

Volume 63, Issue 7  
June - August 2012  
2012 Membership Directory

# W.A.D. beyond GLOBAL

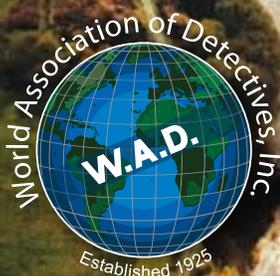
*A Quarterly Journal for Investigators and Security Professionals*

**TRIAL TESTIMONY**

**WHEN AN INVESTIGATION LEADS YOU TO FRANCE**

**THE LONG ROAD TO LICENSING INVESTIGATIONS IN THE UK**

**'BATH SALTS' ACT IN THE BRAIN LIKE COCAINE**



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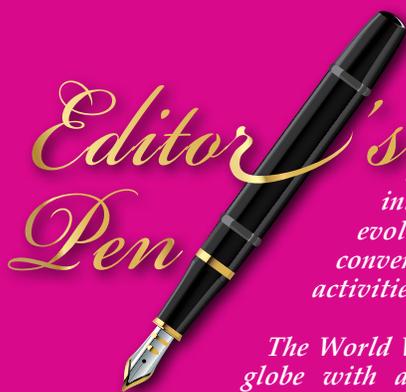
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# Editor's Pen

*Beyond the global e-commerce industry, is fast approaching an interesting era of rapid evolution transforming conventional marketing activities.*

*The World Wide Web has swept the globe with a distinct characteristic dictating the environment for marketing activities creating a new business paradigm. An emerging marketing tool, the WWW knows no boundaries in commercial communication. This new medium is fundamentally different and is the business of the future. It allows small and large companies to fairly compete with each other when it comes to advertising. It's buoyancy is consistently fuelled by the increasing internet adoption that have changed marketing strategies to facilitate e-commerce.*

*While WWW allows access to global market place and increased competition and choice, the potential for cross-border transaction problems including false and misleading advertising cannot be ignored. Fair-competition and respect for the different legal jurisdictions has to be observed.*

*W.A.D Members are increasingly using the WWW as their marketing tool. WWW advertisers need to be aware of the laws of not only your home country but ensure that the WWW advertising materials are acceptable and where appropriate it should be clearly stated the countries to which your services can only apply without infringing local laws.*

*Happy surfing!*

*Siti Naidu*  
Editor

*We welcome readers' comments. You may email to the Editor your contributions.*

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### W.A.D BEYOND GLOBAL

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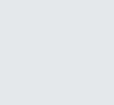
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**WAD Members - Christine Vinson, Maureen J. Turner, Hannelore Sachse, Laila Saleh, Taralika Lahiri, Stefanie Willenbrink, Siti Naidu, Andreea Dobrescu, Laura Giuliani and Maria Bumaru**

The last 11 months have been an enjoyable journey in the seat of the presidency. It is a valuable and undeniably an experience of a lifetime pursued with great honour. In the next month the baton shall change hands taking W.A.D. to even greater heights.

How time flies! It has been an exciting and challenging period and I have to say we have had greater share of ups than the downs. We have made significant progress in delivering on expectations of members. It is really gratifying to see that some of our members, in their own way, promoting W.A.D. and referring new members. There has been increased traffic in our lists-serve for work referrals among members.

W.A.D. has been fortunate to have a strong, efficient and committed management through the offices of the Executive Committee and the Management Team ensuring continuity of our policies and rendering advice to Officers to facilitate the smooth administration of the association. It is without doubt W.A.D. builds its strength and glory on the efforts of a group of professional, dedicated and like-minded individuals whose love for the Association is far beyond one's imagination. W.A.D.'s success today is the by-product of tremendous hard work, often in the shadows and unseen.

The changing of times however requires that we think out of the box, but yet remain within the box, firmly focused on the future without ever forgetting the past.

While our membership drive continues, our presence at the ASIS International Annual Seminar in Philadelphia from September 9 – 13, 2012, is a step forward. It is an opportunity to be visible, engaging ourselves with related industries and widening our comfort zone.

W.A.D. joining the Association of British Investigators (ABI) in London in April 2013 to celebrate ABI's 100 years is another stepping-stone to the international arena. WAD-ABI relationship goes back many years. In 1976,

the late Past President Zena Scott-Archer on behalf of ABI presented a cup "in friendship" to W.A.D, which is today the WAD Investigator of the Year Award. Our presence and sponsorship of the ABI's Centenary Celebrations is a reunion, rekindling old friendships, many of whom are also W.A.D. members and along the way we make new ones.

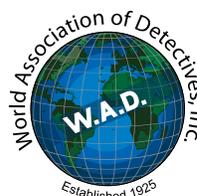
W.A.D's continued growth and relevance requires the collective effort and shared commitment of members. Most members have very little idea of how W.A.D. operates and despite our growing membership, many have no clue as to the real value they can harness through their active participation. Cohesion among members is important as it allows for greater interaction and support professional development and ethical business practices mutually benefiting both W.A.D. and its members. Our annual conference is a forum for members to meet face-to-face to exchange ideas, interact, strengthens professional network and a venue for sustaining camaraderie.

My dear friends, as this will be my last posting from the President's Desk, I thank you for the opportunity to serve as your President and look forward to welcoming you to join W.A.D.'s legacy of leadership to lead this great association, the World Association of Detectives.

Respectfully yours

*Siti Naidu*

President



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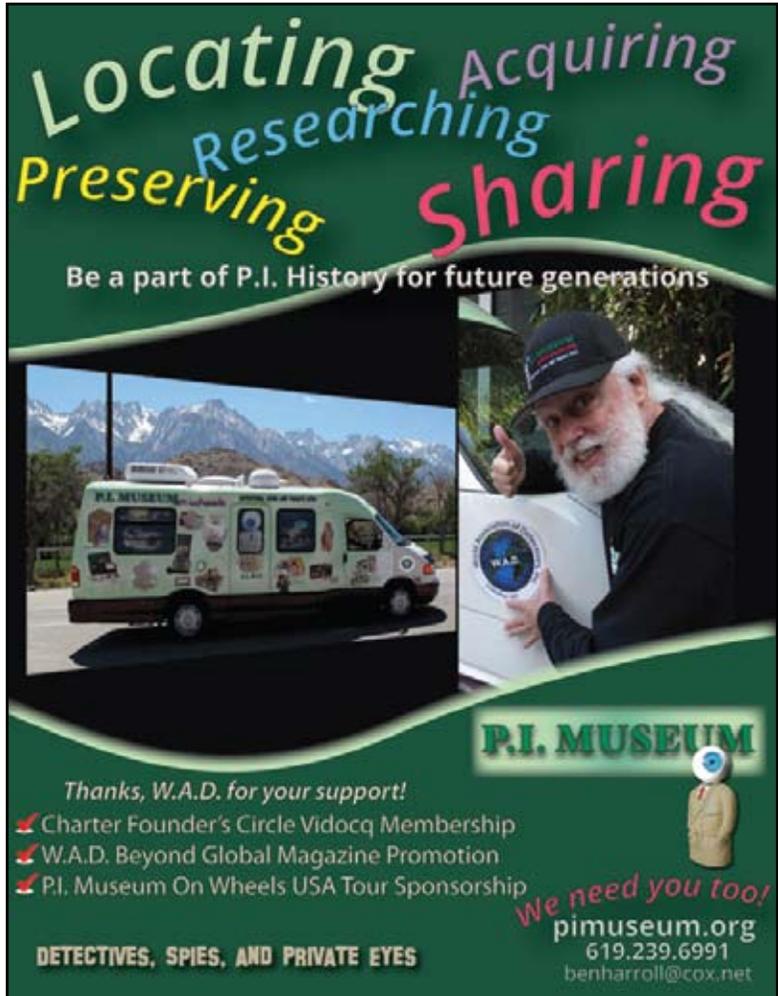
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## EXECUTIVE DIRECTOR'S BRIEF

Dear Members,

It seems no matter where we look, natural disasters are taking place, or have taken place in the past few months. Terrific fires in parts of Colorado and other western states, tremendous flash floods in Duluth, Minnesota, rivers in many areas overflowing their banks, and severe tornados, earthquakes, tsunamis as well as other natural disasters worldwide capture our attention. Seldom does a week go by when we don't watch the stories on the news programs and in the newspapers, and wonder if any of our WAD family has been affected. Being part of a network like this, we appreciate the occasional updates we receive letting us know you are alright, and the recent developments in your part of the world. Although the WAD Members Listserve is primarily reserved for business purposes, we do make exceptions when there is other important news to report affecting our members.

Speaking of our Members Listserve, several of you have recently reported receiving some wonderful assignments from other members. While all 900 members may not receive an equal amount of work, I expect the day will come when you benefit from an assignment, and equally important to many of us is the knowledge that we have hundreds of members in over 75 countries we can trust to assist us. This is an important benefit you can't get when you assign work over the various Yahoo Groups that exist, in many cases to complete strangers. Whether you pick someone from our directory, or ask for assistance through our listserve, you know the person on the other end is a trusted WAD member, and that there are procedures in place to help you should you run into any problems with that member.

I hope you are one of the fortunate members joining us in Boston for our Annual Conference. Participating in conferences and meetings is an invaluable way to network with members and make new friends. This year we are happy to join forces with the National Council of Investigation and Security Services (NCISS) who will be holding their annual conference at the same time. Although both WAD and NCISS have their own independent conferences, business meetings, and events; both groups will get together at Boston University for a special day of seminars followed by a cocktail mixer.

Those of us who attend our meetings regularly are already making plans for our Mid-Term Meeting in London April 24 - 27 at the Marriott Marble Arch and our 88th Annual Conference in Rome August 27 - 31 at the Waldorf Astoria



Rome Cavalieri Hotel. The Cavalieri is a beautiful 5 star hotel sitting high on a hill overlooking the city center of Rome and walking distance to Vatican Square. Be certain to get these dates on your calendar and start setting up your London and Rome tours now.

Sincerely,  
*Bob Heales*  
WAD Executive Director

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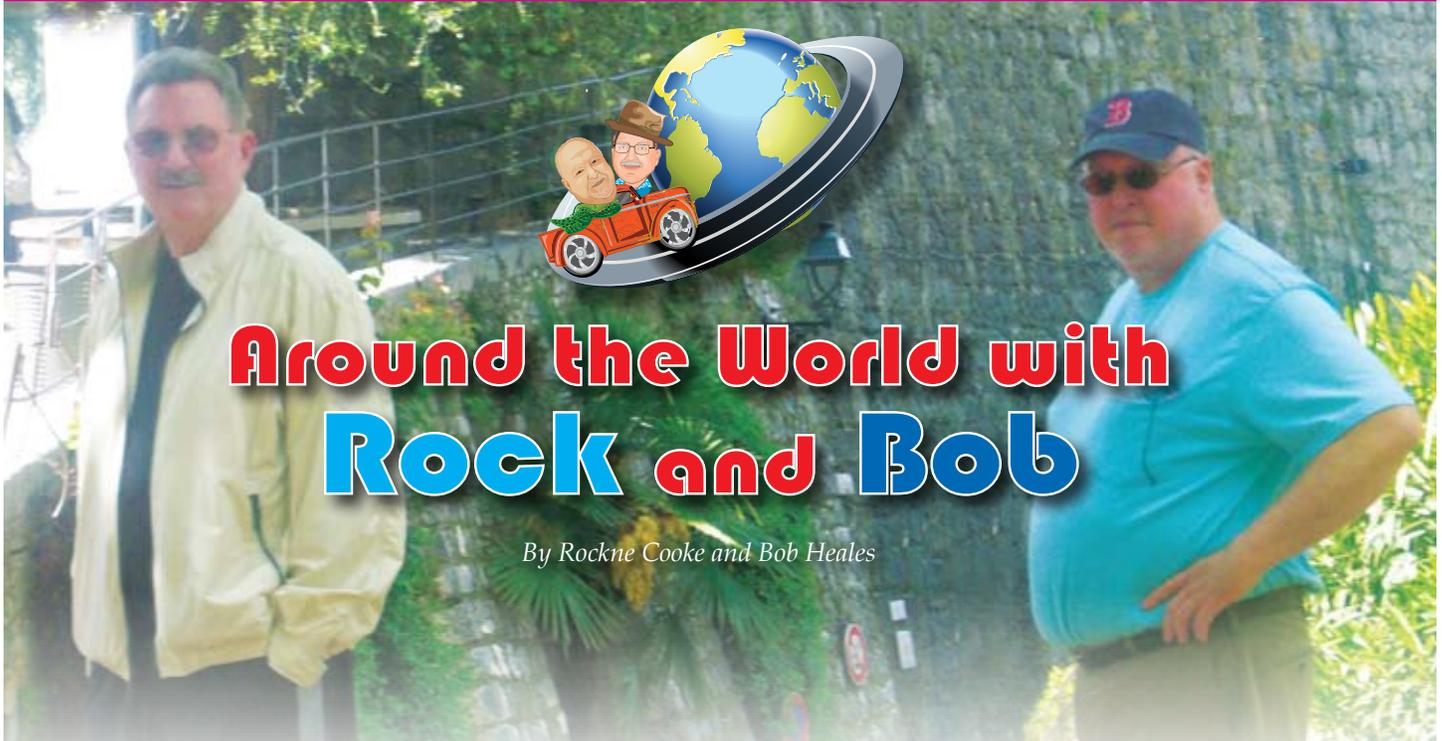
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# Around the World with Rock and Bob

*By Rockne Cooke and Bob Heales*

Rock and Bob took the WAD show on the road to San Diego, California where they set up the booth June 28 – 30 and attended the California Association of Licensed Investigators West Coast Super Conference. Several WAD members were present and with the help of WAD Past President John Talaganis, 21 new applicants were recruited to our ranks. Many of these applicants



had excellent long time backgrounds in various areas of law enforcement, and they should all be new members by the time you receive this.

**Michael Julian** of California is proud to have been elected CALI President at this conference. After 25 plus years in the business as a second generation PI and 17 years as a CALI member, we know he will bring the same expertise, passion and commitment that he has for his company, National Business Investigations, Inc., to CALI. Michael says he looks forward to making a sustainable impact on, and improvements to the association, and also to the PI profession in California as a whole.

Congratulations to **Theophile Mevoula** of Cameroon! His wife Rose and he are the proud parents of a beautiful new baby girl named Ghislain Rosa Ndeme. Ghislain joined the WAD family on July 11th.

**Hai Yang** of Beijing, China does not only provide investigation services, he is wild about photography. In recent years, Hai Yang's techniques for photography have improved considerably. He joined in many international photographic contests and won awards several times. He also won the Honorable Mention of the 70th and 72nd International Photographic Salon of Japan, the fourth largest photographic contest in the world.



**Mike Duffy** of Iowa reports that every year, Security Sales & Integration (SSI) Magazine announces the SAMMY Awards winners at the ISC West Convention in Las Vegas. The program, now in its 17th year, continues to be the only one of its kind. SSI recognizes and honors best sales, marketing, installation, and business practices put forth by installing security dealers throughout the year. The categories for which Duffy's company, Per Mar Security Services, was nominated are Installer of the Year (large company), Best Community Outreach Program, and Best Promotional Giveaway Item.



Mike is very excited to announce that Per Mar is SSI's 2012 "Installer of the Year" and "Best Promotional Giveaway Item" recipient. Making this achievement even more special, after having received a collection of nominations over the years, this milestone denotes Per Mar's first set of awards from the SAMMY's.



Also, Mike's family was recently featured in an inspirational article in their local newspaper, the Quad City Times. It was Memorial Day weekend 1997 when the three Marines were riding in a Toyota 4-Runner through the California desert. The vehicle hit a slick spot, flipped and pinned Ben Duffy inside. His two Marine Corps buddies were uninjured, but Ben, then 20 years old, had severed his spinal cord. Ben Duffy went through multiple operations and a long rehabilitation before eventually settling in Chula Vista, Calif. He is wheelchair-bound and receives 24-hour care.

Mike and Linda Duffy keep in close touch with their son, the second-oldest of their seven children. They take turns traveling to California when he needs their help. Now 34 years old, he's earned an economics degree from San Diego State University and has a pretty good quality of life for having such a severe injury.

Mike got interested in the national organizations involved with spinal cord injuries in the first year or two after Ben's accident. He went to visit Dr. Wise Young, one of the top spinal cord injury researchers in the United States. He became involved in the Buoniconti Fund, and also joined the Christopher & Dana Reeve Foundation as well as The Miami Project. Recently, Mike received the Man of the Year award from The Miami Project and its Midwestern fundraising arm, the Chicago Chapter of The Buoniconti Fund to Cure Paralysis.



**Tony Imossi** of England was the proud father of the bride when he gave away his daughter Zoe to new husband Marcus Hunt at their wedding on July 6th. Congratulations to Zoe, Marcus, and of course Tony who are pictured here with Tony's partner Daniella. We have also been working closely with Tony in his other

role as President of the Association of British Investigators as we plan our Mid-Term Meeting in London next April.

**Miriam Ettisch-Enchelmaier** of Germany renovated a house in the framework of historical preservation and built a twin to it in the center of Dirmstein where she lives. The house was built in about 1750. Even the highest governmental Palatinate sources, such as a secretary of state, are much impressed with the project: 10 apartments fit for seniors and disabled. She is renovating another house of about 1910: 7 apartments in the center of another location along the same lines. It is expected that the first tenants can move in this coming November.

**Dean Beers** of Colorado reports his wife and he are under contract to sell their house and are hoping to close on August 6th. After that they plan to travel for several weeks across the US to Boston for the WAD and NCISS Conferences, and then south and back to Colorado. They plan to meet investigators along the way and spread the word about supporting state associations, WAD and NCISS integrated with hopes to give some training sessions along the way.

**Past President Allen Cardoza** and **Logan Clarke** are Executive Producers of the Discovery Television series, *Bounty Wars*. The show premiered on July 8th and will air again in Mid-August followed by additional episodes. The program is very entertaining, especially for those of us in the investigation and security professions.

In South Africa, **Andy Grudko** attended the ISFEC Conference and Exhibition. Andy passed out WAD brochures to interested parties in an attempt to spread the word about the benefits of WAD membership. Andy also gave a 90 minute presentation on the PI profession.



Congratulations to **Israel Garcia** of Spain who received an award of merit from La Direccion General de la Policia. He received an honorable mention for his work as a private detective.



# TRIAL TESTIMONY

By Michael Julian



**H**ave you ever felt the weight of the world on your shoulders while sitting on the witness stand, after swearing to, “tell the truth, the whole truth and nothing but the truth so help you God”, at the front of the room in a hot, packed courthouse, sweating profusely in your suit partially strangled by the top button of your dress shirt because you haven’t bothered to buy a new one since putting on 15 lbs, and being eyeballed by 12 people you don’t know and mad-dogged by an attorney whose sole mission in life is to make you look like a bumbling idiot? It isn’t pretty but it is avoidable.

I got the idea for this article the other day while watching one of my subcontract investigators testify on a portion of surveillance video that he obtained while working an insurance investigation for me.

We had been working the case for two years and had gotten about 18 hours of videotape, documenting just how uninjured this claimant/plaintiff really was. One of the other investigators that had also worked the case, a novice with very little experience, was also present and was about to testify in his very first trial. I told the novice investigator to just watch the testimony of the other experienced investigator to get a feel for how he should project himself and answer when cross-examined.

To my horror, as the experienced investigator began to answer questions asked by Plaintiff’s council, he started to exhibit signs of defensiveness and appeared evasive to some portions of the questioning. Having testified on numerous occasions and sitting through the testimony of dozens of witnesses myself, I knew if this guy didn’t change his overall posture soon it wouldn’t matter whether he was telling the truth or not, he would hurt our case rather than strengthen it. My eyes shifted immediately to the jury who was watching intently as though it was a Discovery Channel documentary on the last moments of life of a fly as it struggles to escape the web of a spider closing in on its pray. The Plaintiff’s attorney, though not extraordinarily cunning, was doing a more than adequate job of making my very honest and forthright investigator appear to be a paid assassin whose only job was to say whatever was necessary to crush

the integrity and good name of his terribly injured and infinitely disabled client. Needless to say, no matter how good the video was I was becoming very concerned about the jury’s final judgment of our evidence and my investigator’s character.

Just as the final question to the experienced investigator was answered and he was excused from the stand I realized that the next witness up was my young, inexperienced investigator who had never weathered the pressure of a Plaintiff Attorney on the war path. With the little breath I could muster from my lungs, I whispered to my novice sitting beside me, “Whatever you do, don’t do it like that!”

To my utter astonishment, my never-set-foot-inside-a-court-room investigator, gave one of the best and most sincere and compelling witness testimonies I had ever seen.

It was then that I realized some of the most fundamental aspects of our profession are worthy of review. Trial testimony is one such subject.

It is important to remember that a trial is a little more than an adult-sized board game and the facts and evidence often times play a secondary role to the skill of the players (See O.J. Simpson trial, 1995). It is essential that a witness have the skill to project him or herself to a jury in an appropriate manner, i.e.

adequately and effectively play their role in this big game. You want to be liked by the jury. You want them to connect with you like a friend or family member. Bottom line, you want them to believe you!

## Appearance

Always dress professionally. That doesn’t always mean a suit, but it should never be less than a dress shirt, slacks and tie. A sport coat is advisable. Make sure your shirt is pressed and you can safely button the top button without cutting off the circulation to your brain. You’re going to need that to answer questions and passing out will only detract from the stellar testimony you are about to give. Make sure whatever you are wearing fits you. Remember, you are a professional. If you’re looking a little shaggy, trial time is a great time to get your ears lowered (that’s what my Grand Dad called a haircut in case that wasn’t clear). Your face should be clean shaven, little or no facial hair or trimmed very neatly. Little or no jewelry, but always a wedding ring if you are married (projects stability). Ladies should not try to gain the favor of male jury members by wearing short skirts or low cut blouses. You never know what a jury member’s beliefs are so that could backfire on you.

## Responses

You, as an investigator, are a collector and reporter of facts, nothing more. You are not a designated expert

(probably) so your opinion has no place in testimony. Your answers should be short and to the point. If it is a Yes or No question, give a Yes or No answer. Do not voluntarily expound on your answers. If the questioning attorney wants more information, he/she will ask for it. You don't want to give additional information that can be twisted or used against your credibility by opposing counsel. If your attorney client is questioning you, let him guide you down the path that he/she, as an experienced litigator, has chosen. During cross-examination by the opposing attorney, always wait a split second before answering to allow your client counsel to object if necessary.

### Voice Inflection

Keep your voice steady and even. Deliver your answers calmly and with little inflection in your voice. Be especially aware of your tone/pitch at the end of a sentence. A rise in your voice can give the impression of doubt or defensiveness. As long as you are telling the truth, you have no reason to be unsure or defensive.

### Attitude

I can't stress enough how important it is for you to project yourself as indifferent to the outcome of the trial. The opposing attorney will most likely ask you if you are being paid to testify. He/she will try and make it look like you have a financial interest in the verdict. If you did your job competently, your investigation will speak for itself and will be the reason for your continuing income. If your client's case bombs, they probably had a bad case to begin with or the client counsel blew it. The text book answer to whether you are being paid for your testimony is, "I am being reimbursed for my time".

### Demeanor

Sit up straight. Don't fidget or swivel back and forth in your seat. Avoid tapping your foot so hard that it shakes your body. Even though inside you may feel like jumping out of your skin, you are only there to tell the truth so there is no reason for you to be nervous.

### Eye Contact

Maintain eye contact with whoever is questioning you for short answers. If you are asked to explain your answer, turn slightly toward the jury and address them, again making eye contact with each of them during your explanation. Looking down is a sign of evasiveness and will ultimately hurt your credibility.

### Manners

Dig way down deep into your childhood memories of what your parents taught you about manners. Address everyone as Sir or Ma'am. Don't refer to your subject as the man or woman, but as a gentleman or lady. Remember, you are not supposed to have personal interest in the outcome of the trial, so be friendly and courteous to everyone- no matter how they treat you. You can quickly turn a jury against an overly aggressive, rude and intimidating examiner by replying with unaffected grace. Always address the judge as Your Honor and say good morning or good afternoon when greeted by the judge or counsel.

### What Not to Do

Don't lose your temper under any circumstances!

Don't get smart with the attorneys or the judge. For all intents and purposes, you are a simple servant of the court. You don't have an opinion and you surely don't carry enough weight to turn wise guy without looking bad.

Don't let opposing counsel shake you by inferring that you are dishonest or untruthful. It's his/her job.

Don't appear at court unprepared. Study your notes, reports and/or videotape the night before to make sure that you have all your facts straight. If possible, confer with your client counsel to make sure you are both on the same page.

Don't take your original case file into court with you unless your client requests it. Compile a brief outline of facts to remind you of pertinent times, dates and events to use on the stand.

If you show up with your whole file, it can now be entered into evidence and scrutinized to death.

Don't try to outsmart the attorneys or pre-determine the questioning to adjust your answers accordingly. Wait for the question and answer it honestly.

### Practice

The best way to become proficient at trial testimony is practice. Ask an attorney client if he/she would mind working with you or your employees in some mock trial testimony. Spend some time answering questions, practicing what you have learned and then ask for feedback, positive and negative. If you really want to get it right, videotape yourself during the exercise. Then you can see what a jury would see and really fine tune your projection skills.

Whether you are a seasoned veteran who has testified in hundreds of trials as an old timer PI or beat cop, or a new employee of a large firm, you should play every hand as though your ultimate destination will be in front of a jury of your peers. You have got to be ready to tell your story with the sincerity of a saint.



WAD Member Michael Julian is the President/CEO of National Business Investigations, Inc. As a 2nd generation PI with nearly three decades in the private investigative and security industries, Mr. Julian currently serves as President of the California Association of Licensed Investigators and lobbies California legislators on behalf of the private investigation industry. He can be reached at [mjulian@investigations-nbi.com](mailto:mjulian@investigations-nbi.com)

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# When an Investigation Leads You to France

By Emmanuelle Welch

From my conversations with fellow American Private Investigators, cases with a French twist come to them pretty much every year, like Beaujolais Nouveau: a divorce file involving a French spouse suspected of hiding assets. A job candidate with credentials from a French workplace that needs to be verified. A skip believed to be living across the Atlantic. When the time comes to sub with an investigative agency in France, the resulting business transaction comes in a culture both familiar and alien.

“The legal environment is so radically different in France that the job of private investigators here is almost not the same as in the United States,” says Arnaud Pelletier, founder of Agence Leprivé, an investigations agency in the greater Paris region. France has one of Europe’s most stringent privacy laws and tight governmental oversight on the small corps of active, licensed private detectives (estimated at less than 1,000, according to the largest French P.I. Union, S.N.A.R.P.). French investigative pros are quick to tell you that they have to know every in and out of the law, at a level of subtlety difficult to grasp for first-time foreign partners. “Our clients from overseas are always surprised by the vast quantity of actions that are illegal in France,” says Jean-Emmanuel Dery, of Roche Investigations, an agency in Paris who also heads S.N.A.R.P. “We tell them: well, what you just asked me would be illegal here, but we’ll help you reach your objective legally, in a different way.”

The homeland of Eugène François Vidocq, the 19th century former convict-turned groundbreaking private investigator, France is in the process of polishing the image of its private investigators, known under the acronym ARP, for “Agent de Recherche Privée” (Private Research Agents). ARPs are submitted to a strict, nationwide licensing system with special bridges to former Law Enforcement. Attorneys are barred from conducting investigations, thus have to hire P.I.s for their investigative needs. But unlike in the U.S., French P.I.s rarely take part in criminal investigations. By law, they can’t investigate for a party during an ongoing criminal case, but can be hired in

anticipation of legal action, or after a ruling in order to perform a counter-investigation. As a result, most P.I.s work on civil cases and, in the context of a deepening Eurozone crisis, business investigations.

Business investigations are also the baguette and butter of French P.I.s with international clients, who are often interested in background and pre-employment checks. That’s when private investigator Jean C. Schmitt does some explaining: “American partners ask us for online background checks that can be performed in a matter of minutes, using proprietary databases or credit reports... But these things don’t even exist in France,” says the founder of France Investigations in Paris, who is also the French Ambassador of the World Association of Detectives.

And even though more public records are becoming available online, most retrievals require a visit to government agencies, sometimes repeated to get around a stubborn clerk. Given all these factors, a “people locate” starts at 500 Euros,

according to several professionals. But many other investigations are on par with Western rates, according to Anglo-Saxon professionals who have worked with French agencies in the past. Most French P.I.s often charge anywhere between 60 and 90 Euros an hour (a price quote followed by “HT” means “before taxes,” to which foreign-based clients are not submitted), but that can go up to 120 or 180 depending on the location and specialty. When subbing for foreign colleagues, French detectives usually cut a special rate. “We have conducted many cases in France and found [our French partners] very competitively priced,” says New York investigator and WAD member John Leto, founder of JL & Associates, Ltd.

In some cases, information can be gleaned perhaps more efficiently than in the States. Some public records, such



as company registration, are chock full of data, as the French government requests the name and marital status of each founder, partner and stakeholder of a company. Pretexting is often referred to as a “phone scenario,” and can be performed legally within boundaries, with a good success rate, as the French are generally rather trusting. As more French citizens resort to legal actions, Jean C. Schmitt senses that the public is becoming more accepting of private investigators: “I find that by just introducing myself, I can obtain a lot of information in a straight-forward manner,” he says.

In order to select an agency, the French P.I. Union U.F.E.D.P. recommends 4 steps:

1. Check if the agency is licensed by the French government.
2. Verify that the agency is insured (ask for “Assurance en Responsabilité Civile Professionnelle”).
3. Check if the agency is registered as a legitimate company (it should have a 9-digit number called n° SIREN).
4. Make sure the agency complies with the law by using encryption technology (“logiciel de chiffrement”) to communicate confidential information to the client.

Alas, checking the credentials of French investigative agencies is not as straightforward as it could be. P.Is are not required to publish their license number (“Agrément Préfecture or préfectoral”) on their website, yet many do. License lookup should soon get easier, says investigator and union leader Jean-Emmanuel Dery. Dery is also the representative of the P.I. industry in a recently-formed government body called C.N.A.P.S. (Conseil National des Activités Privées de Sécurité – National Council for Private Security Activities). Private security companies, including P.I. agencies, are now depending on C.N.A.P.S. for authorizations, approvals, professional cards, inspections, and the imposing of sanctions. While controversial, seen as restrictive and taxing by some, this new regulatory system will improve the quality of private investigations in France, he says: “This will help us weed out the dishonest P.I.s, clean up the profession and elevate it to higher standards.”

Emmanuelle Welch is a French-American private investigator, founder of French Connection Research located in Washington, DC and Brooklyn, NY. She has had no prior business relationship with any of the professionals interviewed and contacted them through associations and referrals.

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# THE LONG ROAD TO LICENSING INVESTIGATIONS IN THE UK

*By Tony Imossi*

After many decades of campaigning and lobbying it does appear that statutory regulation for investigation in the private sector is finally on the horizon for practitioners in the United Kingdom.



**I**n 2001 the UK parliament enacted the Private Security Industry Act to create a regulatory authority [SIA] with a mandate to licence the whole security industry by sector, starting with door supervisors, vehicle immobilisers [shortly to be outlawed completely] then moving to security guards, cash in transit, close protection, public place surveillance [cctv] and key holders. The activity, private investigation, was included and scheduled to be implemented after the other sectors. The work of security consultants is also mentioned in the Act but implementing that as a sector was considered too difficult and postponed indefinitely.

A great deal of consultation took place during which, with assistance from the investigation industry, the National Occupational Standards were established, which led to dedicated qualifications being written and approved by the SIA.

The process came to a head in 2007 when the government published the Regulatory Impact Assessment inviting input from stakeholders. The findings were published in 2008 recommending that licensing of investigation in the private sector takes place with a test of competency. This was welcomed by the representative organisations although as the investigation sector in the UK was then and remains a wholly unknown sector, as to its size, activities or geographic coverage, the Association of British Investigators [ABI] did submit that it would be prudent if at first the competency test was not included. The ABI's thinking was that licensing could therefore have been brought in immediately utilising the existing licensing structure at no extra cost to the government and enabling the authorities to learn how many licences are issued, identify the operatives, where they operated and perhaps even what work they do. The competency test could have followed smoothly and from an informed position.



Unfortunately, the ABI's suggestion was not adopted, the government being influenced by the remaining stakeholders, ideally but perhaps naively, urging for an immediate introduction of licensing with the competency test. They wanted to run with the full untested package before walking it through in stages, which I feel resulted in government's

interest fading and after the new political regime in 2010 it seemed that regulating the sector had been dropped from the agenda altogether. It may never have been revisited were it not for the raw nerve of public opinion being touched by the "Phone Hacking" scandal and in particular the Milly Dowler story that stirred politicians into action in 2011 and two government sponsored inquiries were launched.

Our sector has been seriously harmed by the actions of rogue agencies, who, despite the much publicised outrage exposed in the inquiries, greedily and arrogantly continued their illegal activities regardless of the damage that was being caused to innocent members of the public and the reputation and livelihoods of other, professional investigators of integrity. This led to the conclusion in a House of Commons Report published on 06 July 2012 that despite the good work and valuable contribution to society and commerce by the professional majority, there exists potential harm from elements within a largely un-regulated investigation sector.

The Report now before parliament recommends that statutory regulation be implemented urgently. The SIA is under review and a new body is expected to emerge by the end of 2013 by which time the Report suggests licensing investigation is introduced.

The Committee's Report also covered other areas of concern. The following is a brief outline of the recommendations:

1. The term "Private Investigator" be protected for use by those regulated.
2. An introduction of a two-tier system of licensing of private investigators and private investigation companies and registration of others undertaking investigative work.
3. The government is to consider granting privileged access to certain data for licensed investigators.
4. There should be a training regime for investigators based on the knowledge of the legal constraints that govern the industry.
5. The Committee feels that there should be a 12-month cooling off period before a retiring police officer can obtain a licence.

The Committee's recommendation follows most of the ABI's vision for statutory licensing but falls considerably short of the ABI's existing self-regulation regime, which the ABI suggests be pursued within the framework of statutory control.

In most cases, evidence adduced by Professional Investigators is submitted to the Courts. Furthermore, a Professional Investigator is entrusted with sensitive data, acquires skills which are dangerous in the wrong hands and generally holds a position of great trust and responsibility. These factors alone should dictate a greater deal of care in regulating the industry, something that statutory licensing alone is unlikely to achieve. The ABI feels that a form of self-regulation is needed, not just to win ground in the access to data campaign, but also to police the industry, something that the SIA will simply not have the resources or know-how to carry out.

The self-regulation discipline enabled the ABI to achieve certain goals not previously imagined, such as the unique accreditation by a government department giving an ABI member access electronically to the strictly controlled vehicle keepers' database [the privilege which the Committee uses as an example



of what can be achieved]. It also led to the ABI being exclusively endorsed by The Law Society of England & Wales and included in The Law Society of Scotland Service Provider Scheme.

The "Cooling off" period preventing retiring police officers from gaining a licence to investigate before 12 months may prove unenforceable and certainly seems undesirable for the sector.

Other recommendations made in the Committee's Report include the increasing of the penalties available to the Courts when giving out sentence for a data theft conviction in breach of section 55 of The Data Protection Act 1998. This may lead to custodial sentences being available to the Courts. A further recommendation is that Confiscation Orders be introduced where illegally obtained personal data is sold for profit.



A member of WAD, Tony Imossi, is the President of the ABI a not for profit professional representative body the largest of type in the UK and which will be 100 years in existence in 2013, when it celebrates its Centenary in London whilst hosting the WAD's mid term board meeting.

The use of the synthetic stimulants collectively known as “bath salts” have gained popularity among recreational drug users over the last five years, largely because they were readily available and unrestricted via the Internet and at convenience stores, and were virtually unregulated. Recent studies point to compulsive drug taking among bath salts users, and several deaths have been blamed on the bath salt mephedrone (4-methylmethcathinone or “meow-meow”). This has led several countries to ban the production, possession, and sale of mephedrone and other cathinone derivative drugs.

In October 2011, the U.S. Drug Enforcement Administration placed mephedrone on Schedule 1 of the Controlled Substances Act for one year, pending further study. “Basically, the DEA was saying we don’t know enough about these drugs to know how potentially dangerous they could be, so we’re going to make them maximally restricted, gather more data, and then come to a more reasoned decision as to how we should classify these compounds,” said C.J. Malanga, MD, PhD, associate professor of neurology, pediatrics and psychology at the University of North Carolina School of Medicine. He is also a member of UNC’s Bowles Center for Alcohol Studies.

Now, results of a new study led by Malanga offer compelling evidence for the first time that mephedrone, like cocaine, does have potential for abuse and addiction. “The effects of mephedrone on the brain’s reward circuits are comparable to similar doses of cocaine,” he said. “As expected our research shows that mephedrone likely has significant abuse liability.” A report of the study was published online on June 21, 2012 by the journal Behavioural Brain Research.

The report’s first author and MD/PhD student at UNC J. Elliott Robinson points out that mephedrone and other potentially addictive stimulants “inappropriately

activate brain reward circuits that are involved in positive reinforcement. These play a role in the drug ‘high’ and compulsive drug taking.” The study of laboratory mice used intracranial self-stimulation (ICSS), a technique developed in the 1950s that can measure a drug’s ability to activate reward circuits.

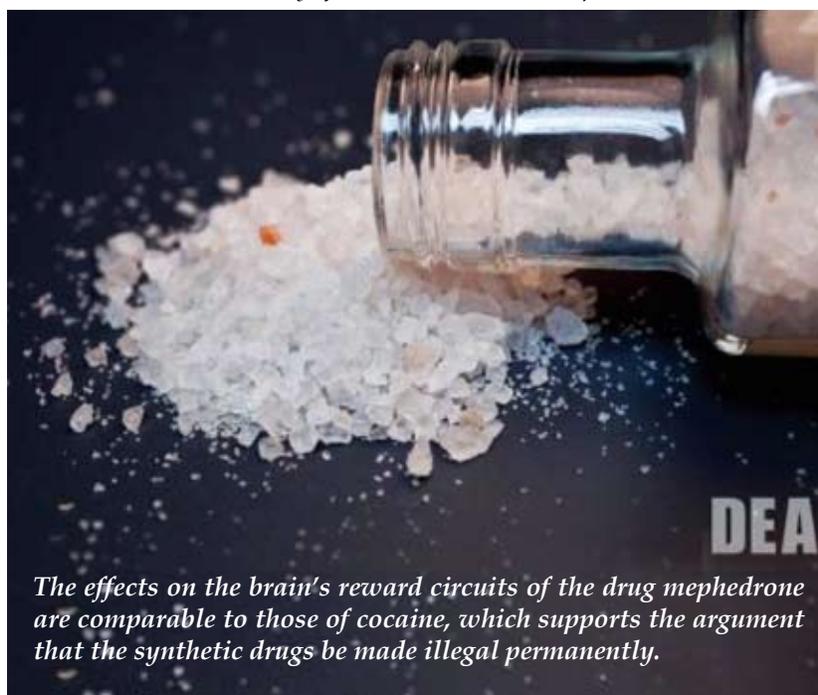
In ICSS studies, animals are trained to perform a behavioral task (pressing a lever or a button with their nose or, as in this study, spinning a wheel) to receive a reward: direct stimulation of the brain pathways involved in reward perception. During the study, adult animals were implanted with brain stimulating electrodes. Measures of their wheel spinning effort were made before, during and after they received various doses of either mephedrone or cocaine. “One of the unique features of ICSS is that all drugs of abuse, regardless of how they work pharmacologically, do very similar things to ICSS: they make ICSS more rewarding,” Malanga said. “Animals work harder to get less of it [ICSS] when we give them these drugs.” Indeed, as was expected, cocaine increased the ability of mice to be rewarded

by self-stimulation. “And what we found, which is new, is that mephedrone does the same thing. It increases the rewarding potency of ICSS just like cocaine does.”

Malanga said the study supports the idea that mephedrone and drugs like it may have significant addiction potential, “and justifies the recent legislation to maintain maximum restriction to their access by the Food and Drug Administration.” On July 9 President Obama signed into law legislation passed by Congress to permanently ban the sale of bath salts in the U.S. Along with Malanga and Robinson, other UNC co-authors are Abigail E. Agoglia, Eric W. Fish, and Michael E.Krouse. Support for the research comes from the National Institute on Alcohol Abuse and Alcoholism and the National Institute on Drug Abuse, which are components of the National Institutes of Health.

## ‘BATH SALTS’ ACT IN THE BRAIN LIKE COCAINE

Article courtesy of UNC Health Care  
University of North Carolina at Chapel Hill



*The effects on the brain's reward circuits of the drug mephedrone are comparable to those of cocaine, which supports the argument that the synthetic drugs be made illegal permanently.*

# LOOKING BACK

Article courtesy of *AALPI Chronicle*  
(ARIZONA ASSOCIATION OF LICENSED PRIVATE INVESTIGATORS)

In the April-May issue of *The AALPI Chronicle*, you read a first-person account by Robert Ware, one of AALPI's founding members. For this issue, we sat down and talked with Larry Webb, AALPI's first president. Webb, who has been a P.I. since 1960, is president of Capitol Detective Agency, whose offices are housed in two small buildings – once a residence -- set back from the street in one of the oldest neighborhoods in Phoenix, near 18th Street and Thomas.

At one time, these offices buzzed with the activity of a thriving security guard service and a successful investigative practice. Investigators working the undercover cases that once were a mainstay of Webb's business would come and go between assignments, contributing to an atmosphere electrified with strategizing on new cases, the stress of deadlines, the excitement of a busy office.

Webb sold the security guard business, and the field investigators who once kept the office humming have been largely replaced by sub-contractors. But, Webb has no plans to close up shop. He comes into his office daily and accepts assignments on a wide range of matters, from criminal defense to personal injury to surveillance.

The offices and the property on which they sit were long ago paid for. Webb's spacious office was once the command center where field investigators would call in if there were an unexpected development on a case. It was a place where the team could hear, via CB radios, whether colleagues from another company needed assistance on a surveillance. The walls are covered with plaques commemorating Webb's service to such groups as NCISS (of which Webb also was a founder), WAD (he's a past president and lifetime member) the Society for Industrial Security and, of course, AALPI.

Like anyone who's been in the P.I. business for 50 plus years, Webb can entertain a listener with one story after another of cases from "the old days." In fact, one such story provides the backdrop to Webb's account of how AALPI came to be.

The story is replete with all the elements of a good, old-fashioned detective mystery. The time: late 1960s, the place: Nowhere, New Mexico. Webb describes the undercover infiltration of a migrant worker group, a high-speed chase (in less-than-high-speed vehicles) through remote desert roads, flophouse motels rooms and attempted murder, as he recalls a case in which he and a colleague were on assignment to recover commercial trucks stolen from their client.

The story culminates in a phone call Webb received in his hotel room immediately after completing the case. A colleague from the World Association of Detectives was calling to inform Webb – who hadn't seen a newspaper in several days -- of an article appearing on front pages across Arizona. According to the news story, four men who were being released from prison on armed robbery charges had big plans for their new-found freedom: they were going to open a business -- The Fat Man Detective Agency. The four convicted felons intended to set up shop as private investigators. "He told us we'd better start lobbying to set up licensing for P.I.s in Arizona, and we'd better do it fast." Webb had already been an investigator for several years by the time he got that phone call.

The story of the cloak-and-dagger case in New Mexico isn't related to the formation of AALPI. But, it's a good example of Webb's style: These stories are so intricately interwoven into the fabric of Webb's own life that it's difficult to differentiate where one ends and the other begins. He threads a story narrative into his account of a given event, thus providing a context for the event.

So, in an effort to prevent The Fat Man Detective Agency, and others like it, from opening their doors for business in The Grand Canyon state, Webb set about trying to organize Arizona investigators. There was, of course, no repository of information on private investigators in Arizona, and Webb soon found himself at the library pouring through



the yellow pages of various cities to get the name and address of every investigator with a listing. He doesn't remember how many letters he sent out, but Webb does remember that he got 68 responses.

Soon thereafter, 68 investigators from around the state met at the Law Library downtown to discuss setting up an association for Arizona investigators and working with the legislature to set up a licensing requirement for new investigators. This was the late 1960s, and though AALPI was not officially incorporated until 1974, the group formed an informal alliance and began to work with DPS on legislation that would establish licensing guidelines for Arizona investigators, thus protecting the public from investigators who might be incompetent at best, dangerous at worst. It was at that first meeting that the group decided Webb should lead the incipient association.

The big question then was, who would be the governing body that would oversee the investigative industry. Webb and several colleagues had already made contact with DPS and met with representatives to discuss the issue. "They were totally cooperative and willing to help in any way they could," he recalls. And so DPS became the governing body for the private investigation industry in Arizona. But, it would be a few years before their role would be in an official capacity.

For the next few years, as Webb recalls, a senator from Yuma, Harold C. Giss, blocked the group's efforts to introduce a licensing requirement, successfully defeating the proposed legislation each year.

Whether the powerful state senator backed down or was politically out-manuevered is unknown. But, in 1971, two years before Giss' death, H.B. 74 passed Arizona's Thirtieth Legislature. Arizona Revised Statute Title 32 (Professions & Occupations) was revised, adding chapter 24 (Private Investigators), Articles 1, 2 and 3, requiring that anyone acting in the capacity of a private investigator in Arizona be duly licensed by the state. Giss' death in 1973 removed a major opponent of the investigation industry from Arizona's political decision-making apparatus. The following year, AALPI was formally incorporated.

Ironically, within a few years of Senator Giss' death, AALPI hired an executive director whose last name happened to be Giss. Finally, one day someone realized that AALPI's Executive Director had the same last name as the deceased senator. Asked if he was any relation to the former Senator Giss, the young man replied that that had been his father.



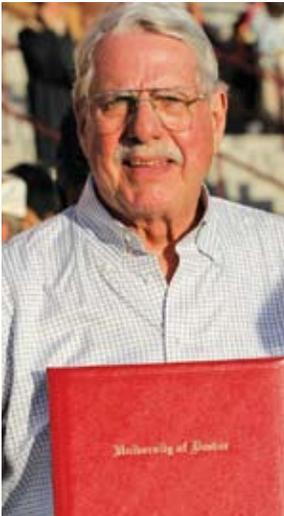
"We asked him why his father had been so against us," Webb recalls. "It turns out Giss' ex-wife had hired a P.I. to follow her husband at some point." Webb remembers the young Giss telling them that, "After that, he hated P.I.s" Apparently, according to Webb, the senator was not pleased with evidence the investigator allegedly uncovered. So, the reason behind rallying investigators to form an association that would lobby for industry-friendly legislation – namely licensing of private investigators – didn't materialize until some five to six years after Webb received the phone call warning him of The Fat Man Detective Agency.

We wondered what the P.I. business was like in those early days, when the stereotypical image of the gumshoe may have been less a stereotype than a reality, when women investigators were few and far between, and C.B. radios were the smartphones of the day. "We worked hard and we played hard," says Webb. "But, we got things done; we helped each other." Webb has many stories of those early days as a P.I., as do his colleagues from the 60s and 70s, most of whom, if living, are now retired. So many, in fact, that we decided to use those stories as our "Looking Back" feature for the July-August issue of The AALPI Chronicle. Stay tuned.

(Editor's Note: We were not able to verify information regarding Senator Giss' alleged personal history with investigators. That is included here, not as a matter of fact, but as part of Webb's recollection of events. Nor were we able to obtain any definitive evidence of The Fat Man Detective Agency in Arizona. An agency by that name existed in Grand Rapids, MI during the time in question, and a Scottsdale newspaper article from the late 1960s makes brief mention of an agency by the same name operating in Arizona. However, the mention is parenthetical and does not allow any definitive conclusions. Therefore, we ask that readers take the information for its entertainment value alone.)

## DALE WUNDERLICH EARNS MASTERS DEGREE

By Bob Heales



**Dale Wunderlich** of Colorado says it was really no big thing, but he dressed in a cap and gown in June of this year and walked across the stage to receive his Master's of Applied Science in Security Management from the University of Denver. As many of us are aware, he testifies frequently as an expert witness in matters pertaining to security, so his new degree along with his Bachelor of Science in Criminology makes a nice educational background when qualifying as an expert. Having been involved in law enforcement and private security since 1958 also helps. He has been asked if he might consider teaching, so at this time, he is also giving that some thought.

During his two years in graduate school, he found that some of the instructors were academically correct, but had very little practical or field experience. There were many occasions where he specifically disagreed with statements made in the text books they were using, and in almost all cases he was able to prevail because he could provide actual cases where the academic viewpoint was not the best solution to the problem. One of those incidents involved a course on security system design. In the text book, the author (an academic) stated that he recommended the use of "dummy cameras" when you could not afford a real CCTV system. Dale provided five cases in which he had testified as an expert witness for the plaintiff that involved the use of "dummy cameras." U. S. Courts and juries have ruled again and again that dummy cameras can provide a false sense of security, thus encouraging victims to take more dangerous actions because they feel any suspected impropriety will be detected on the CCTV system and someone will respond to assist them. When they find out the cameras were not real, they usually comment (at the direction of their attorney) that they never would have gone into the parking lot or the building at night if they had known there were no cameras. Every case he testified in has resulted in findings for the plaintiff.

Dale says it was fun and it is something he always wanted to do. He was the only 75 year old great-grandfather in the graduating class of more than 2000 Master's and PhD candidates. One of his longtime friends commented that he is now the smartest old man he knows.

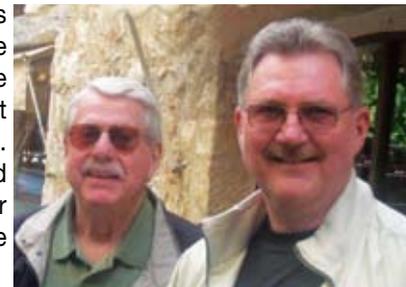
Dale became a police officer in 1958 in Pullman, Washington where he was attending the Police Science and Administration school at Washington State University. When he graduated, he became a police officer in Los Angeles. At the end of his probationary period, he was moved into the Scientific Investigation Division. There he served as a crime scene investigator before the term CSI was ever thought of. He was assigned to the Firearms and Explosives Unit, and they did crime scene and ballistics investigation for all crimes involving firearms. His partner and he were also known as the "Bomb Squad." Now the Bomb Squad is made up of many more officers, but at that time there were only two of them.

After four years, Dale was hired by the U. S. Secret Service as a Special Agent. He was immediately transferred to Washington D.C. to work protection toward the end of President Kennedy's time in office. He was one of the advance agents for the President's stop in Fort Worth the evening of November 21, 1963 and his speaking engagements on the morning of November 22, 1963. He left Fort Worth and made the ten minute flight to Dallas and we all know the rest of the story. After the President's funeral in Washington, D.C., Dale returned to Dallas and assisted with the investigation and worked on a security detail for Marina Oswald, the estranged wife of Lee Harvey Oswald. In February of 1964 he returned to Washington D.C. where he was temporarily assigned to the Warren Commission.

After serving in the Los Angeles Office on two occasions, the Denver Office, and in Washington D.C. at Technical Security Division, Dignitary Protective Division, Kissinger Protective Division and in San Clemente at Nixon Protective division, he retired to private industry.

In private industry, he served as Corporate Manager of Security for Continental Airlines, Vice President of Security and North American Operations for British West Indian Airways and Special Assistant to the Chairman of the Board of a large oil exploration and production company.

In 1979 he started his own security consulting company and about 75% of their business was outside the United States. In his government and private career, he has traveled more than 5 million miles and has worked in 94 countries. At this point in his life, he doesn't even like to go to the airport to pick up friends. He says he could care less if he ever got on an airplane or traveled again.



### A GREAT FRIEND.....from Rockne Cooke & Bob Heales

Rockne Cooke became friends with Dale after meeting him at a WAD meeting over 20 years ago. Bob Heales and Dale had an office in the same building in Denver when they first met in 1983. Dale soon began using Bob's company to assist with surveillance details. Bob recruited Dale into WAD membership, possibly one of the best recruitments he has ever made. In 1984, the Professional Private Investigator's Association of Colorado began holding their monthly meetings in the conference room of Dale and Bob's office building. A short time later, PPIAC was looking for a strong leader and asked Dale to run for President. Dale agreed to serve under one condition, that Bob serve as his Vice President and run for President the following year. Having Dale as a friend and mentor for the past 30 years has been a wonderful experience.

## TOP MARKS FOR PERSEVERANCE - BRITISH AGENT WAD MEMBER MIKE LA CORTE

By Warren Mallard

The wedding industry in Australia is a big industry involving hundreds of millions of dollars annually. It seems that there is a contest to see who can spend the most and hold the most extravagant event. An important part of the wedding industry is taking a video record of the day. Unfortunately this industry is very much unregulated in Australia and demand outweighs resources, hence anyone in the industry tends to have the upper hand and can demand considerable amounts for their services, even in advance. This was the case for our clients.

Our clients were a young married couple and came to Lyonswood Investigations and Forensic Group Sydney regarding a photographer to whom they had paid many tens of thousands of dollars however three years down the track they had not seen one image of their wedding. It seemed that the photographer had taken the funds in advance and skipped Australia for the parts unknown in the U.K. I have previously used the services of Mike La Corte WAD member in the UK on a number of matters and became very familiar with his service, his prompt responses, investigative

skills, resources and outcomes. I had the pleasure of meeting up with Mike at the WAD Convention in Hong Kong 2011 and through this wonderful World Association I was able to cement many long term relationships with fellow members including Mike.

Mike quickly set about locating this videographer however this was just the beginning. Because of the belligerence of this videographer this investigation went on for over six months. The investigation and negotiation was a delicate matter where we did not want to completely alienate the videographer for fear he would again up and disappear or even destroy any tapes he may have held, yet at the same time remain vigilant and determined. It became apparent very quickly that this man with whom our clients had a contract of service had no concern nor an ounce of consideration or compassion for this young couple who were longing to get what they had paid for and finally get to see and enjoy their wedding day again. He was extremely belligerent, indifferent and damned right arrogant. Mike's persistence over the months, his many attendances upon this man, (many of which he did not charge) and his determined doggedness finally paid off. It seems that the word NO is not in Mike's

dictionary. Mike was able to convince the videographer to prove that he still had the video tapes and get an undertaking from him in writing that he would copy the tapes and provide them to us. You might be forgiven for thinking this was the end but it wasn't. The videographer didn't have equipment to facilitate the copying of the tapes and Mike went out of his way to arrange this and to provide my clients with copies and DVD's of their special event.

Once again the Membership of WAD shone brightly. What a lucky group of professionals we are to have such a brilliant world-wide resource.

We owe a debt to past and future executive committees who toil tirelessly to assist the members.



Mike La Corte

## W.A.D NEW MEMBERS - WELCOME

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East Valley Investigative Services, Inc.  
Corona, CA 92883

**Troy Castillo**  
Paloma Investigative Services  
Palm Springs, CA 92262

**Jitendra Kumar Chaudhary**  
Max Vigil Security Pot. Ltd.  
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**Ken L Chow**  
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**Hoi Yi Chu**  
Global Investigation and Security Consultancy Ltd.  
Yau Ma Tei, Kowloon, Hong Kong

**Jean-Eudes Collin**  
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**Robert (Bobby G) Gronauer**  
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**Larry M Houston (PROB 6/2015)**  
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**Rick H Hudson**  
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## Association of Russian Detectives XVII Annual Summer Conference

By *Natasha Petrova*  
 Head of International Department  
 The Association of Russian Detectives

The Association of Russian Detectives Annual Summer Conference this year focused on the most important Law regulating the private detective and security activity in the Russian Federation which has been in existence the last 20 years.



The first day of the Conference was led by Andrey Masalovich a PhD in physics and mathematics. The session included practical lessons and skills on how private detectives could obtain legal information from surfing the Internet.



The second day focused on the function, role and progress of the Association presented by President Alexey Shcherbenev, a WAD Member. He highlighted on positive results strengthening the communication with detectives from other countries and reinforced the Russian Legislative system regulating the detective agencies in the country. The conference was vital as a discourse to understand the current changes and restrictions in the Legislative System that controls and set boundaries to regulate the activities of the private detective agencies.



As part of the Conference program, a motor rally was organized with its starting point from the city of Tyumen and finishing in Ulan-Ude, about 2200 miles drive. During the rally participants had the opportunity to visit commemorative places in every city and met veterans of the detective movement in Russia.

## PRIVATE DETECTIVE'S INTERNATIONAL SUMMER SCHOOL The 8th Edition - Predeal

By *Ismail Yetimoglu*

The 8th International Summer School which took place in Predeal, Romania from 27 June to 1 July, 2012 was officiated by the Honorary Dean, Matthias Willenbrink of Axom, Germany who is also WAD Area-Governor for Europe.

The International Private Detectives Summer School was founded by the National Association of Detectives from Romania, - within the structure of the International Federation of Associations of Private Detectives operating in Romania ANDR- since 2005. The Private Detective's International Summer School is traditionally held every year in Predeal, Romania, to share and exchange knowledge and experience.

Ismail YETİMOĞLU, Mesut ÖZTÜRK from the Association of Private Detectives of Turkey and head of Police Academy R&D Groups Assoc. Prof. Dr Orhan FİLİZ joined by 37 Private Detectives /Professional Investigators from Germany, England, Austria, Ukraine, Poland, Romania and Turkey attended the International Summer School.

Among the topics presented were International Intellectual Property Investigations, How to Establish an International Business, Methods and Tools for Visualizing and Organizing Reports and the presentations on Investigation Industries in Romania, Italy, Poland and Turkey.

Ismail YETİMOĞLU, head of the Private Detectives Association of Turkey presented a paper on "Commercial and Institutional Investigations". At the closing of the 8th International Summer School, Ismail YETİMOĞLU from Turkey was appointed as the Honorary Dean to the 9th International Private Detectives Summer School for 2013.



## W.A.D. MID-TERM BOARD MEETING May 3 -6, 2012 Cannes, France

Since our last meeting in Hong Kong, I am pleased to report our Association made significant progress with increased membership and is in a strong and stable financial position.

There was a spirit of cooperation between the Officers and our management team lead by President Siti Naidu and supported by a strong Board of Directors. WAD is managed professionally and efficiently in handling of the day-to-day administration.

The Board meeting centered on WAD's business, including finance, legislation, grievances, members compliance, promotional and marketing activities and our administration. The discussion provides perspectives for our further development.

Attendance at our Mid-Term meeting in Cannes exceeded our expectations with a record high, 90% of our Board Members, most of our Area Governors, active and several new members including a number of guests were in attendance.

The half day tour to St. Paul de Vence was an experience for many. Built on its rocky outcrop and surrounded by its ramparts built on the orders of François I<sup>er</sup>, Saint Paul is certainly one of the most beautiful villages in Provence.



Our venue, the luxurious Carlton InterContinental located along the French Riviera poised as the jewel of the city, was par excellent. The gathering was just before the Cannes Film Festival and we took the opportunity with a dinner themed WAD Film Fest – it was an evening with WAD Stars!

**Vladimir Solomanidin**  
Chairman of the Board  
World Association of Detectives



Executive Director *Bob Heales* & President *Siti Naidu*



At the peak of the magnificent St. Paul de Vence



Guest Dorel Brahmer with members Mike Wright & Sven Endom



Palimentarian Rockne Cooke making his point



New WAD Member Wendy Liu



Chuck McLaughlin and daughter Sophi with Andreea Dobrescu, Ajit Singh and guest.





Annelie Kimm & guest



Igor Tymofeyev with Laila Saleh, Eric Shelmerdine, Richard & Maureen J Turner and Dale Wunderlich



Comrades, Jean Schmitt, Richard J Turner, Ajit & Fernando Molina



Nicole Laframboise, Martine Bouvier & Sylvia Stekelenburg with a hidden rose.



Chairman of the Board Vladimir Solomanidin and his beautiful family



Rashid & Farzana Malik, Johnson Okebukola and guest.

# BOSTON



BOSTON 2012 INTERNATIONAL INVESTIGATION AND SECURITY PROFESSIONALS SYMPOSIUM  
IN CONJUNCTION WITH WAD 87<sup>TH</sup> ANNUAL CONFERENCE & NCISS 37<sup>TH</sup> ANNUAL CONFERENCE  
THE BOSTON PARK PLAZA HOTEL & TOWERS | SEPTEMBER 3 - 8, 2012 | BOSTON, USA

## EVENT SCHEDULES & CONFERENCE PROGRAM

### Monday- September 3, 2012 (W.A.D)

4.00pm to 6.00pm Executive Committee Meeting  
5.00pm to 7.00pm Registration

### Tuesday – September 4, 2012 (W.A.D)

9.00am to 4.00pm Board Meeting  
6.00pm to 7.30pm WAD Welcome Reception

### Wednesday – September 5, 2012 (W.A.D)

8.30am to 9.30am Morning Coffee  
9.30am to 11.30pm General Business Session  
11.30am to 1.00pm Past President's Brunch  
1.00pm to 3.30pm General Business Session  
7.00pm to 9.00pm Private Reception and Tour of the Isabella Stewart Gardner Museum

### Wednesday – September 5, 2012 (NCISS)

1.00pm to 5.00pm Registration  
4.30pm to 5.30pm Executive Committee Meeting  
6.00pm to 7:00pm NCISS Welcome Reception

### Thursday – September 6, 2012 Seminars (W.A.D and NCISS)

8.00am Depart Park Plaza Hotel in buses to the campus of Boston University  
8.15am to 8.45am Coffee, Exhibits and PI Museum open  
8.45am to 9.00am Welcome to Boston University by **Ruth Ann Murray** and **Tom Shamshak**

9.00am to 9.50am **Dr. Mary Ann Boyle, PhD, CG-** Dr. Boyle is a certified genealogist, private investigator and the founder of American Genealogical Research. She will be discussing how to harvest clues from internet genealogy databases, find family secrets in public records and create a birth-to-death paper trail.

Coffee Break

10.00am to 10.50am **Tom Mauriello** - Mr.Mauriello recently retired from NSA and is a sought after speaker. He has a fascinating 50 minute seminar on "Critical Thinking" that he will be sharing with us.

11.00am to 11.50am **Bob Ward-** FOX25 News Crime Reporter- Bob will speak about his working relationship with local law enforcement agencies, private detectives, victims 'families as well as victims' advocates to solve cold cases and bring new attention to unsolved crimes. Bob's expertise as a crime reporter means he also works closely with 'Mass Most Wanted,' a consortium of 39 law enforcement agencies that share information to track down criminals. Ward's 'Mass Most Wanted' series provides background and pictures of unknown bank robbers, fugitives and thieves. The reports have resulted in the arrests of some of New England's most wanted criminals.Bob will bring samples of some of his past FOX25 News coverage and share with us.

12.00pm to 1.30pm Lunch



1.30pm to 2.20pm

**Anthony Amore** - Director of Security, Isabella Stewart Gardner Museum- Mr. Amore is the author of *Stealing Rembrandts: The Untold Stories of Notorious Art Heists*. He is also in charge of the Gardner Museum investigation into its own art theft in 1990 that is considered to be the largest art theft in history. In his presentation Mr. Amore will show the connection between the world's greatest artist, Rembrandt Van Rijn, and the three most precedent setting art thefts in history--all of which took place here in Massachusetts. Along the way, I'll use these and other heists to show who really steals art, what becomes of it, and why they do it.

2.30pm to 3.20pm

**Dr. Clem Pellett** - Dr. Pellett is a dentist who tells a fascinating story about how he used private investigators to help catch the fugitive killer of his grandfather who was on the run for 38 years. He has also helped NCISS lobbying efforts in Washington DC.

3.20pm to 3.30pm

Coffee Break

3.30pm to 4.30pm

**Brig Gen (R) Rashid Ali Malik** - *"The Great Game Goes on - no Osama, no US troops; When everyone is dead THE GREAT GAME is finished. NOT before"*. A thought provoking subject, Brig. Gen. Rashid, who needs no introduction will be sharing his thoughts and observations on the connected issues in this rapidly changing world with special reference to the Mid-East and Pakistan. The change with Osama bin Laden and what will happen to the Region after the US withdraws in 2014 are relevant to people and businesses. His presentation is totally nonpolitical / non official and conveys his personal analysis and very unique perspective. It is an account from actually where everything is happening and where we are headed.

5.00pm to 6.30pm

Cocktail Reception Hosted by Boston University – After a short walk to another location on the campus, we will be treated to a cocktail reception overlooking the beautiful Charles River.

6:30pm

Travel by bus back to The Park Plaza Hotel

**Friday – September 7, 2012 (W.A.D)**

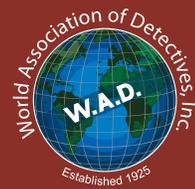
- 9.00am to 12.00pm New Board Meeting
- 7.30pm to 10.00pm Cocktails
- WAD Gala Banquet (Formal Attire)

**Friday – September 7, 2012 (NCISS)**

- 9.00am to 9.45am Federal Legislation
- 10.00am to 11.45am Marketing Seminar- Jimmie Mesis
- 12.00pm to 1.30pm Awards Luncheon
- 2.00pm to 5.30pm Board of Directors Meeting

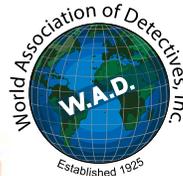
**Saturday – September 8, 2012 (NCISS)**

- 9.00am to 12.00pm General Business Session
- 1.30pm to 3.30pm General Business Session
- 4.00pm to 6.00pm New Board Meeting
- 7.00pm to 7.30pm Cocktails
- 7.30pm to 9.30pm NCISS Banquet



Come join us in

# BOSTON



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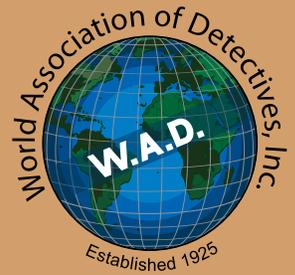
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# Plan your 2013 Calendar

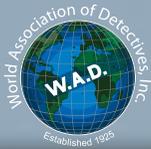
HOTEL RESERVATION AND REGISTRATIONS WILL SOON BE OPENED FOR OUR MID-TERM MEETING AND THE 88TH WAD ANNUAL CONFERENCE.

For further details please contact WAD Administrative Manager, Carol Ward at [wad@wad.net](mailto:wad@wad.net).  
Look out for updates in our conference website at [www.wad-conference.com](http://www.wad-conference.com)



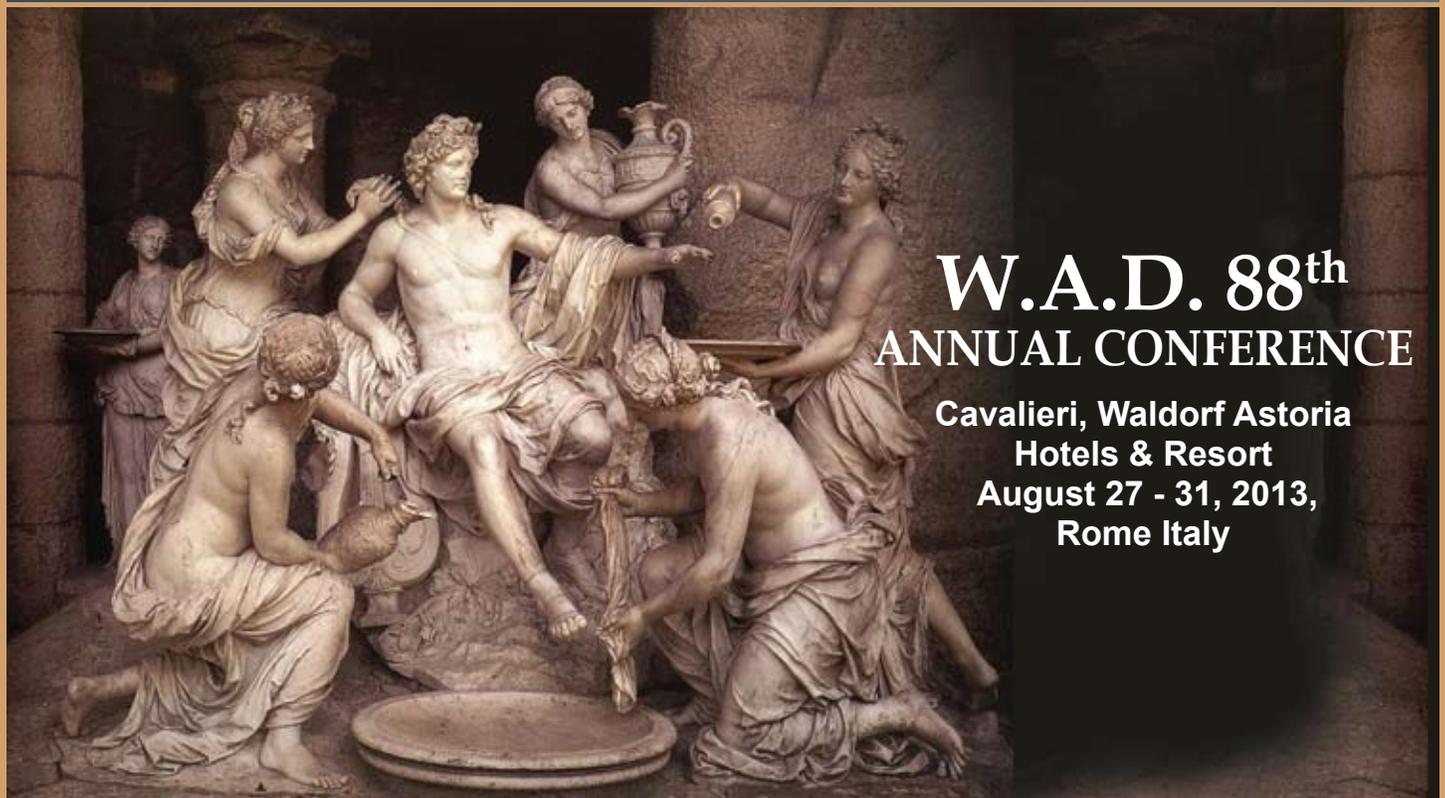
## W.A.D. MID-TERM BOARD MEETING

Marriot Marble Arch  
April 25 - 28, 2013,  
London. UK



## WAD at ABI's Centenary Celebrations

Reception on HMS Belfast on the River Thames, visit the Sherlock Holmes Hotel and Museum, the Houses of Parliament, with celebrations culminating in a farewell banquet at the Grand Connaught Rooms.



## W.A.D. 88<sup>th</sup> ANNUAL CONFERENCE

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**Volume 64, Issue 1**  
**Dec 2011 - Feb 2012**  
**Dateline: 1 Nov 2011**  
*Incorporating Members' Handbook*

**Volume 634, Issue 2**  
**March 2012 - May 2012**  
**Dateline: 1 Feb 2012**

**Volume 64, Issue 3**  
**June 2012 - Aug 2012**  
**Dateline: 1 July 2012**  
*Incorporating Members' Directory*

**Volume 64, Issue 4**  
**Sept 2012 - Nov 2012**  
**Dateline: 1 Aug 2012**  
*Incorporating W.A.D Annual Meeting*



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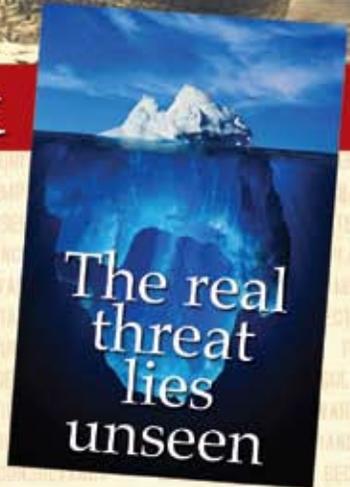
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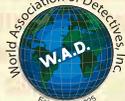
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