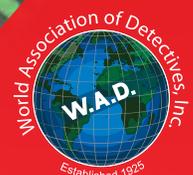


# W.A.D. beyond GLOBAL

A Quarterly Journal for Investigators and Security Professionals

- **BREXIT AND THE PRIVATE INVESTIGATION INDUSTRY**
- **TERRORISM AND COVERT WARFARE BY WEATHER MODIFICATION TECHNOLOGY**
- **HOW A SIMPLE TEST CAN CHANGE YOUR LIFE**



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## EDITOR'S NOTE



The human race today no longer lives within confines of its own community but is a global citizen contributing significantly directly or indirectly in social development, economic growth and political stability worldwide. Such evolving engagement and cross-community connectivity changes the dynamics in conducting business and human relations.

The digitalisation of everything around us today is part of transformation. A transformation towards a seamless network of interconnection which virtually every aspect of life is captured and stored in some digital form. The impact is real-time global exchange of information.

W.A.D. as an international association with its membership spread globally has to move in tandem with global transformation and the digital age. The investigation and security industry itself has changed in leaps and bounces keeping up with the digital world which would eventually dictate the way we live and run our business.

As practitioners of the industry to remain relevant, it is necessary for us to be more innovative and not suffice just to understand the changes in technology but to be able to view the "big picture" of what digital engagement means to our profession. Such engagement is beyond marketing our services but the extent of our connectivity and continuous engagement with global communities for our business.

As we draw near to the close of the year 2016 and preparing to welcome the New Year, it's time to take stock on the year behind and to look ahead. Reflecting on our personal, professional and business success or failure and its impact on people around us, near and afar, is a step forward in achieving meaningful goals in life. Perhaps pondering if we have been able to influence others by connecting with them, their passion.

As you celebrate this changing calendar with your family, friends and loved ones, I wish you a happy, healthy and a blessed New Year.

Let's stay connected!

*Siti Naidu*

Editor

We welcome readers' comments.  
You may email to the Editor your contributions.



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Dear Fellow Members,

This is to express my sincere gratitude to entire membership of the WAD for electing me as President of this great organization. You have given me a unique opportunity to serve you all in most desirable manner and uphold the great traditions set by the founders of WAD and subsequent Presidents. While cherishing the great ideals of our Founders, I will propose few course corrections by developing a new Vision Statement, which seems to be highly desirable to deal with new

business opportunities and its challenges. We have to address the aspiration of the generation of young professionals who are aspiring to make significant difference in the operational management processes and effective service delivery mechanism. The regulatory regimes of the respective governments and new legislations will require us to revisit the way we have been doing business.

I am fortunate to have an excellent team of Vice Presidents and a wonderful Chairman to guide. I am equally happy to be assisted by EMT lead by Mr. Bob Heales, who provided much required operational stability to our organization. I shall be strengthening the positions of Vice Presidents by giving them additional leadership responsibilities and functional mobility to achieve our objectives. Our functional relationship will be more participatory in nature, which will surely have positive impact on the wellbeing of the entire membership and our new projects.

Soon, I shall be appointing new Area Governors and Ambassadors, in consultation with our Chairman and Vice Presidents so to develop a new vibrant global leadership in the domains of security and private investigation.

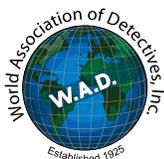
I will take this opportunity to thank and also congratulate Great Romanian Team lead by Dan and Gabriel for making our 91st annual conference a great success and most entertaining. Bob and his committee members work hard to make it happen in most befitting manner.

I hope and trust that you will oblige me in extending your cooperation and support.

With warm regards .

*Kunwar Vikram Singh*

President  
World Association of Detectives



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KUNWAR VIKRAM SINGH

*Kunwar Vikram is Chairman of SECURITY SECTOR SKILL DEVELOPMENT COUNCIL. He is also Chairman of CENTRAL ASSOCIATION OF PRIVATE SECURITY INDUSTRY (CAPSI) an apex body of Private Security Sector. He is Director of PUNJAB POLICE SECURITY CORPORATION LIMITED, a venture of the Government of Punjab. Kunwar Vikram Singh is Chairman of LANCERS NETWORK LIMITED, a Risk Consulting Corporation. He was elected as President of WORLD ASSOCIATION OF DETECTIVES (WAD) for 2017. He was Advisor (Internal Security) to Prime Minister of India (1990-1991). He is author of WORLD ENCYCLOPEDIA OF SECURITY SCIENCE & MANAGEMENT (Seven Volumes).*

*He is member of the UN Standing Committee on Civilian Private Security-Role in Crime Prevention & Community Safety. He was sent as official delegate to represent Govt of India at the 21st and 22nd UN Commission on Crime Prevention & Criminal Justice, held at UN's Vienna International Centre.*

AWARDS & RECOGNITIONS

*Kunwar Vikram Singh was awarded “Investigator of the Year-2006” by World Association of Detectives Inc. (WAD) at its annual conference held at Tokyo, Japan. His professional ability was once again recognised by World Investigators Network (WIN) and he was declared “Best Investigator of the Year-2007” at Lisbon, Portugal. He was awarded “Bharat Suraksha Rattan Award” by APSA at the Global Security Conference-2009 by the President of India. Kunwar Vikram Singh was bestowed with the prestigious “PRIDE OF INDIA” Award 2015 for his great contribution in the area of internal security, security knowledge & skill development.*

LIFE TIME ACHIEVEMENT AWARD

*Kunwar Vikram Singh was bestowed with “Life Time Achievement Award in Intelligence & Investigation” by Sh. Shivraj Patil, Hon'ble Home Minister of India at Bangalore on October 14, 2008.*

*Mr. Tanquin Hall, an acclaimed British author has written a best seller “The Case of A Missing Servant” which is based on a case solved by Kunwar Vikram Singh. This novel is published by the Random House, London.*

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PRIVATE DETECTIVES &  
INVESTIGATORS-INDIA

MIKE LACORTE  
1ST VICE PRESIDENT



Dear Members,

I would like to outline my ideas for membership initiatives for 2016-17. We are constantly striving to improve WAD and part of my diverse role as 1st Vice President is to manage the procurement of new members.

I always use WAD Membership as a useful marketing tool within my own business when meeting existing and potential clients. I highlight the unique benefits the association provides by having access to trusted professionals in most jurisdictions worldwide and being able to utilise some of the best investigation minds in the industry. I advise all members to do the same and guarantee that you will in turn eventually benefit.

Historically there have been fantastic membership initiatives ideas that haven't fully been implemented for one reason or another and the true potential value of these ideas haven't materialised.

I am currently in the process of developing an excitingly fresh modern WAD Promotional Video of which I believe will benefit WAD's image further. My vision is to use this video as an added promotional tool to create and increase WAD awareness. I plan to directly target active professional investigators who are currently conducting local work and are not aware of the potential international market.

Once the WAD Video is completed, it will be circulated within appropriate Social Media platforms including the WAD Website, LinkedIn, Facebook, Twitter.

I believe that the most direct route to potentially recruit new WAD members would be to call upon our Officers, Area Governors and trusted Ambassadors to circulate and attempt to show the WAD Promotional Video at their own local Investigator Conferences.

My thought process behind this WAD Video is to directly target local operating investigators within local associations to access to an organisation such as WAD. Many local investigators think only locally and do not think globally. Or maybe they do think globally but have no idea on how to position themselves within this market. My vision is to simplify the process of any competent independent investigator operating locally to being able to conduct international business by utilising WAD.

I understand that this video cannot be promoted in every single country worldwide as there will be countries where there are no local investigation associations. However, this is a start and with the right team effort that I believe we have within WAD, then we have an excellent chance to not only recruit additional professional members, but to also increase WAD awareness globally.



I am excited to see how this WAD Promotional Video is received within the Investigation Industry and hope that WAD and its members will benefit.

MIKE LACORTE

*Mike has worked in the investigation industry for more than 20 years. His early experience was out in the field gathering intelligence, which proved vital in understanding the process of professionally collating and presenting evidence, which is fully admissible in legal proceedings. Mike is the Managing Director of Conflict International following a successful merger back in 2008. Conflict International has grown to become leading specialists in intelligence, investigation and risk management with its head office in London and an envious global reach.*

*Mike is also a full member of The Association of British Investigators and regularly attends conferences and ongoing training seminars to remain up to date with current legislation and new investigator techniques and processes, as well as being a member of several other industry bodies.*

*Mike prefers to maintain direct liaison with clients so he can understand the investigation and to give clear advice, as well as managing and coordinating the process throughout the intelligence gathering phases through to live field assignments in complex high-profile exercises.*

*Mike has regularly commented on television, radio, newspapers and professional magazines as an industry expert. Mike's individual attention to detail sets Conflict International apart from competitors with an unrivalled professional service operating within the demanding high net worth arena and subsequently providing exceptional results.*

**AJIT SINGH**  
2nd VICE PRESIDENT



Ajit Singh, is Managing Director of Hatfield Detective, India and is a certificate holder in Private Investigation from "AIIM & Seathro", Singapore. He holds many National and International positions within the investigation industry and has been a member of W.A.D for the last 11 years. He currently is the General Secretary of Association of Private Detectives-India-APDI and the Treasurer with Central Association of Private Security Industry- CAPSI since 2004.

In 2012, Ajit received the CAPSI Investigation Entrepreneur of the Year Award and in 2013, he received the APDI Investigation Leadership Award, among some of the awards he received over the years. As Chairman of Social Media Committee, Ajit is actively promoting interaction and engagement among W.A.D. members through the various global social media channels.

Ajit is an active member of CII since 2009 and ABI since 2010. Socially Ajit is currently the President-Elect of the Rotary Club of Delhi Megapolis of which he currently holds the position of Hon. Secretary.

**LAURA GIULIANI**  
3rd VICE PRESIDENT



Laura Giuliani has been an active member of W.A.D. for the last 13 years having been appointed Ambassador in 2007 and Area Governor for Europe in 2012. She runs her own investigation agency, Giuliani Investigazioni in Milan, Italy. Laura is a Past President of Federpol, the Italian association of private detectives and was actively involved in lobbying within the Italian government, legislative and procedural issues related to the security and private investigation.

As a consultant with the Italian Ministry of Internal affairs, and the Parliament's Committee on Constitutional Affairs, she had contributed to the law reform of TULPS, the set of laws regulating the public security sector in the country today since 2011. She is also instrumental in formulating the Code of Ethics and the Deontological Code for private investigators under Italy's Personal Data Protection Authorities.

Laura is actively involved in I.K.D. as the Italian delegate at the European Committee for licensing and for the Common Minimum Standards. She is also a member of ABI.

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*Laura Giuliani*  
World Association of Detectives -www.wad.net  
3<sup>rd</sup> Vice President - past Area Governor For EU  
Federprivacy - www.federprivacy.it  
A.I.PRO.S. - www.aipros.it  
Federpol - www.federpol.it - Past President  
Assoc. Of British Investigators - www.theabi.org.uk

## EXECUTIVE DIRECTOR'S BRIEF

Dear Members,

It's hard to believe that the Annual Conference in Bucharest is already behind us. It takes months of planning to organize such an event, and then it comes and goes in just 5 days. We had over 150 members and guests in attendance for a very productive and entertaining conference. Our Executive Management Team, Officers, and Committee Chairs are now all back at work running their own businesses, as well as the business of WAD.

As we near the end of the year, I want to thank all of you for your participation in our association. For some, you may enjoy participating in our events and serving in office or on committees. Others may join for the networking and business contacts you make by belonging to a professional organization with nearly 1,000 members in over 80 countries. Whatever your reason, you are a valued member of our team and the WAD family.

We now turn our attention to our Mid-Term Board Meeting which is scheduled from April 2nd through April 4th at the Shelborne Wyndham Grand Beach Resort in Miami's famous South Beach area. You may register for this meeting on our website at [www.wad.net](http://www.wad.net). You will also find hotel reservation details. As always, it is a good idea to have your hotel reservation secured before booking a flight. If you are coming from outside the

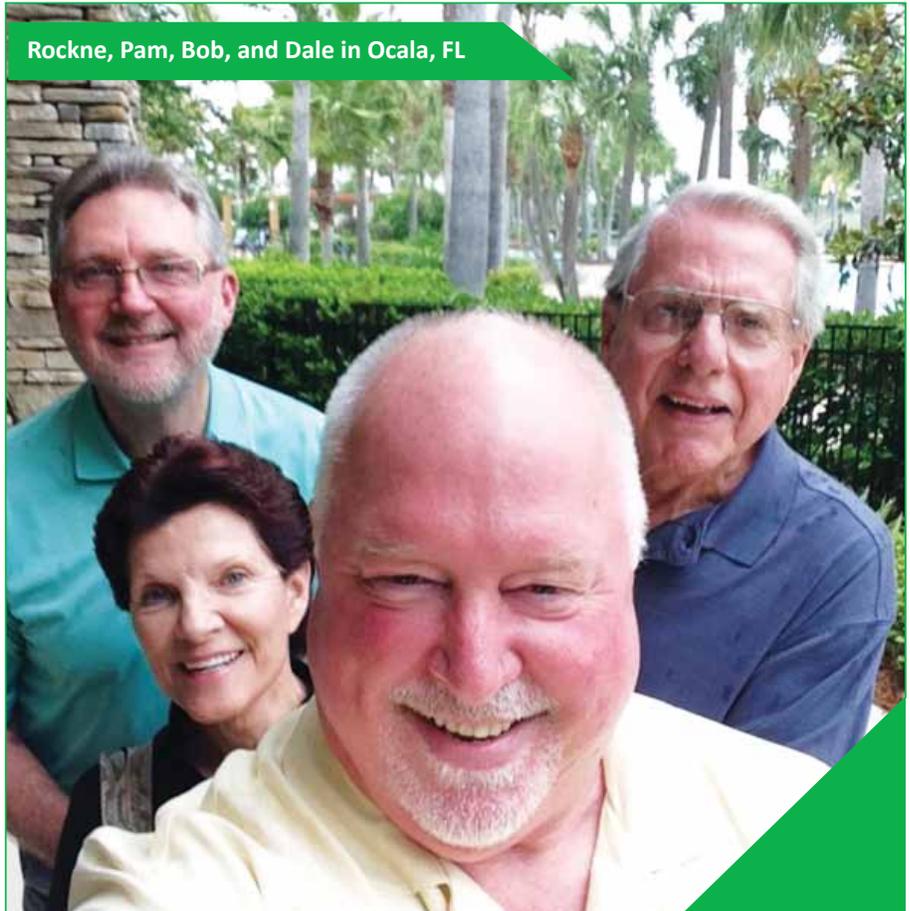
USA, please be certain to find out if you required to obtain a Tourist Visa. If you are from a country that is part of the Visa Waiver Program (VWP), you may still be required to apply for an Electronic System for Travel Authorization (ESTA). Please go to <https://www.usa.gov/visas> for complete details. This process should be started as soon as possible. ESTA will be new for many of you, so please check online for requirements. The ESTA may be obtained online.

As many of our members enter the Holiday Season, I wish you a Happy Thanksgiving, Happy Hanukkah, Merry Christmas, Happy Kwanzaa, and a very Happy New Year. I cherish the diversity of our membership and wish you all great joy and peace.

Sincerely,

**Bob Heales**

Executive Director



## W.A.D. OFFICERS

<b>Chairman of the Board President</b>	Matthias Willenbrink Kunwar Vikram Singh
<b>1st Vice President</b>	Mike LaCorte
<b>2nd Vice President</b>	Ajit Singh
<b>3rd Vice President</b>	Laura Giuliani

## DIRECTORS-AT-LARGE

### TERM ENDS 2017

John Jones / Seattle, Washington, USA  
Laila Saleh / Cairo, Egypt  
Johnson Okebukola / Nigeria  
Keith Schafferius/ Australia

### TERM ENDS 2018

Vipin Bhatia/ India  
Sujeet Menezes/ India  
Santosh Sharma/ India  
Alex Solomanidin/ Russia

### TERM ENDING 2019

Ted Kavowras/ Hong Kong  
Virendra Pandit/ India  
Dan Ruso/ Romania  
Jean Schmitt/ France

### DESIGNATED DIRECTOR TERM ENDS 2017

Jacob Ofir/ Israel  
Dr. Saskia Odile Schwarz-Herion/ Germany  
Alexey Scherbenev / Novosibirsk, Russia

## AREA GOVERNORS

Area Governors shall act in an advisory capacity and assist the Board of Directors in all matters pertaining to the welfare of the Association, the attainment of its objectives, the solicitation of memberships and such other duties as are fixed by the Board and may not serve in the same or like capacity for any other International Association. Area Governors represent multiple countries including the country in which they reside.

<b>Africa &amp; Middle East</b>	Laila Saleh, Egypt
<b>Americas</b>	Dean Beers, USA
<b>Asia</b>	R.P. Chauhan, India
<b>Australasia</b>	Craig Douglas, Australia
<b>Europe (including Israel)</b>	Jean Schmitt, France

## W.A.D. AMBASSADORS

Ambassadors shall act in an advisory capacity and assist the Board of Directors in all matters pertaining to the welfare of the Association, the attainment of its objectives, the solicitation of memberships and such other duties as are fixed by the Board and may not serve in the same or like capacity for any other International Association.

### Ambassadors from the following countries represent W.A.D. internationally:

<b>Canada</b>	Remi Kalacyan
<b>China</b>	Ted Kavowras Frank Zheng
<b>Denmark</b>	Uffe Bodeholt
<b>England</b>	Mike Wright
<b>France</b>	Anne Perrin
<b>Germany</b>	Lothar Mueller
<b>India</b>	Sugeet Menezes Mahesh Sharma RK Tyagi
<b>Israel</b>	Jacob Ofir
<b>Italy</b>	Marco Gallo
<b>Japan</b>	Miharu Takahama
<b>Netherlands</b>	Aad Schalke
<b>New Zealand</b>	Daniel Toresen
<b>Nigeria</b>	Johnson Okebukola
<b>Norway</b>	Gard Westbye
<b>Puerto Rico</b>	Fernando Fernandez
<b>Pakistan</b>	Rashid Ali Malik
<b>Romania</b>	Ioan Todea Dan Rusu
<b>Russia</b>	Alexey Shcherbenev Mikhail Balev
<b>Singapore</b>	Ponnosamy Kalastree
<b>Slovenia</b>	Helena Dvorsak
<b>South Africa</b>	Andrey Grudko
<b>Spain</b>	David Sanmartin Francisco Marco
<b>Switzerland</b>	Philip Ryffel
<b>Thailand</b>	David Milne
<b>Turkey</b>	Mesut Ozturk
<b>Ukraine</b>	Igor Tymofeyev
<b>USA</b>	Michael Julian

## W.A.D. COMMITTEES & APPOINTMENTS

AREA OF RESPONSIBILITY	NAME
<b>Membership Development</b>	Mike LaCorte
<b>New Business</b>	Ajit Singh
<b>Technology &amp; Website</b>	Chuck McLaughlin
<b>Audit, Budget &amp; Finance</b>	Jan Stekelenburg
<b>Conference &amp; Mid-Term Site Recommendation &amp; Management</b>	Bob Heales (Chair) Siti Naidu Rockne Cooke Sujeet Menezes Louis Laframboise John Talaganis Joel Michel Vladimir Solomanidin
<b>Awards</b>	Chuck McLaughlin (Chair) Rockne Cooke Richard Jacques-Turner Dale Wunderlich Louis Laframboise Siti Naidu
<b>Ethics &amp; Grievances</b>	Rashid Ali Malik
<b>Legislation</b>	Rockne Cooke (Chair) John Talaganis Mike LaCorte Sujeet Menezes Christine Vinson Bob Heales Johnson Okebukola
<b>Welcome</b>	John Jones
<b>Seminar</b>	Mahesh Sharma
<b>Protocol &amp; Public Relationships</b>	Mike LaCorte
<b>Social Media</b>	Ajit Singh
<b>Executive Committee</b>	Rockne Cooke Siti Naidu Chuck McLaughlin Allen Cardoza Rashid Ali Malik Kunwar Vikram Singh Mike LaCorte
<b>Editor</b>	Siti Naidu V.M. Pandit
<b>Parliamentarian</b>	Rockne Cooke
<b>Historian</b>	Bob Heales
<b>Sergeant-at-Arms</b>	Dr. R.K. Tyagi
<b>Ex-officio member for all committees</b>	Bob Heales (Executive Director)

# FOUR THINGS WE NEED TO DEAL WITH IN MIAMI AND NEW DELHI

By Laura Giuliani - 3rd Vice-President, W.A.D

This is my first column in this beloved newsletter of ours, and I am thrilled to be able to share my thoughts with you as we are all preparing for the upcoming Miami Mid-term Meeting and, further down the road, for the Annual Conference in New Delhi, both events which many of us look forward to. I know I do. It is chance for a break from our busywork routine, the excitement of jumping on a plane and the sheer glee of returning to some of the world's most awesome places.

This time around I will officially make my debut as WAD's 3rd Vice President, a position which I do not take lightly, and which will enable me to reach out to everybody in order to help this great organization advance in the upcoming years. It no doubt will be full of challenges and opportunities. So let me kindly ask for your indulgence, as I leave aside some of the more ceremonious aspects of the gathering and directly "cut to the chase", as any good private investigator would do. So please join me in focusing on some of the topics I am hoping to be able to talk about in New Delhi, and act upon throughout my mandate within WAD.

## 1. BE MORE GLOBAL.

The WAD Board has come a long way in getting more global: among the WAD officers we now have English, Indian, German and Italian nationalities represented, and this is a positive sign of our transition to a genuinely global organisation. But we should not let this keep us from following through at all levels on our own vow "to further and establish a mutual feeling of trust, goodwill and friendship among agencies throughout the world". How can we best achieve this, and where can we do better? I will do my best to come up with proposals and strategies, and I do count on fellow member's cooperation and support.

## 2. THE MORE, THE MERRIER.

It is a great thing to have representatives from so many countries actively participating in global meetings. But what about after the meetings are over? Are we truly exploiting our potential, exchanging opinions and opportunities, when it come to actual work in the field? Are we implementing international exchanges in expertise? It seems like a good time to assess the level of operability within the global network of WAD, and I'll be addressing this in Delhi. In order to make the most of our

shared knowledge and exchange opportunities, the greatest possible network and the largest possible number of WAD meeting attendees' desire, we can, and will, think about how to achieve this.

## 3. THINK LEGALLY AND LOCALLY.

Diverse legislation within different states means operations and services can vary widely from country to country (e.g. to get the name of a car owner starting from the license plate number may appear as a pretty basic service in Italy, but is significantly more complex and expensive operation in most countries, where judicial authorizations are involved). Can we try to use our joint competence and experience to better understand legal procedures, and maybe work out a global survey of costs and best practices? We are in a unique position to join our know-how and do some really good there, and I am confident you will actively join me in trying to push things forward.

## 4. CALLING ALL AMBASSADORS!

Globally connected and rich with tradition as WAD is, we need to look ahead and not even dream of resting on our laurels. To stay relevant, WAD needs to constantly update, refresh and add young energy to the mix. This is why I think we should enhance the "Ambassador" program: to build a new generation of members from all over the globe. One fruitful way to do this is by promoting the workshops and lectures at the annual WAD meetings on an international level, especially when this can be done with an advantage for participants (e.g. credits for professional training). Can we come up with other good ideas in this area, and then work together to implement them?

To close this on a lighter note. We enjoy the fact that all WAD gatherings take place in a relaxed atmosphere, we love the national costumes, we value the colours and diversity of our members. Please, keep this in mind when you pack your luggage for Miami and New Delhi, pack not only your clothes but all your great ideas too.

Looking forward to meet everybody and talk about all of the above and more, I remain at your service in working to make WAD an ever more relevant organization, with fresh forces and great ideas to pave the way for a joint successful future!



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# and the Private Investigation Industry

By W.A.D Member, Roy Whitehouse, WIS International  
W.A.D 1st Vice-President, Mike LaCorte, Conflict International Limited

The private investigations industry is awash with speculation that Brexit will have a big impact on the industry. The business that made the United Kingdom private investigation industry the best in the world is now no longer working. Falling oil and commodity prices are causing stagnation in the industry. As profits are shrinking, new revenue avenues have to be found. If and when the city frees itself from EU legislation, UK Based Private Investigators will be able to offer offshore services, allowing new markets to open up for the investigation industry.

Tailor-made business and corporate intelligence as we know it is over. There is a constant increase in due diligence and background checks, mainly for the banking sector. These types of investigations require more manpower which erodes profit margins. The top clients like the European Bank of Reconstruction and Development (EBRD) or the European Investment Bank (EIB) are now tending to use companies like PWC or E&Y, as the work they carry out is a numbers game and they can make profit even though they have had to increase staff levels.

Smaller firms are suffering from the Y generation – young people who change jobs frequently, hoping to climb the ladder quicker. The downside to this is that they do not have the network of contact that is required to bring in new business and contacts worldwide to get the job done. Therefore, these firms are now turning to keeping themselves small and using sub-contractors and freelancers working from home; this

helps to keep their costs down, allowing a better bottom line. The outlook generally looks good for the investigation industry. Whether large or small, there will be plenty of new and rewarding work about, but not as we have known it. What the companies need to do is get into clients at the start of their projects and become the contract or project expert for the due diligence and risk. After Brexit, the UK will become an offshore market for business, and finance and banking industries will create new opportunities, and will attract wealthy clients to London that will require the advice and services of investigators.



The UK were looking into the barrel of the EU General Data Protection Regulations, (GDPR) which are due to come into force May 25th 2018. Brexit vote changes most, (but not all things,) as a result. It does however provide enormous opportunities to create a workable environment that suits our economy.

The GDPR contained some very concerning new directives for UK Private Investigators, all driven by the EU’s mission to harmonise regulations and provide greater personal privacy for the EU citizen.

Most significant changes were an obligation to obtain explicit consent from a data subject to process data, and individuals right to erasure. There was also going to be much tighter control and scrutiny if investigators wish to rely upon “legitimate interests” as a blanket

exemption. Even our own ICO expressed initial concerns that some of the reforms “required some work” before implementation. The good news is that we may now largely avoid these onerous new regulations that threatened to affect the potency and efficiency of the UK based investigator.

Brexit could afford us the once in a lifetime opportunity to create Data Protection laws that we can work with. Not least it could now allow us to build in processing exemption opportunities similar to those currently afforded to official Crime Prevention authorities. The EU did not seem to grasp the levels of fraud and financial crime investigations that are conducted by non-Crime Prevention official agencies in the UK. There are undoubtedly opportunities for UK based Investigators to create and offer offshore facilities.

From May 2018 the remaining EU Member States will find their data protection obligations and regulations ‘harmonised’ - but possibly difficult to successfully work within.



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# PRACTICE FOR PRIVATE DETECTIVES

by Alexandra Krioni



Since electronic correspondence is often the only connecting link between a victim and an alleged criminal, identifying the owner of the email address remains the most reliable method for quickly achieving the objective of a private investigation. This article lays out recommended practice for private detectives who are regularly required to determine the identity of a lawbreaker from his email address.

Grounds. Private investigations to identify the owner of an email address are conducted in compliance with the Russian Federal Law ‘On Private Detective and Security Activity in the Russian Federation’.

This type of investigation is rather difficult, since there are no typical or recommended forms for planning investigations in these cases. Each private detective must independently determine the priorities and areas for gathering evidence, while observing the laws of his country.

At first glance, the almost open nature of electronic correspondence would appear to pose no difficulties in establishing the identity of an email sender. However, this is an incorrect assumption. When committing such crimes as Internet fraud and the sale of counterfeit goods, criminals prepare carefully: they select an anonymous mail hosting service, seek a public point of access, use special hardware to access the Internet, and think of a sophisticated user name or indicate an abbreviated name in their signatures. Members of criminal groups strive to act incognito, camouflaged, with care, and without causing undue disturbance. If a victim starts to act suspicious, they quickly lose interest in him. When advertising their services, criminals use invented names, and pose as bona fide merchants and mid-level managers of known commercial entities and state-owned corporations. The correspondence is well written, and demonstrates knowledge of the business.

Measures for planning identification. An investigation generally begins by obtaining the email address from the victim, or at the initiative of the victim’s lawyer, which is typical for cases requiring quick intervention, with very little delay.

In all cases, the investigation plan must presume a state of urgency to determine the identity of the criminal (i.e. to be ‘hot on his trail’), and be closely linked to and consistent with the plan for initial private investigative actions. Among the actions planned are

questioning of victims, and survey and analysis of websites on which announcements containing the email address under scrutiny have been published.

The operational plan includes actions to investigate websites, and an Internet search for similar business sites where criminals might leave their contact information. However, the investigation must also consider the possibility that the client is hiding information regarding his own unsuccessful attempts to determine the identity of the criminal.

Initial private investigative actions on fraud and illegal use of trademark cases are aimed at identifying the owner of the email address.

The following are determined in the email investigation:

- on what website, when, and under what circumstances the victim found the criminal’s email address
- how many people participated in the correspondence, their names, and the organization they represented
- whether the criminals used other methods to communicate with them
- what payment methods the criminals proposed to the victim
- whether the criminals sent any documents as email attachments
- the IP address from which the email was sent. The country and city from which the email was sent, as well as the date and time of correspondence
- the type of domain on which the email address was registered (public or private)
- the login of the email owner
- whether the email address is active or inactive
- the consequences of the illegal acts for the victim

With the raw data, the private detective views the website to detect traces of crime and to compile evidence from the victim with a statement about the event. When investigating cases of counterfeit goods or fraud, by the time the investigation begins, the criminal’s website is generally only accessible via the Wayback Machine ([www.archive.org/web](http://www.archive.org/web)), and the owner has deleted the email address. Under these circumstances, the private detective must be able to restore traces of the publications removed from the criminal’s website. When examining the website and when questioning the victim, the possibility that the victim has carried out his own unsuccessful investigation is checked.



W.A.D 91ST ANNUAL CONFERENCE – BUCHAREST, ROMANIA



W.A.D 91ST ANNUAL CONFERENCE – BUCHAREST, ROMANIA



## Immediate Past President/Chairman of the Board

Matthias Willenbrink

The time between our last annual meeting in Toronto and this 91st AGM of the World Association of Detectives in Bucharest elapsed fast. It was my task to exercise the general supervision over the business affairs, to promote and protect the interest and welfare of the organization and to appoint committees and some positions. I developed position descriptions for the positions of Area Governors and Ambassadors to further support the running of the Association.

I came into office in an already well managed and healthy organization and there were no difficult issues to deal. The membership survey conducted during the year received positive feedback from members.

I would like to thank all my Vice Presidents, the Executive team, our Board Members, Area Governors, Ambassadors and all who supported me in my work. A special thanks goes to our Chairman of the Board, Chuck McLaughlin, who backed me up and really took care about everything I missed or could not do.

I hope to have met your expectations and promise to continue my support as incoming Chairman and as a general member of this outstanding organization to the best of my ability.



## Bylaw Amendments, September 2016

Rockne Cooke, Parliamentarian

At the Board of Directors Meeting following are the Bylaw amendments that were discussed and approved by the Board of Directors:

### ARTICLE VI Section 2 – BOARD OF DIRECTORS

Section 2. A member may be nominated for election to the Board of Directors who has been a member in good standing for a minimum of five (5) years and shall have attended at least three (3) Annual Conferences during that period with at least two (2) such meetings being consecutive. Designated Directors are exempt from this *(section-to delete) to add requirement. There may be no more than four (4) elected or Designated Directors on the Board at any time from any one country.*

The amendment in ARTICLE VI, Section 2 is to limit the number of elected and designated Directors to 4, or 25% from any one country. We have worked for decades to obtain our current diverse Board membership and we don't want to exclude members who may come from countries with very few members from participating and getting elected to our Board of Directors. 25% plus any officers and past presidents should be sufficient of representation from one country.

### ARTICLE VII Section 6 & 10 – DUTIES

Section 6. Executive Director. The duties of the Executive Director shall be under the control and jurisdiction of the President and will follow the policies as outlined by the Board of Directors. *To add The Executive Director will serve as Association Manager and may use his or her own employees in the performance of his or her duties, or establish an Executive Management Team (EMT) consisting of members who will contract with the association to handle specific assignments such as Administrative Manager, New Applicant Manager, Technology Manager, Print Communications Manager, and others approved by the Board of Directors.*

Duties and remuneration of the Executive Management Team (EMT) members will be described in individual contracts approved

by the Board of Directors. Whenever the term Executive Director is used in describing duties in this section, it shall refer to the Executive Director causing such duty or assignment to be performed by the appropriate member of his or her staff or appropriate member of the Executive Management Team (EMT).

Section 10. Editor. *To add The Editor shall be the Print Communications Manager if such a person is contracted. In the absence of a Print Communication Manager, the Editor is appointed at the discretion of the President.*

ARTICLE VII simply finally adds reference to the Executive Management Team or EMT that was established in 2010 after the sudden resignation of our Executive Director. Specific duties are outlined in the contracts, but this wording gives us some flexibility in the future should we continue with an EMT. Contracts are typically approved by a representative Board of Directors rather than the President who only serves a one year term.

### ARTICLE IX Section 1. a) – DIRECTORS' MEETINGS

Section 1. The Board of Directors shall meet in assembly mid-term between the Annual Conferences of the membership.

a) The site shall be determined by an appropriate vote of the Board of Directors at the Annual Conference *to add more than one (1) year in advance. Sites shall be rotated between North America, Europe, and a location outside North America and Europe, so that the Annual Conference and Board of Directors Meeting shall not be held back to back on the same continent. The date shall be selected by the (Chairman of the Board - to delete) to add Conference and Mid-Term Site Recommendation and Management Committee after reviewing hotel proposals and consulting with the Chairman of the Board.*

ARTICLE IX simply puts writing a motion that was approved by the Board of Directors in Auckland in 2014. Just as we fairly rotate our conferences, we now rotate our Mid-Term Meetings to be certain we cover as many parts of the world as possible and don't meet in the same region back to back. Anything in blue is deleted and anything in red is an addition.

## Conference and Mid-Term Site Recommendation and Management Update

Bob Heales, Chairman

Our next Mid-Term Meeting will be held in Miami, Florida at the Shelborne Wyndham Grand Resort an upscale boutique hotel located directly on the beach and surrounded by many popular restaurants and night clubs. The room rate is \$259 plus tax and includes wireless and private beach access and chairs. Breakfast is not included.

The main arrival date is Sunday April 2nd, the Board Meeting will take place on Monday April 3rd, and our farewell dinner will take place on Tuesday evening April 4th. We are planning a Welcome Reception on Sunday evening and a pool party on Tuesday.

Our 92nd Annual Conference will be held from 10th-15 October 2017 at the Shangri-La Eros, Hotel, New Delhi, India. Hotel Reservation and Conference Registration Forms will be out soon.

For our 2018 Annual Conference in North America, the committee voted and narrowed the selections to San Francisco and Las Vegas. Vancouver, Anchorage, and Anaheim were eliminated. Las Vegas was voted by the Board as host for our 93rd Annual Conference.

The locations currently under review for our 2019 94th Annual Conference in Europe are Glasgow, Edinburgh, Stockholm, and Prague.

## 91st WAD Conference Annual Awards

Eric Shelmerdine, Chairman

### Norman J. Sloan Memorial Award

Matthias Willenbrink  
Pinkerton, Berlin, Germany

### Investigator of the Year Award

Mike LaCorte  
Conflict International Limited, London,  
United Kingdom

### Neal Holmes Sr. Memorial Security Professional of the Year Award

No Nominee

### Hal Lipset Truth in Action Award

Dan Fleseriu  
Eagle Security International, Bucharest,  
Romania

## WAD Corporate Social Responsibility (CSR)

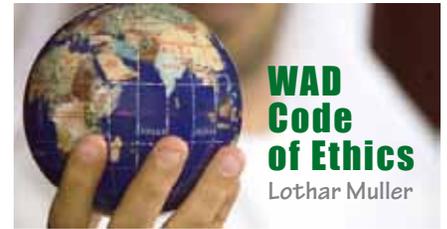
Jan Stekelenburg / Siti Naidu

World Association of Detectives - let children from war-affected areas believe in their future again

At the Mid-Term Meeting in Dublin, the Board discussed WAD's Corporate Social Responsibility in the global community and Jan Stekelenburg and Siti Naidu were tasked to identify a suitable organisation. In Bucharest the Board unanimously approved for WAD to be the Business Friend of WAR CHILD.

WAD donated a sum of EURO 2400.00 towards their work to protect children from violence, abuse and neglect, and who were denied their right to a normal childhood. WAR CHILD creates safe places in conflict-affected areas providing vital psychosocial support and education to children and young people living with the effects of armed conflict. Each year more than 250,000 children take part in their programmes.

War Child is present in eleven countries - including Iraq, Lebanon, South Sudan, DR Congo and Colombia. They have been actively responding to the emergency crisis for Syrian children since 2012. Their philosophy is no child should be part of war. Ever. Visit [warchild.nl](http://warchild.nl) or [warchildholland.org](http://warchildholland.org) for further details.



WAD members spread globally and their business culture and conduct may vary from country to country. The acceptance of our diversity, regardless of political, religious and cultural differences makes WAD a strong and attractive organisation. This, coupled with the high ethical standards WAD stands for makes it an ideal place for members to conduct business with each other, building trusting relationships. Nevertheless it is important to stress that WAD is a professional international association and its members are guided by the Code of Ethics.

*"We share a singular responsibility for maintaining the integrity and trust of the private detective or investigative profession. In discharging this responsibility, we mutually pledge that we will endeavour to perform our professional duties in accordance with the highest moral principles".....extract*

WAD Members have a fundamental responsibility to safeguard and advance the interest of the Association. The principles in the Code of Ethics implies that each member must act in the professional interest of the membership exemplifying trustworthiness, reliability and integrity. This mutual trust has to be upheld by members to ensure that WAD remains an Association of members to be reckoned with in the investigation and security industry globally.

There were concerns of the increasing "unethical conduct" of some WAD Members in conducting business with fellow WAD Members. While we may have the Grievance Committee to address official complaints, the Board takes a serious view of such conduct that may be detrimental to the Association.

Members are welcomed to contribute articles relating to Ethical Business Conduct which will form a regular feature in the WAD Beyond Global newsletter in the future, for benefit of the membership



# TERRORISM AND COVERT WARFARE BY WEATHER MODIFICATION TECHNOLOGY

By Dr. Schwarz-Herion

## Official Warning against Eco-Type Terrorism

In 1997, the then Secretary of Defense William Cohen warned against terrorists engaging in an “eco-type of terrorism whereby they can alter the climate, set off earthquakes, volcanoes remotely through the use of electromagnetic waves...wreak terror upon other nations...” at the Conference on Terrorism, Weapons of Mass Destruction, and U.S. Strategy.

## What might have motivated William Cohen to do this alarming statement?

- In 1994, a US Air Force report described weather warfare as “weapon of mass destruction”; the US Navy’s Nonlethal Warfare Proposal mentioned the artificial creation of floods, blizzards, and droughts to destroy a nation’s economy.

- In August 1996, the Defense School research paper Weather as a Force Multiplier. Owning the Weather in 2025 presented to the US Air Force discussed weather modification opportunities including the “alteration of global climate on a far-reaching and/or long-lasting scale”.

- In October 1996, the journal nature published an article, mentioning Russia’s “ambitious research into ‘tectonic warfare’...involving attempts to stimulate ‘artificial’ earthquakes as weapons of destruction”.

## Historical Development of Weather Modification Weapons

Back in 1970, Council on Foreign Relations (CFR) member Z. Brzezinski stated that the leaders of major nations might use “...techniques of weather modification...to produce prolonged periods of drought or storm” as a kind of secret warfare.

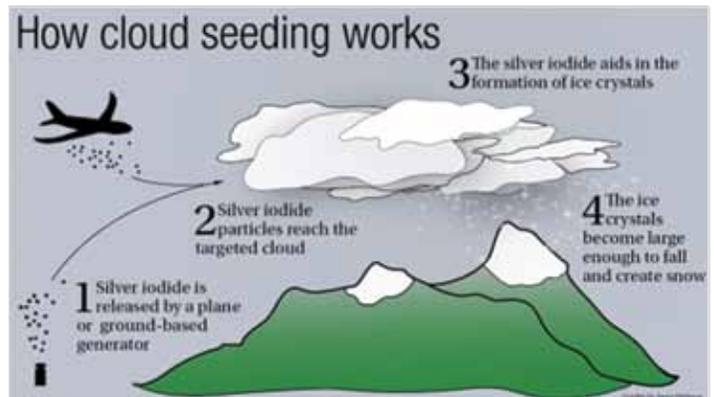
Brzezinski might have known about these previous weather projects:

-Project Cirrus, a joint project of General Electric (GE), the U.S. Army, Navy, and Air Force in the late 1940s, caused snow artificially by dropping dry ice pellets from an airplane into a super-cooled stratus cloud, modifying a hurricane by introducing dry ice into the hurricane, making it change direction towards the east coast of the USA, hitting Savannah (GA) with recorded gusts of 85 MPH, flooding coastal areas, causing millions in damage, and killing at least one person.

- Project Cumulus (1949-1955): the U.K. Royal Air Force (RAF) released various substances, including dry ice, silver iodide, and salt into the atmosphere at high altitudes for cloud seeding experiments inducing rain over southern England; the 1952 flood in Lynmouth killed 34 persons.

- in 1966, a national weather modification program by a NASA member was recommended to the Interdepartmental Committee for Atmospheric Sciences

- Project Pop Eye (1967 – 1972) used cloud seeding (see picture below) to extend the monsoon season throughout southeast Asia with the objective to trigger a huge amount of mud over supply routes – particularly over the “Ho Chi Minh Trail”.



Source: <http://arizonasonora.com>

Weather warfare by Project Pop Eye in the Vietnam War was revealed by the Washington Post and The New York Times after the Pentagon Papers (aka U.S. Decision-making in Vietnam, 1945-1968, a top secret document by order of then Defense Secretary Robert McNamara) had been leaked by economist and RAND analyst Daniel Ellsberg. Afterwards, the US Senate called for an international agreement “prohibiting the use of any environmental or geophysical modification activity as a weapon of war”. In 1978, the UN’s Environmental Modification Techniques Convention (ENMOD Convention) entered into force, banning “the military or otherwise hostile use of weather modification techniques having widespread, long-lasting or severe effects...”, listing, inter alia, earthquakes and tsunamis, changes in weather patterns...changes in climatic patterns, in the state of the ozone layer, and in the state of the ionosphere .

Nevertheless, numerous patents for weather modification techniques were granted by the US Patent & Trademark Office (USPTD) in the decades to follow, including the United States Patent 4,686,605 Eastlund, “Method and apparatus for altering a region in the earth’s atmosphere, ionosphere, and/or magnetosphere” granted to Advanced Power Technologies Inc. (APTI) in 1987. In 1988, The New York Times titled: Global Warming Has Begun, Expert Tells Senate, quoting James E. Hansen (NASA), who “testified” before the Senate Energy and Natural Resources Committee a 99 % probability that the warming trend was caused by an accumulation of “carbon dioxide and other artificial gases in the atmosphere” without mentioning the Eastlund Patent and Patent US 2963975, a “bullet” releasing “liquid carbon dioxide under pressure...”, artificially enhancing CO2 quantities since 1960.

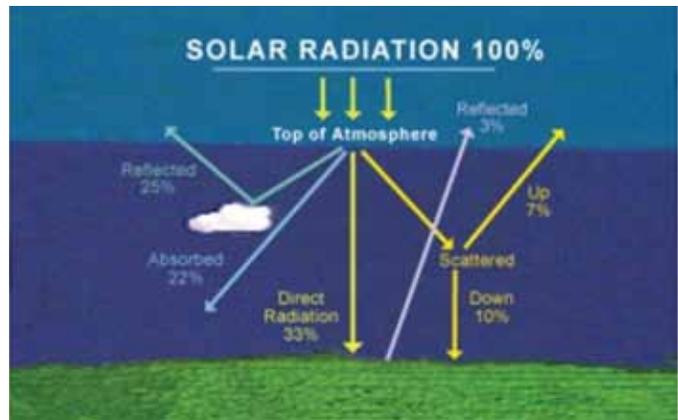
**Advanced Research in Weather Weapons**

The High Frequency Active Auroral Research Project (HAARP) facility heating the ionosphere was built by British Aerospace Systems (BAES) and Raytheon Corporation. The HAARP team consisted of scientists from universities, the private sector, government and research laboratories of US Airforce, US Navy, and the Defense Advanced Research Projects Agency (DARPA). HAARP started in 1992 by APTI, holder of the United States Patent 4,686,605 Eastlund (see above) later on sold to Raytheon. Might Raytheon’s leading employees appearing on the passenger lists of American Airlines Flights 11 and 77, and United Airlines Flight 175 on 9/11 2001, have been bearers of secrets or holders of HAARP patents?. Anyway, the HAARP plant in Alaska closed down in 2013; its tasks were partly taken over by DARPA.

In 2013, a joint CIA/National Academy of Sciences (NAS) project allegedly investigated if geo-engineering (a large-scale intervention in the Earth’s climatic system) might stop climate change. Afterwards, a series of weather disasters happened, including the Kelantan floods 2014/15 in Malaysia, the 2015 Texas floods, the fatal 2016 floods happening simultaneously in the U.S.A. and Europe, while weather disasters in China, Pakistan, and India killed 130 persons and destroyed hundreds of thousands of hectare of agricultural land. This summer, lightning hurt over 46 persons at a children football game in Germany and a birthday party in Paris; 35 of them got hospitalized. Might these simultaneous weather disasters in different continents have been the results of experiments striving for the artificial creation of global climate change as envisioned in “Owning the Weather in 2025”? Anyway, the technology is there and might be abused for hostile purposes.

The “Planungsamt der Bundeswehr” (German Army) discussed geo-engineering in its study “Future Topic Geo-Engineering” (2012), encouraging a binding international legal regulation of geo-engineering [26]. In June 2016, CIA Director Brennan spoke about geo-engineering at the CFR: “On the geopolitical side, the technology’s potential to alter weather patterns and benefit certain regions at the expense of others could trigger sharp opposition by some nations”.

Geo-engineering Technology includes Carbon Dioxide Removal (CDR), removing CO2 from the atmosphere, and Solar Radiation Management (SRM) techniques with artificial “cloud” production, space-based reflectors, and introducing large amounts of sulfates into the atmosphere. Sulfate aerosols like sulfur dioxide (SO2) do not only destroy the essential Vitamins B1 and B12 but are also poisonous and can cause respiratory paralysis – in contrary to CO2 as essential non-toxic gas. Furthermore, sulfate aerosols sprayed into the atmosphere nullify desulfurization technologies against acid rain.



**Solar Radiation Management Sketch:**

**Source:** <https://www.nrdc.org/oneearth/dept-solar-radiation-management>

**Explanation:**

Reflection implemented by injected particles scattering solar radiation back to space, reducing the radiative balance of Earth. This is primarily done by sulfuric acid particles to mimic volcanic injections of stratospheric aerosol. Experts criticize this technique with regard to its impact on the ozone layer and other consequences (<http://www.nature.com/nclimate/journal/v2/n10/full/nclimate1528.html>)

**The role of PIs in the investigation of Terrorism by Weather Modification Weapons**

The research cooperation of military institutions and secret services with global private companies – vulnerable to infiltration and espionage – paves the way for potential abuse of “weather weapons” by terrorists; hiring PIs to prevent employees from leaking risky information can help. PIs can also be hired by the victims of suspiciously abnormal weather disasters, using Open

Source Research to find potential motives, perpetrators, expert witnesses and whistleblowers, taking ground and water samples from affected regions to have them analyzed by independent laboratories, and taking high-level photographs and videotapes from suspicious objects and trails in the sky as done here:



**Source:** Self-shot photos

**Location:** Northern Black Forest near Ettlingen, BW, Germany

**Dates and time:**  
18.03.2014 6:36 am  
(Artificially modified sunrise on the left)

20.03.2014 7:47 am  
(Abnormal trails in the sky on the right)



Occasionally, the artificial creation of fog helps weather manipulators concealing objects and trails from the human eye, so that sometimes only the noises of planes and drones indicate a vivid activity in the sky.

*Dr. Schwarz-Herion, is CEO of Dres. Schwarz-Herion KG Detektei. She is an MBA graduate MBA majoring in Technology Management from the Stuttgart Institute of Management and Technology (SIMT) and a doctoral degree in economic sciences from the environmental Management department of the University of Hohenheim. Dr. Schwarz-Herion published and edited three books and several articles in the fields of ecology, economics, international politics, ethics, and Crime Investigation including several articles in the Austrian PI magazine "Der Detektiv". [www.sherion-detektei.de](http://www.sherion-detektei.de)*



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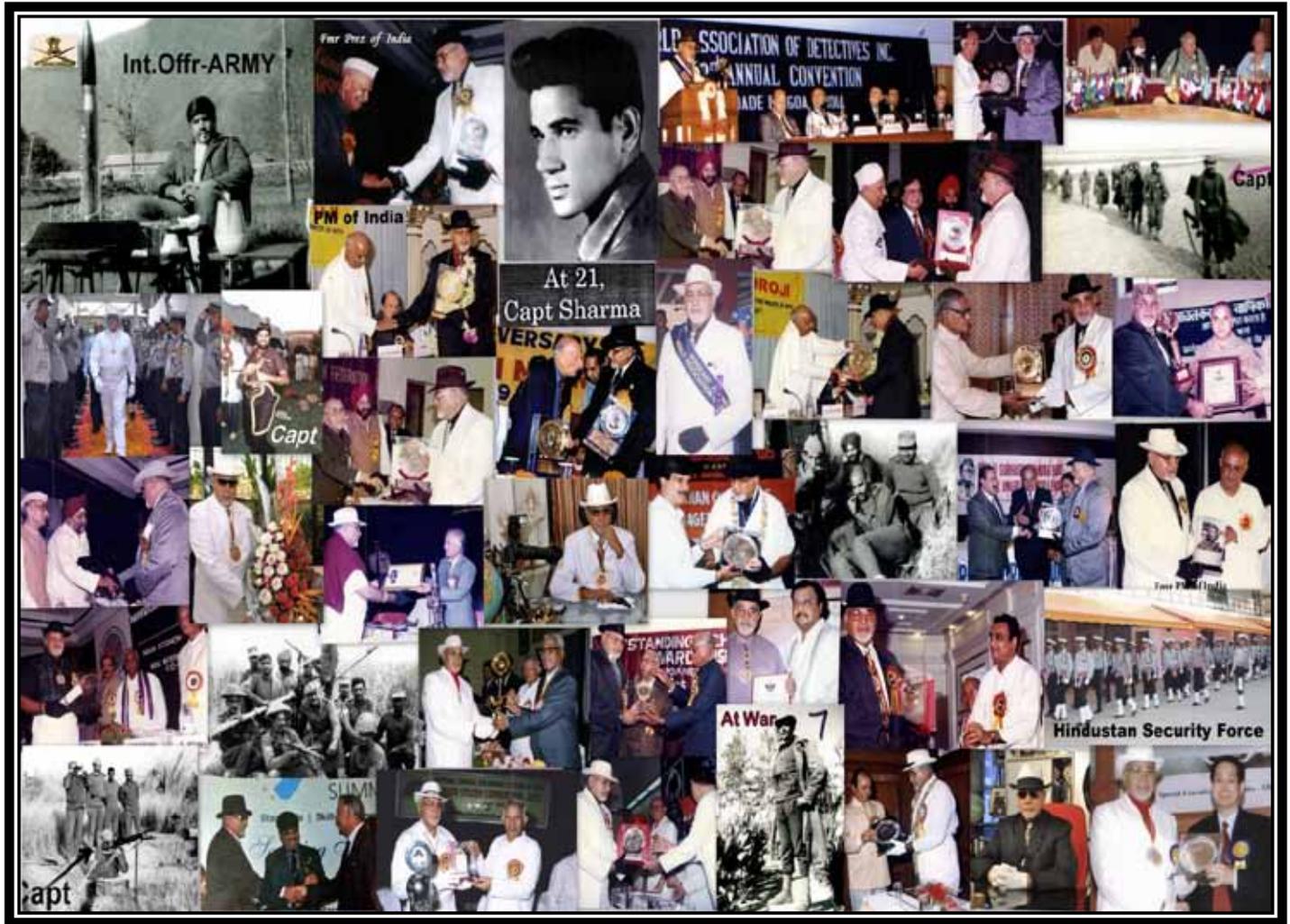
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# HOW A SIMPLE TEST CAN CHANGE YOUR LIFE

By Debra Allen

About 135,000 children are adopted in the US every year, and as those children grow and develop they may begin to have questions about their origins.

The benefits of adoption are numerous; providing a safe and loving home for a child who is in need, giving the precious gift of parenthood to a childless couple and allowing biological parents who are unable to care for their children to continue their lives whilst knowing that their child is protected and loved.

However, despite these positive connotations, often the lasting legacy of adoption is unanswered questions. Questions about origins, motives, temperaments, medical issues, personalities, similarities and differences and ultimately love. For years the only avenues open to adoptees or birth parents searching for one another was to scour public records, contact adoption agencies and utilize tracing services, sometimes in the case of a closed adoption, this could be a futile attempt.

However, with developments in DNA testing, it is now possible for adoptees or biological parents to take a simple test involving the collection of a saliva sample in the privacy of their own home and using the latest autosomal testing technology find possible matches to uncover complicated beginnings that have the ability to reconnect disjointed families and heal old wounds.

Even if adult adoptees report happiness and satisfaction with the adoptive family they were placed with, they may still have a burning desire to find their birth family, sometimes this desire is born of practical means, a need to know your family medical history for example. Other times it can be due to the saint or sinner phenomena, whereby an adoptive person has either placed their biological parents on a pedestal and idolized them beyond reality or the opposite where they have cast them as the villain in their personal story.

Understanding our ancestry and unique genealogical background is our birthright and when it is denied to a person it can cause depression, confusion and anger. Even if an adopted person has no interest in searching for their biological parents,

they may find a renewed interest develops upon the death of the adoptive parent. This is often when people need to find closure, tie up loose ends and seek to make connections, without the worry of unduly upsetting the adoptive family.

Those who have gone through the process of DNA searching appreciate the chance to connect with their heritage, answer long-held questions and even to reconnect and develop a new relationship with long lost relatives. Those searching for the beginning of their story, are often surprised when armed with a DNA match, at how quickly blood relatives can be traced. What had taken them years of contemplation and inner struggle, can take mere days and sometimes even hours to resolve, bringing a sense of completion and peace to their lives.

If you are a birth parent looking for a child you gave up for adoption or an adoptee looking to reunite with parents or siblings, it's advisable to work with a confidential intermediary who can walk you through the process of DNA testing and tracing relatives and offer support and advice on what can be a very emotional process. Practically speaking, however, the testing is relatively simple:

There are a number of companies who now offer DNA testing for purposes of paternity confirmation and ancestry searching, such as 23andme, Ancestry DNA and FamilyTree DNA. The process involves paying a fee, receiving your information pack including saliva swabs and instructions, completing the simple sample collection and returning the package to the company. After about 6-8 weeks processing and testing time, you will receive the results.

These results could very well answer those sacred and secret questions that have lived in your heart and define who you are, as well as potentially having the ability to connect and reunite you with kin.

*Debra Allen, a veteran retired police officer and an expert in genealogical and ancestry services with over 25 years of investigative experience, Debra runs Allen Investigations, and has helped over 1000 adoptees reunite with biological family members.*

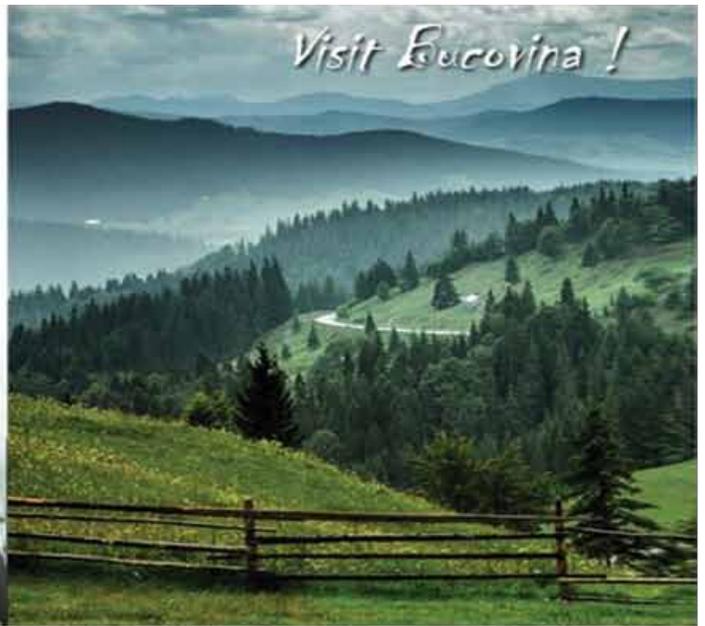


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# Executive Protection – It’s All About People

By Johnathan Tal

The “generic” definition of Executive Protection (EP) services, also known as Close Personal Protection services, refers to a wide and varied set of security and safety measures that a professional service provider takes to ensure the safety and security of personnel, both domestically and during overseas travel, and sometimes in challenging environments.

Every manager worth her/his salt knows that companies are all about people. It’s people that innovate; develop, implement - make things happen; it is people – with families and a full life back home – who “bring home the bacon”. Yet, when it comes to making use of EP services, sometimes perceptions of unnecessary luxury and costs take precedence over facts.



**“Executive” Means “Everybody”** - First of all, let’s dispense with the “elitist” undertone of the term “Executive Protection”. It’s not the job title that is protected; it’s the person, the group, sometimes entire families – but always a person – a person with a full life, and a whole universe of loved ones. A technician doing an essential job in a hard-to-reach (and sometimes hard-to-leave) place is valuable to her/his company beyond any title. According to Mr. Jordan Bajor, COO of Gynesonics, Inc., “I’m aware of the ‘elitist’ connotations that the term ‘executive’ evokes. But in our company, and in other companies I know, every person – be it an executive, an engineer – anybody who travels to a location where we think he or she can benefit from this service, gets it.”

Providing professional security services to any employee who needs them makes plain good sense. Organizations are information highways; exposing one employee to undue risk– regardless of rank or role – is an act that will surely reverberate throughout the organization, doing real damage to employee morale and to their future willingness to go all-out for the mission and the company. Conversely, a story of a company that does what is needed to ensure the safety and security of its employees, whoever they are, wherever they are, will also be highly effective in boosting employees’ morale, commitment and possibly productivity.

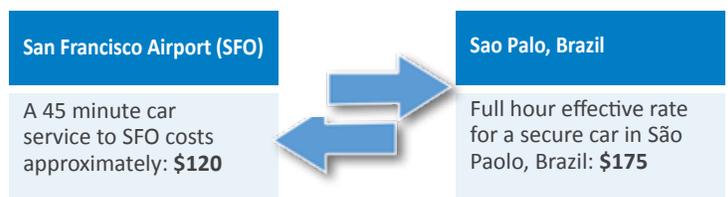
Using EP makes also good economic sense. “Insurance rates may go down because of these services,” says Mr. Bajor.

**Executive Protection is Not an Expensive Luxury** – It is true that some companies brand their Executive Protection services as exclusive “Executive” provisions, delivered in a glossy package with an appropriately “executive” price tag.

But for those companies who look for professionalism and not gloss, and for those companies who plan ahead and make their travelling personnel safety concerns a matter of regular consideration, costs can be quite reasonable. In fact, the cost of a car with a trained security driver is often very close to the cost of a “regular” overseas limousine service; not to mention the significant reduction in liability that comes with the use of a professional protection service.

Here is a sample comparison:

**Comparison:**



And, in addition to cost considerations, here are the added benefits that the secure-car traveler receives:

- Trusted source of transportation
- Standard car profile
- Bi-lingual security-trained driver
- Route & travel planning (research & risk assessment)
- Local in-country contact point
- Driver communication to a 24-hours command center
- Traveler briefing on any security situation

Of course, increasing levels of protection based on rolling emergencies (such as extraction from a warzone) incur additional costs, but these situations are few and far between and do not represent the service as a whole. After all, the

purpose of the whole service is to avoid getting into these extraordinary circumstances in the first place. And frankly, when such an emergency occurs, money is the lowest consideration for all concerned.

According to Mr. Bajor, “In general, people are pretty unaware of the risks, and of the opportunities to mitigate these risks, except for when they travel to really high-profile areas. People tend to be complacent, and they need to be educated about both the risks and the benefits of executive protection services.”

**“Executive Protection Burdens Traveling Executives”** – There is, indeed, a perception that use of EP service “interferes” with travelers’ work or leisure routines. “We do hear occasional gripes about EP limiting freedom of movement, sometimes forcing employees to stay at their hotel, and even eat in the hotel restaurant,” says Mr. Bajor. But he adds: “If the tradeoff of this discomfort is maintaining the security and safety of our traveling employees, the inconvenience is quite acceptable and understandable.”

Professional EP service providers are fully aware of this tradeoff. Naturally, they focus on maximizing security while minimizing inconvenience. A good EP service makes sure that clients are fully briefed on the security situation both before and during their trip. Such awareness is essential for both psychological and security reasons. Furthermore, a true EP professional is not only trained in all aspects of security and safety but also in all aspects of blending into the background of all activities, without ever becoming an obstruction or a focus of attention – neither for the traveler, nor for anybody else around.

### How Does EP Work?

Ideally, using close personal protection services is as simple and as convenient as using a limousine service. The client notifies the service provider of the specific needs relevant to each trip; the service provider makes sure that the client’s safety and security are tended to as required. For example, a security professional will pick the traveler up at the airport, and transport her/him to the hotel or meeting place. Thereafter, the security driver and/or security detail will convey the traveler to any other required location, including, upon departure, back to the airport.

### How Does EP Differ From a Regular Limousine service?

EP is, indeed, a straight forward service most of the time, but is very different from a limo service. A limo driver’s job is to drive people from one place to another. A security driver is not tasked simply with transporting the passenger, but with ensuring the safety of the client throughout the mission. To

that end, a security driver is by no means only a driver. He/she is also a trained and certified security professional, capable of taking proactive action to ensure the safety and security of the passenger under regular or emergency conditions, such as attempted robbery or carjacking, road-rage, freak weather event, or mechanical malfunction that results in the vehicle being immobile in a dangerous neighborhood.

Furthermore, an EP mission starts well before the driver picks up the passenger. It starts with an intelligence gathering session where the security driver makes sure he/she is up-to-date on the latest safety and security aspects of the mission. He/she collects and verifies answers to questions like: Is there criminal/gang activity along or near the planned travel route? Is there planned construction or other activities along the planned route that may cause delays and further complicate the security situation? What alternate routes may be used in the event a change is recommended?

### What Kind of Threats do EP Services Protect Against?

- Terrorism, Violence, Robberies and Local Unrest
- Workplace Violence as a result of Reduction in Force (RIF)
- Health & Safety
- Fraud & Counterfeiting
- Crime, Money Laundering
- IP & Information Leaks (including all aspects of mobile and stationary Cyber Security)
- Hostile Spying

### What Services Can an EP Company Provide?

- Global Executive/Traveler Protection
- Global Immediate Threat Response
- Workplace Violence Mitigation (Investigations, Physical Protection, Law Enforcement Liaison)
- Layoffs / RIF Support
- Physical Threats Protection
- Itinerary Design & Travel Plans, Executive Safety/Security
- Briefings
- Extraction from Trouble Zones

### Who Can Benefit from Such Services?

- Employees and Traveling Companions
- High Value Targets
- Leadership & Key Personnel
- Frequent and Occasional Travelers (in-country and international)
- Organizers and Participants of Key Events & Meetings
- Facilities, including Critical Infrastructure, and International Facilities
- Physical Assets (Temporary and/or Permanent)
- Permanent or Temporary Operations & Supply Chains

## Rio's Olympics – A Continuous Executive Protection Case Study



Here is a sample of three separate events at the recent Olympic Games in Brazil, of stories retells the hazards, vulnerabilities and remedies.

- Judo medalist beaten up and robbed in Rio: Dirk Van Tichelt, a Belgian Judoka, and a Bronze medal winner, ended up in a local hospital after he was attacked and robbed in Rio. The athlete went to the Copacabana Beach to celebrate winning a medal in the Olympic Games, but ended up being struck in the face by a robber.
- Portugal's Minister of Education robbed after an Olympic event: Tiago Brandao Rodrigues, Portugal's education and sports minister, was robbed at knife point as he was returning to his hotel after an Olympic road cycling event. The minister, accompanied by an aid, who was apparently not an EP professional, was accosted by two men who threatened him with knives and forced him to hand over cash and his mobile phone. Here too, the situation ended with only property and emotional damage.
- Olympic Security Chief attacked after Opening Ceremony: Felipe Seixas, the Olympic games' chief security officer was attacked by four knife-wielding men as he was leaving the game's opening ceremony at the Maracanã Stadium. An armed policeman, who was accompanying the security chief and providing a modicum of EP service, accosted the attackers, killing one of them with his pistol, and chasing away the rest. According to the British newspaper, "Mirror", "Authorities have attempted to hush up details of the shooting, which is a monumental embarrassment to crime-plagued Rio 2016 bosses."

W.A.D Past President Johnathan Tal is President & CEO of TAL Global Corporation, San Jose, California, USA. [www.talglobal.com](http://www.talglobal.com)



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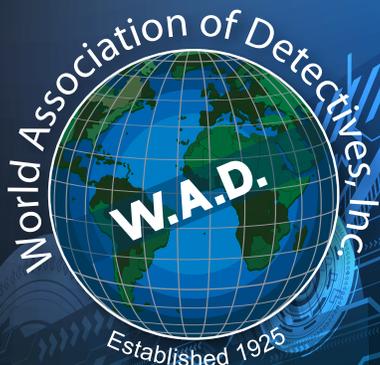
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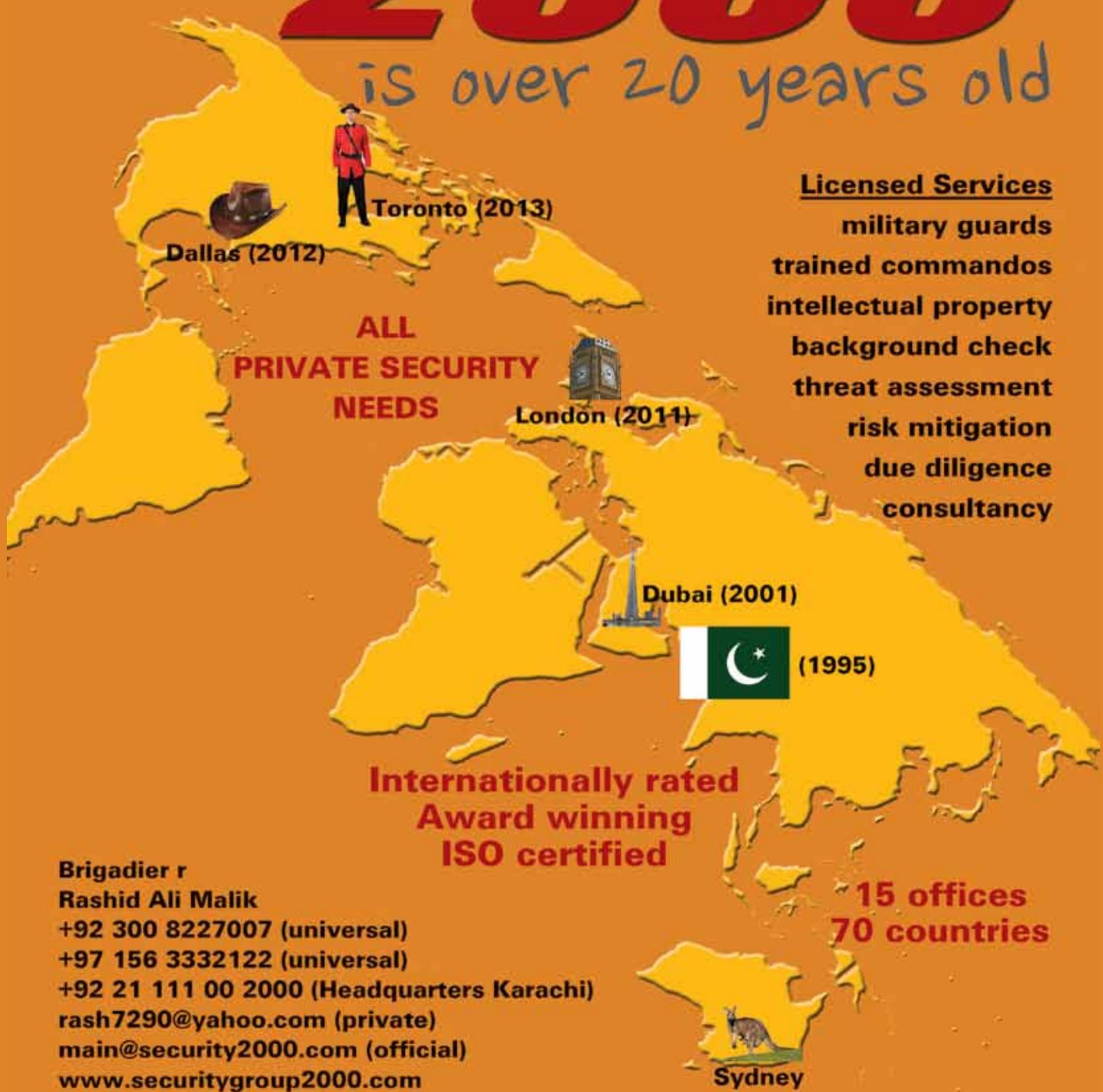
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