deals with the protection of minors in difficulty, amongst its other numerous activities, is dedicated to the problem of missing children. The NGO recently mounted an alarm for unaccompanied foreign minors who arrive in Europe and slip through the initial reception system, literally disappearing into thin air.

Private detectives are not only tough guys

Private detectives have never held back when faced with this serious problem. A significant response was given by Laura Giuliani, the then National President of Federpol and 1st Vice-President of W.A.D. (World Association of Detectives), when back in 2003 she promised, with great foresight, the adoption of some children by Federpol, Federazione Italiana degli Istituti d’Investigazioni, Informazioni e Sicurezza, through concrete assistance sponsorship projects. The World Association of Detectives has always demonstrated a particular attention towards minors, supporting and promoting international organisations such as War Child, Onlus which oversees the assistance, education, psychological support, integration into employment and legal advice for minors who are the victims of war and tyranny.

W.A.D. intends to continue to assist with conviction. These important initiatives demonstrate that private detectives, a group usually considered as “tough guys”, never back off when involved in initiatives of solidarity for the rights of disadvantaged minors. In fact, detectives often are involved in cases of family reunion, abduction, escape, disappearance or child-pornography trafficking where minors are involved, and they have developed a notable sensitivity towards this set of problems. Often, even in the event of a closed case, the investigators, through their own associations, continue to provide their contribution supporting charities for the protection, education and assistance of the disadvantaged children. Fortunately, Onlus organisations, which oversee the sponsorship of children, are today to be found all over the world. It is, however, important to direct support to the more serious and deserving initiatives, which do not squander their resources on enormous, bureaucratic internal administration.

Alberto Paoletti Life Member WAD, Florence Italy

(I authorize the publication of the article “Lampedusa (Sicily): a Detective between Paradise and Hell” in the magazine “Wad Beyond Global”)

PRIVATE INVESTIGATOR SHARES HIS SLEUTHING AND SURVEILLANCE SECRETS FROM 48-YEAR CAREER

ABC RADIO BRISBANE HAILEY RENAULT
TUE 13 MAR 2018, 8:31 AM AEDT



Keith Schafferius has been a private investigator for 48 years.
ABC RADIO BRISBANE: HAILEY RENAULT

Keith Schafferius doesn't fear anyone or anything.

The veteran private investigator, bespectacled and greying, does not look like a super sleuth but his working history reads something like the script of a Hollywood blockbuster. He has had a career filled with surveillance operations, international investigations worth millions of dollars and an enviable list of contacts and connections across the globe. Always being "tough and ready" — a lesson passed down by his father — helped him get through a career exposed to the darker side of human nature, he said.

"Every day, every job is different and that's why I've loved it so much over the years."

Mr Schafferius wanted to be a police officer but ended up as an Air Force police officer after getting his foot in the door as a cook. During his 48-year career he has investigated everything from infidelity to cases of child abuse. Always careful to stay at arm's length to protect his emotions, Mr Schafferius said the work had not burnt him out to the point of retirement — yet.

"I tried that once. It was too boring."

He's now lifted the lid on some of his methods and the most memorable cases he worked on for the listeners of ABC Radio Brisbane's Emma Griffiths.



Private investigators use cameras, recording devices and trackers to gather information.
891 ABC ADELAIDE:
BRETT WILLIAMSON

Snooping on cheating spouses

Mr Schafferius said Brisbane was a "pretty sleepy place" when he set up his private investigation business in 1969. Prior to the

introduction of no-fault divorce in 1975, the bulk of his time in the early '70s was spent collecting evidence of infidelity.

"Back in those days it was mostly matrimonial and divorce cases."

Investigators would follow people on behalf of their suspicious spouses and report back.

"It was a matter of watching people go into the house and the lights go out ... [taking] a few pictures of them sleeping in the bed," he said.

"We always waited one hour before the lights went out because people would have probably worn themselves out and gone to sleep by then."

Mr Schafferius said fewer people nowadays were looking for evidence of cheating husbands or wives.

"It's a much smaller percentage, about 10 per cent of what happens now."



Mr Schafferius says he could slip in and out of countries without being noticed.
FLICKR: XOMIELE

Illegal border crossings and risky retrievals

Mr Schafferius is most well-known for his work on international child recovery cases. A book about his cases was published eight years ago and he said a movie contract was on the cards.

"Sometimes I've gone in illegally, gone into the country and crept across the border," he said.

"I flew into Germany ... and went across the border [to Poland] without alerting anyone.

"I found an old wartime border crossing ... that's how we brought the child out."

Mr Schafferius was careful to stress that he did not take every retrieval request that landed on his desk. He said a network of international private investigators with ties to the military, FBI and other special forces were on call to make sure every client's claim checked out.

"If it doesn't add up, what people tell me, I do a quick background check myself," he said.

"Of the child recoveries I did around the world, I accepted around three out of five cases."



One of Mr Schafferius' toughest cases was tracking down a ship and two missing Learjets, similar to the one pictured. FLICKR: BOB ADAMS

Jetsetting to crack international cases

Mr Schafferius said a client once flew him to New York to investigate the disappearance of her poodle. The dog was snatched from her holiday home on Long Island but he couldn't sniff out the culprit.

"I found a little bit of white poodle hair on some of the briars and bushes. I didn't find the dog."

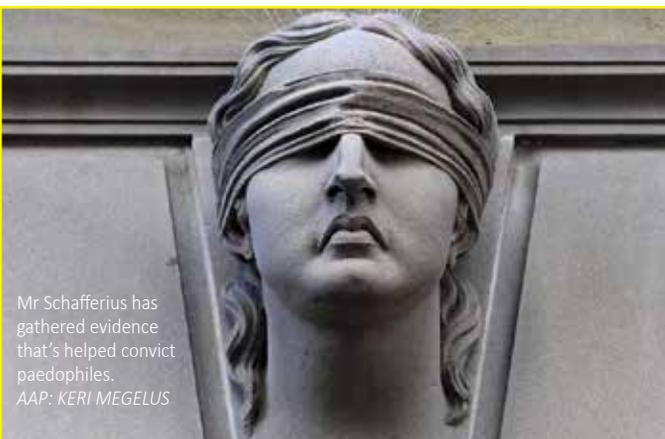
A hunt for two Learjets and an 80-passenger ship in the late 1980s proved more fruitful.

"A large accounting company from Canada employed my services to find some assets of a guy who had gone bankrupt.

"They thought he had hired them out to someone operating off Tasmania or New Zealand because the little ship was equipped to go to the Antarctic."

Mr Schafferius discovered the jets were being used to ferry people from North America to the Falkland Islands — and he even pocketed some of the proceeds of their eventual sale.

"They were sold off after I found them. It was about \$7 million all up for the aircraft."



Mr Schafferius has gathered evidence that's helped convict paedophiles. AAP: KERI MEGELUS

Evidence collected to charge child abusers

He said his private investigators spent much of their time collecting evidence to stop child abuse. Hidden cameras, recording devices and vehicle trackers were used to provide reports to clients who suspected their spouse of abusing their children. Mr Schafferius said parents who approached him to uncover abuse were usually "absolutely devastated" because no-one believed them.

"Listening devices are illegal to put into a house but it does get the evidence of what's going on and conversations," he said.

"Eight times out of 10 we would get the evidence required for the court to stop the father and, in one or two cases, the mother from abusing the child."

He said he had even used miniature cameras sewn into teddy bears and toys to gather evidence needed to put paedophiles behind bars.

"It's very sad and I never get personally involved in these sort of cases.

"I keep at arm's length from it otherwise I'd just be upset all of the time."

He even managed to lead police to a Queensland paedophilia ring that involved six Toowoomba parents.

"They were passing their children around this circle of abusers and I was able to get very close and get photographic evidence.

"All of those people were charged by the police with the information I gave."



The veteran investigator says he never gets personally involved in child abuse cases. ABC NEWS

No fear of retribution

Mr Schafferius said he'd had his fair share of threats from people caught out by his detective work.

"I did have one case back in the 1970s where a guy phoned me and accused me of doing all sorts of stuff and said, 'As soon as I find you I'm going to kill you'.

"I said, 'Don't worry about finding me, let's meet now. Let's meet this afternoon'."

He said the man paused before backing out because he thought private investigators carried guns. Mr Schafferius said he never carried a gun unless he was doing security work when a client or sensitive cargo needed protection.

"I didn't believe in carrying guns because guns just invite violence."

After almost 50 years of investigative work, his best advice to others was to exercise caution around people they do not know.

"Size them up, don't believe what they're telling you until you do your own research on them.

"Hold back a little bit in judgment before you get to know them better."

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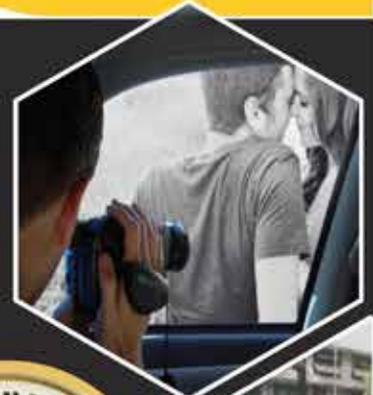
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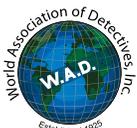
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TRENDS, TECHNOLOGY AND TRANSITION IN PHYSICAL SECURITY

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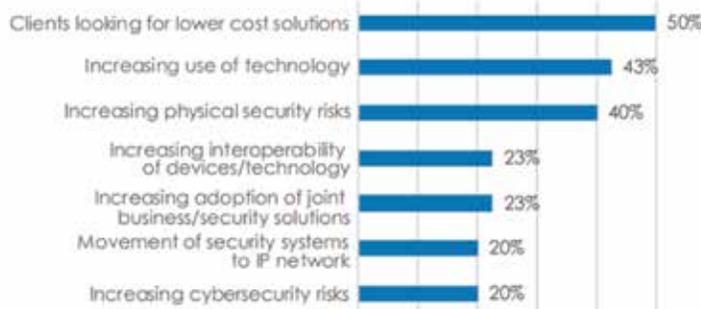
Information about the U.S. security industry was collected through two surveys conducted by ASIS, iView, and IOFM (Institute of Finance and Management) in 2012 and 2014, which included budget projections for 2014 to 2016. The ASIS/ IOFM survey polled more than 5,000 members of ASIS International; 479 respondents completed the survey online. The ASIS/iView survey was emailed to more than 16,000 members of ASIS International; 526 respondents completed the survey online.

Security Market Growth

The survey results showed a solid growth rate in overall private security spending, with \$341 billion in 2014 and a projected \$377 billion in 2015. Those numbers are conservative because spending in other industries, such as facilities management and emergency management services, often goes unaccounted. These figures correspond with other major industries, including the utility industry at \$400 billion and education at \$324 billion. While the private sector is driving security spending, the federal government is projected to spend \$71 billion in 2015, for a total expenditure of \$448 billion.

Factors spurring that growth include the inability of police to investigate or prevent crime, such as sophisticated financial fraud; growing number of federal regulations; increasing active shooter cases; globalization and expansion into new markets; and a spate of natural disasters and fear of natural disasters. Key drivers for growth include cost reduction, greater use of technology, and increased physical security risks.

Key Drivers of Growth for Security Products and Services



Top 5 Security Operating Concerns for the next 24 months



Consulting, Planning and Management

The survey revealed that the consulting, planning, and management service industry is one of the most fertile areas for spending growth among security services. More than one out of four companies is increasing spending on consulting in 2015, and that number almost rises to one third over a two-year period. Not a single respondent plans to cut spending on consulting services. Those industries that will be spending the most include technical service firms, law firms, research and development firms, transportation firms, utilities, and large companies with more than \$1 billion in revenue.

The survey also looked to identify where that money is coming from and how that reporting structure affects spending. IT and physical security remain under separate reporting structures; 79 percent do not report to a higher power, while only 22 percent of respondents have IT and physical security under the same reporting structure. True integration between IT and security in a single department is rare.

IT Security

IT security is proving to be a robust market. The majority of respondents showed that present levels of spending on IT security software are being maintained. Twenty-nine percent said they project a spending change on software of more than 10 percent from 2014 to 2017.

The healthy projected spending on IT security software reflects a cross pollination of IT security and physical security budgets as a key component of the overall budget mix. Twenty-nine percent plan to increase spending on security software, the second highest among all the products polled. The strong demand comes from professional, scientific and technical services companies, as well as information companies such as telecom. The only industry lagging behind is the mining and extraction industry.

The market is seeing a strong demand for security hardware as well, across all industries. Twenty-two percent plan to increase their spending in 2015, and 37 percent in 2015-2016. The growth comes from privately owned companies, information companies, and scientific and technical service firms.

The survey also looked to see which departments participated in interdepartmental reporting. The security function is the most open and integrated department, with 94 percent participating in interdepartmental reporting. Next on the list came compliance at 53 percent, IT at 51 percent, risk at 51 percent, then legal with 45 percent.

Contract Security Services

Contract security is one of the largest single segments of the security industry, with spending rivaling that of electronic security products. What happens with the contract guard industry defines what happens to the security services industry as a whole. Outsourcing of security officers should remain strong, with 45 percent of companies saying they will increase spending on outsourced officers between 2014-2017. Still a not insignificant 13.7 percent will cut back on this expense. So for every couple of companies adding officers or shifts or spending more money, there is another one that is cutting back or bringing that function in house.

The survey found that not surprisingly 69 percent use contract security in terms of labor force management over full-time employees. Securitas is the most employed agency, a \$3.6 billion company. G4S came next, at \$3 billion, followed by AlliedBarton with almost \$2 billion overall revenue.

Security Department Size and Budget

Among the security departments that did include full-time employees, those who had 100 or more staff make up 28 percent of the overall respondents, those with 10 to 49 staff make up 35 percent, and 25 percent employ fewer than 10 staff. So the smaller private sector industries make up a large part of security budgets. In terms of overall security budgets, annual budgets not including the full-time labor force, 56 percent have more than \$1 million, 24 percent between \$200,000 and \$1 million, and 10 percent less than \$100,000 to \$200,000.

Challenges remain in terms of the makeup of overall physical security reporting: cloud services are still finding obstacles to overall end user acceptance and reliability. Bandwidth is a primary issue for cloud services – effectively having access to your physical security reporting, in terms of CCTV access control or other cloud based systems.

Integration will become a key element as operations move to cloud services, and that integration will be driven by small to mid size businesses. Fewer than 30 percent indicated that they have more than three of the physical security elements integrated in terms of access control, video surveillance, incident reporting, and mass notification.

In terms of overall makeup of end users for security operations centers, 63 percent have an existing security operations center (SOC) in place. That shows that SOC's are a mature component of the physical security reporting structure. And most of those who do have a security center in place have done so for more than three years (83 percent).

Physical Security Information Management

Physical security information management (PSIM) is a new force in the marketplace. PSIM promises to tie together all the security elements, bringing together video surveillance with physical elements as well as IT and reporting structure. It brings all the alarms, events, and exceptions together; it uses business logic to reduce all that data to the most relevant information, distilling it for analysis and action.

Budgets don't appear to be a factor in purchasing PSIMs, with 24 percent of the respondents exceeding \$1 million indicating they have a PSIM in place. Instead, growth is being driven by the need for PSIM-side convergence and where we go next. Vendors in play include Proximex (46 percent), Nice (42 percent), and VidSys (39 percent).

Visitor Entry and Management

Visitor entry and management was the next element that was important to security picture – 54 percent have some form of electronic visitor management system in place, while 34 percent do not. Vendors are split evenly between Easylobby (25 percent) and Passage Point (17 percent).

The health care industry has been the quickest to take advantage of these technologies; 67 percent of respondents in health care indicated that they currently use a visitor entry and management system.

Access Control

A large number of companies— some 25 percent -- plan to increase increasing spending on access control in 2015. Over two years, that number increases to 57 percent. Some might wonder why access control and identity management is increasing, as it is a mature sector and most companies have systems already in place. Yet 17 percent plan to increase spending in this area by more than 10 percent, and only 6 percent plan on cutting down on spending.

Access control is a growing market, particularly among smaller organizations with fewer than 1,000 employees. A broad range of suppliers include Lenel, Tyco, Honeywell, ADT, Identicard, and AMAG. Yet a broad number of respondents (141 of 526) indicated they employ access control systems from other suppliers.

CCTV/Video Surveillance Spending

CCTV spending will see the strongest growth of any product or service surveyed, with 33 percent planning to increase spending. Growth will take place in all information, transportation, and education fields. Also, network video revenue is about to surpass analog for the first time, as technology evolution has resulted in declining prices and better products. There's also a move toward more mobile video, which can enhance security patrols, improve supervision and offer an independent record of incidents to which officers respond.

This growing market enjoys a healthy degree of competition, with no single vendor exceeding 20 percent of market penetration. Pelco, Lenel, Honeywell, and American Dynamics drive a large portion of that business, with Genetec and Milestones heavily contributing to that market place as well.

Mass Notification

Nearly half of the organizations use some form of mass notification, or the ability to mass notify on pager, cell phone, email or other threshold in emergency circumstances. Forty-eight percent have an existing system in place, and 13 percent are currently evaluating solutions. SendWord Now and Everbridge are the two largest suppliers, but 150 respondents indicated they employ other vendors.

Incident Reporting and Management

For incident reporting, 74 percent have in place some form of automated electronic system, while 21 percent do not. Of those systems deployed, 41 percent use a custom off-the-shelf solution, such as an iView, iTrak Incident Reporting and Risk Management Platform or the equivalent, while 55 percent had built their own in-house solutions. These figures reflect a mature market in incident reporting, with many of those using home grown access systems.

Alarms still play a key role in security and incident reporting, especially in those who do not have onsite security. Additional investigation components were required and the market is growing based on the generation of alarms as well.

In terms of those solutions that have real-time input into their incident reporting system, only 25 percent of those polled have solutions that are integrated into their exception reporting from their alarm panels, video surveillance products, or other security components. The gap between those who employ an incident management system and those getting the advantage of an integrated solution is quite wide.

Conclusion

Business intelligence will play a key role in security metrics in the future, with 61 percent having no business intelligence in place, and only 28 percent in place for physical security reporting for business intelligence. Vendors include SAP, Microsoft, SAS, IBM/Cognos, and others. The majority of organizations are struggling with the ability to implement business intelligence for physical security.

A lack of metrics and overall accurate business intelligence is a key roadblock to security today. Traditional physical security has lagged significantly behind IT. The majority of organizations continue to struggle to get the desired value out of their BI investments.

With all these systems in place, it's becoming ever more critical for interoperation and inter-reporting between the systems for integration. Now that businesses are spending all this money for physical security on access control, physical surveillance, and other systems, they must learn to leverage that for success.

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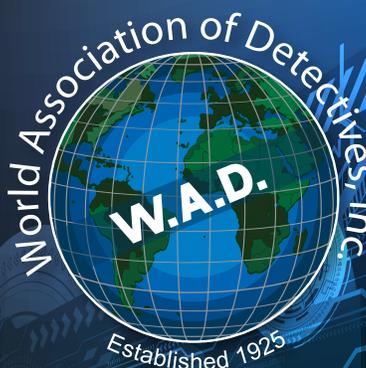
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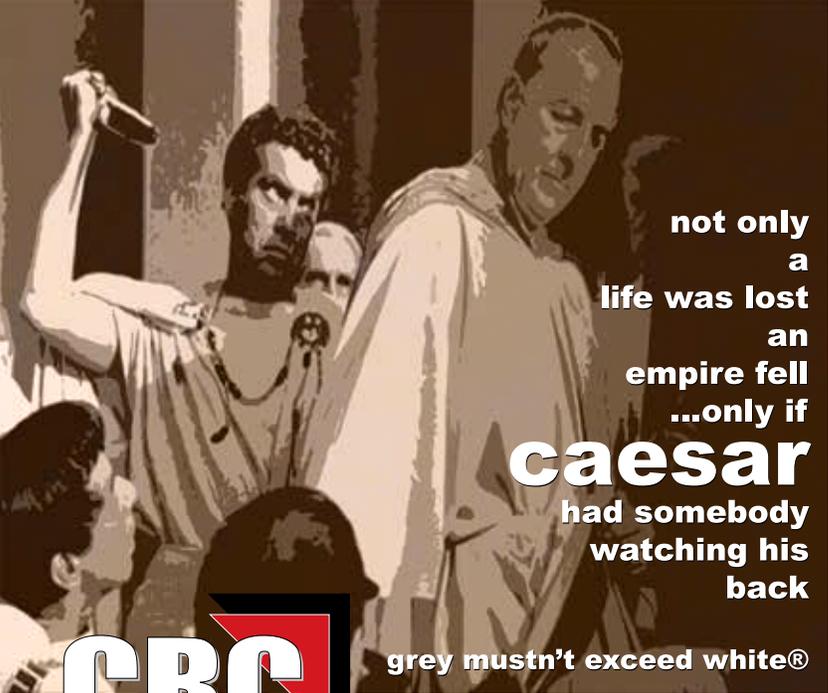
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The Leadership

Brigadier Rashid Ali Malik, President SECURITY 2000, retired after 32 years from the Pakistan Army last 5 as DG Airports Security Force. Thrice Chairman of Private Security Agencies Association and Past Chairman and President of the World Association of Detectives USA. Regularly participates in international conferences, seminars and media talk shows as a security expert. A keynote speaker on the War on Terror. A qualified Security Consultant. Sits on the board of Global Source a Washington based worldwide security advisory. Won 13 Army medals. Awarded Tamgha-e-Basalat for gallantry and Sitara-e-Imtiaz for distinguished service. Member ASIS (20 years), won the prestigious Moscow International Security Professional of the Year award and life member IACP USA (16 years). A proud 5th generation Armyman. ■

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Every business must be based on white or black inputs of information. The space in between is grey. While black or grey may exceed each other, your business may still run but the moment grey exceeds white you are in trouble. To adopt a zero risk policy only proceed where white clearly exceeds grey. If not ask. *We will provide you information you need obtained from anywhere in the world in under 30 days.* Starting 2017 we have begun providing this service to clients in Pakistan and worldwide. Ask ANY question confidentially about any prospective client, partner or any defaulter or any other issue. We will trace the perpetrator, provide answers and recommendations, which will help your life, your business. No one can hide. Security is about reducing the grey.® And we will do it for you. ■



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